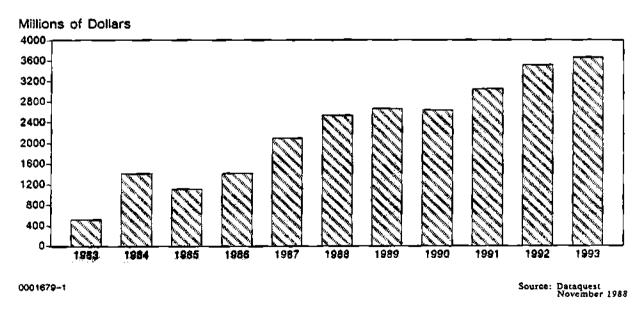
HIGHLIGHTS OF THE MOS MICROCONTROLLER FORECAST

Points worth noting about Dataquest's MOS microcontroller forecast include the following:

- Microcontroller revenue is expected to exceed \$2.5 billion in 1988 and to exceed \$3 billion annually by 1991, as shown in Figure 1.
- Unit shipments of 4-bit microcontrollers remain strong, with a forecast CAGR of 9.1 percent through 1993.
- Shipments of 8-bit microcontrollers are expected to climb steadily, overtaking those of 4-bit microcontrollers this year.
- The market for 16-bit microcontrollers has been slow to materialize, but emerging applications, such as antiskid braking and recent product introductions, are expected to fuel growth in the next five years.
- Dataquest anticipates a mild downturn in overall semiconductor consumption beginning in mid-1989 and extending through mid-1990. However, both years are expected to show positive growth in microcomponent unit consumption. According to this industry model, the next cyclical downturn will occur in 1993.

Figure 1
Estimated Worldwide MOS Microcontroller Consumption 1983–1993



COMPARISON WITH EARLIER FORECASTS

Microcontroller unit shipment projections have increased substantially over the February 1988 forecast. The average selling price (ASP) for 4- and 16-bit microcontrollers remained unchanged, while 8-bit ASPs strengthened for the forecast period. Forecast revenue for both 4- and 8-bit microcontrollers increased significantly as a result.

WORLDWIDE MOS MICROCONTROLLER FORECAST

Dataquest's MOS microcontroller forecast is presented in Tables 1 through 9. The tables included in this forecast are as follows:

- Table 1-Worldwide MOS Microcontroller Revenue Forecast
- Table 2—Worldwide MOS Microcontroller Unit Shipment Forecast
- Table 3—Worldwide MOS Microcontroller ASP Forecast
- Table 4--Estimated Worldwide MOS Microcontroller Revenue, 1979-1983
- Table 5—Estimated Worldwide MOS Microcontroller Revenue, 1984-1987
- Table 6--Estimated Worldwide MOS Microcontroller Unit Shipments, 1979-1983
- Table 7—Estimated Worldwide MOS Microcontroller Unit Shipments, 1984-1987
- Table 8—Estimated Worldwide MOS Microcontroller ASPs, 1979-1983
- Table 9—Estimated Worldwide MOS Microcontroller ASPs, 1984-1987

Table 1
Worldwide MOS Microcontroller Revenue Forecast (Millions of Dollars)

	1988	1989	1990	1991	1992	1993	CAGR 1988-1993
4-Bit MCU Growth	\$ 944.7 19.2%		\$ 979.0 (1.2%)				4.6%
8-Bit MCU Growth	\$1,576.3 21.8%		\$1,626.0 (1.7%)		\$2,219.6 16.1%		7.5%
16-Bit MCU Growth	\$ 15.0 19.4%	•	\$ 30.0 67.5%	\$ 58.1 93.3%	=	•	70.9%
Total Revenue Growth	\$2,536.0 20.8%		\$2,635.0 (1.1%)				7.7%

Source: Dataquest

November 1988

Table 2

. Worldwide MOS Microcontroller Unit Shipment Forecast (Millions of Units)

	1988	1989	<u>1990</u>	<u> 1991</u>	1992	1993	CAGR 1988-1993
4-Bit MCU	470.0	533.0	550.0	625.0	695.0	725.0	9.1%
Growth	19.8%	13.4%	3.2%	13.6%	11.25	4.3%	
8-Bit MCU	485.0	580.5	600.0	735.0	895.0	965.0	14.8%
Growth	45.5%	19.7%	3.4%	22.5%	21.8%	7.8%	
16-Bit MCU	1.2	1.8	3.5	7.5	18.0	35.0	96.3%
Growth	50.0%	50.0%	94.4%	114.3%	140.0%	94.4%	
Total							
Units	956.2	1,115.3	1,153.5	1,367.5	1,608.0	1,725.0	12.5%
Growth	31.6%	16.6%	3.4%	18.6%	17.6%	7.3%	

Source: Dataquest

Table 3
Worldwide MOS Microcontroller ASP Forecast

	1988	<u>1989</u>	1990	<u>1991</u>	<u>1992</u>	<u>1993</u>	CAGR 1988-1993
4-Bit MCU	\$ 2.01	\$1.86	\$1.78	\$1.73	\$1.69	\$1.63	(4.1%)
Growth	(0.5%)	(7.5%)	(4.3%)	(2.8%)	(2.3%)	(3.6%)	
8-Bit MCU	\$ 3.25	\$2.85	\$2.71	\$2.60	\$2.48	\$2.35	(6.3%)
Growth	(16.2%)	(12.3%)	(4.9%)	(4.1%)	(4.6%)	(5.2%)	
16-Bit MCU	\$12.54	\$9.96	\$8.58	\$7.74	\$6.98	\$6.26	(13.0%)
Growth	(20.3%)	(20.6%)	(13.9%)	(9.8%)	(9.8%)	(10.3%)	
Aggregate							
ASP	\$ 2.65	\$2.39	\$2.28	\$2.23	\$2.19	\$2.13	(4.3%)
Growth	(8.4%)	(9.9%)	(4.4%)	(2.4%)	(1.9%)	(2.8%)	

Source: Dataquest

Table 4

Estimated Worldwide MOS Microcontroller Revenue
1979–1983
(Millions of Dollars)

<u>1979</u>	1980	<u> 1981</u>	<u>1982</u>	<u>1983</u>	CAGR 1979-1983
\$110.4	\$206.6 87.1%	\$267.1	\$253.0	\$257.9	23.6%
\$ 75 3			• ,		37.2%
\$ 73.3	44.3%	25.3%	27.1%	54.4%	37.20
\$ 0.05	\$ 0.15	\$ 0.9 500.0%	\$ 0.9 (5.6%)	\$ 1.1	118.1%
	200.04	300.04	(3.00)	33,04	
\$185.8	\$315.4 69.8%	\$404.2 28.2%	\$427.0 5.6%	\$526.3 23.3%	29.7%
	\$110.4 \$ 75.3 \$ 0.05	\$110.4 \$206.6 87.1% \$ 75.3 \$108.7 44.3% \$ 0.05 \$ 0.15 200.0%	\$110.4 \$206.6 \$267.1 87.1% 29.3% \$ 75.3 \$108.7 \$136.2 44.3% 25.3% \$ 0.05 \$ 0.15 \$ 0.9 200.0% 500.0% \$185.8 \$315.4 \$404.2	\$110.4 \$206.6 \$267.1 \$253.0 (5.3%) \$ 75.3 \$108.7 \$136.2 \$173.2 44.3% 25.3% 27.1% \$ 0.05 \$ 0.15 \$ 0.9 \$ 0.9 200.0% 500.0% (5.6%)	\$110.4 \$206.6 \$267.1 \$253.0 \$257.9 87.1% 29.3% (5.3%) 1.9% \$ 75.3 \$108.7 \$136.2 \$173.2 \$267.3 44.3% 25.3% 27.1% 54.4% \$ 0.05 \$ 0.15 \$ 0.9 \$ 0.9 \$ 1.1 200.0% 500.0% (5.6%) 33.0%

Table 5

Estimated Worldwide MOS Microcontroller Revenue 1984–1987 (Millions of Dollars)

					CAGR
	<u>1984</u>	<u>1985</u>	<u>1986</u>	<u>1987</u>	1984-1987
4-Bit MCU	\$ 475.8	\$ 382.3	\$ 554.7	\$ 792.4	18.5%
Growth	84.5%	(19.6%)	45.1%	42.9%	
8-Bit MCU	\$ 930.3	\$ 728.0	\$ 853.4	\$1,293.6	11.6%
Growth	248.1%	(21.7%)	17.2%	51.6%	
16-Bit MCU	\$ 0.7	\$ 4.0	\$ 7.0	\$ 12.6	167.2%
Growth	(41.6%)	506.4%	74.7%	80.1%	
Total					
Revenue	\$1,406.7	\$1,114.3	\$1,415.1	\$2,098.6	14.3%
Growth	167.3%	(20.8%)	27.0%	48.3%	

Source: Dataquest

Table 6

Estimated Worldwide MOS Microcontroller Unit Shipments
1979–1983
(Millions of Units)

						CAGR
	<u>1979</u>	<u>1980</u>	<u> 1981</u>	<u>1982</u>	<u> 1983</u>	<u>1979-1983</u>
4-Bit MCU	50.5	96.1	133.5	158.2	171.9	35.8%
Growth		90.3%	38.9%	18.5%	8.7%	
8-Bit MCU	11.6	21.7	34.9	54.1	90.6	67.2%
Growth		87.6%	60.6%	55.0%	67.4%	
16-Bit MCU	0.001	0.005	0.04	0.05	0.09	208.0%
Growth		400.0%	700.0%	25.0%	80.0%	
Total						
Units	62.1	117.8	168.5	212.4	262.6	43.4%
Growth		89.8%	43.0%	26.1%	23.7%	

Table 7

Estimated Worldwide MOS Microcontroller Unit Shipments
1984–1987
(Millions of Units)

					CAGR
	<u>1984</u>	1985	<u>1986</u>	<u>1987</u>	<u>1984-1987</u>
4-Bit MCU	193.4	177.0	271.9	392.3	26.6%
Growth	12.5%	(8.5%)	53.6%	44.3%	
8-Bit MCU	163.5	163.6	224.0	333.4	26.8%
Growth	80.5%	0.1%	36.9%	48.8%	
16-Bit MCU	0.06	0.23	0.4	0.8	137.1%
Growth	(33.3%)	283.3%	73.9%	100.0%	
Total					
Units	357.0	340.8	496.3	726.5	26.7%
Growth	35.9%	(4.5%)	45.6%	46.4%	

Source: Dataquest November 1988

. Table 8

Estimated Worldwide MOS Microcontroller ASPs
1979--1983

	<u>1979</u>	<u>1980</u>	1981	1982	<u>1983</u>	CAGR 1979-1983
4-Bit MCU Growth	\$ 2.19	\$ 2.15 (1.6%)	\$ 2.00 (6.9%)	\$ 1.60 (20.1%)	\$ 1.50 (6.2%)	(9.0%)
8-Bit MCU Growth	\$ 6.50	\$ 5.00 (23.1%)	\$ 3.90 (22.0%)	\$ 3.20 (17.9%)	\$ 2.95 (7.8%)	(17.9%)
16-Bit MCU Growth	\$50.00	\$30.00 (40.0%)	\$22.50 (25.0%)	\$17.00 (24.4%)	\$12.56 (26.1%)	(29.2%)
Aggregate ASP Growth	\$ 2.99	\$ 2.68 (10.5%)	\$ 2.40 (10.4%)	\$ 2.01 (16.2%)	\$ 2.00 (0.3%)	(9.5%)

Table 9
Estimated Worldwide MOS Microcontroller ASPs
1984–1987

	1984	<u>1985</u>	1986	<u> 1987</u>	CAGR 1984-1987
4-Bit MCU	\$ 2.46	\$ 2.16	\$ 2.04	\$ 2.02	(6.4%)
Growth	64.0%	(12.2%)	(5.6%)	(1.0%)	
8-Bit MCU	\$ 5.69 92.9%	\$ 4.45 (21.8%)	\$ 3.81 (14.4%)	\$ 3.88 1.8%	(12.0%)
16-Bit MCU	\$11.00	\$17.40	\$17.48	\$15.74	12.7%
Growth	(12.4%)	58.2%	0.5%	(10.0%)	
Aggregate ASP	\$ 3.94	\$ 3.27	\$ 2.85	\$ 2.89	(9.8%)
Growth	96.6%	(17.0%)	(12.8%)	1.3%	

Source: Dataquest

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