



## Vendor Directory

This Vendor Directory lists more than 1800 microcomputer hardware, software, and service companies together with their main product lines and a brief summary of corporate statistics. The corporate statistics include: company ad-

dress, telephone number, year founded, approximate number of employees, and approximate gross sales. The format of the directory allows for quick access either by company or by product class.

### VENDOR DIRECTORY FEATURES

The product classes include the following:

#### HARDWARE PRODUCTS

A series of 9 hardware product types are indicated in this category. A dot (•) under a heading indicates that a vendor is either a manufacturer, a distributor, or a retail seller of that product.

**Microcomputer Systems** • small computing systems consisting of hardware and software and centered around a single semiconductor microprocessor chip. Combined with memory, storage, printers, and terminals/monitors, these systems can range in price from less than \$1,600 to over \$40,000.

**Hard Disks** • include sealed disk drives using rigid media and having a typical storage capacity of between 5 and 40 million characters or bytes of data.

**Floppy Disks** • specify drives with semi-rigid removable media having storage capacities from about 100,000 characters to 1,200,000 characters of data. The popular media sizes are 3.5, 5.25, or 8 inches.

**Printers** • include hard copy devices with dot matrix, daisy wheel/thimble, ink jet, thermal, or electro-sensitive technologies that produce alphanumeric characters on paper or produce a combination of alphanumeric characters and graphics.

**Terminals/Monitors** • describe display devices utilizing cathode-ray tubes, liquid crystal displays or plasma technology.

**Communications Equipment** • includes modems, multiplexers, protocol converters, and other devices that allow data communication with other computers through telephone lines, dedicated lines, networks, hard-wire, or other means.

**Graphics Equipment** • lists input and output devices which allow charts, graphs, and other visual representations of information from a computer onto a screen or hard copy. Included in this category are digitizers, mouse devices, plotters, graphics boards, and other devices.

**Memory Expansion** • indicates chips, boards and other products that can be inserted into the main computer or into a separate box to increase the random access memory of a microcomputer.

**Peripheral Controllers** • include devices used to control hard and floppy disk drives, printers, plotters, or other peripherals; also included are interface boards.

#### SYSTEM COMPATIBILITY

System compatibility refers to the characteristics by which one system can accept and process data prepared by another machine without conversion or code modification. There are degrees of screen, plug, software and other hardware compatibility; this directory does not indicate to what extent the system is compatible, but only that the vendor claims some compatibility. Two of the most common vendors are listed because of space constraints. If no dot appears in this section it does not necessarily imply that

no compatibility exists, but rather that either none was indicated by the vendor or that the system is compatible with a microcomputer other than IBM or Apple.

**IBM PC** • a dot in this column indicates that the vendor claims compatibility with the IBM PC.

**Apple** • a dot in this column indicates that the vendor claims compatibility with an Apple system.

#### OPERATING SYSTEM COMPATIBILITY

Operating system compatibility refers to the ability of a microcomputer to run or execute programs written under a specific operating system. While this compatibility extends to the operating system, this should not imply that there is disk format compatibility or that all programs written under the operating system in question would have screen compatibility. If no dot appears in this section it does not necessarily imply that no operating system compatibility exists, but rather that either none was indicated by the vendor, or that the product might be compatible with an unlisted operating system.

**CP/M** • a dot in this column indicates that the vendor claims operating system compatibility with some version of 8-bit CP/M.

**MP/M** • a dot in this column indicates that the vendor claims operating system compatibility with MP/M.

**CP/M-86** • a dot in this column indicates that the vendor claims operating system compatibility with CP/M-86.

**MP/M-86** • a dot in this column indicates that the vendor claims operating system compatibility with MP/M-86.

**MS-DOS** • a dot in this column indicates that the vendor claims system compatibility with MS-DOS.

#### SOFTWARE PRODUCTS

A series of 9 software product types are indicated in this category. A dot (•) under a heading indicates that a vendor is either a developer, a distributor, or a retail seller of that product. If the package provides several modules, i.e. if the package has integrated functions, a dot is placed under the heading corresponding to each module and a clarification is made in the Comments section.

**Operating System & Enhancements** • specifies software that manages hardware and logical devices of a system, peripheral drivers, general system utilities, or input/output routines.

**Data Management** • includes packages designed to create and manipulate data files and to present selected groups of data from those files; this section includes data entry packages.

**Communications** • lists packages that allow a microcomputer to emulate a terminal, to communicate with databases, larger computers, or other microcomputers, or to transfer files and other data between computers.



## Vendor Directory

**Language Processors** • include assemblers, interpreters, and compiler languages.

**Program Support** • includes programming aids and system development aids.

**Utilities** • include librarians, report generators, and spoolers.

**Spreadsheets/Financial Planning** • indicate electronic spreadsheets, financial planning and modeling packages, and spreadsheet templates.

**Word Processing/Office Automation** • consists of word processing programs, word processing enhancements, spelling checkers, mail list modules, grammar checkers, electronic mail programs, and appointment calendars and schedule programs.

**Graphics** • includes graphics software for screen graphics, drawing, printer/plotter graphics, graphics utilities and routines, graphics terminal simulators, and graphic extensions to spreadsheets and data management packages.

**Other** • designates industry specific packages, accounting systems, and packages not covered elsewhere in the survey; the nature of the package is listed in the Comments section.

### **VENDOR STATUS**

Four types of vendors are indicated in this survey. The types include:

**Hardware Manufacturer** • refers to manufacturers of computers, peripherals, expansion boards, or related hardware.

**Distributor** • includes companies that distribute hardware and/or software to retail dealers who, in turn, sell to the end user.

**Retailer** • indicates businesses that sell to the end user.

**Software Developer** • lists vendors that develop or publish microcomputer software.

### **COMMENTS**

This section includes comments on software not listed in the Software Products section of this Survey, plus accessories such as furniture, supplies, power control devices, storage and security equipment; and service related information such as timesharing, consultants, maintenance, etc.

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# Vendor Directory

	HARDWARE PRODUCTS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disks Floppy Disks Printers Terminals/Monitors Graphics Equipment Memory Expansion Peripheral Controllers IBM PC	CP/M MP/M CP/M-86 MS-DOS	Operating System & Enhancements Data Management Communications Language Processors Program Support Spreadsheets/Financial Planning Word Processing/Office Automation Graphics Other	Hardware Manufacturer Distributor Retailer Software Developer	1
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)	
					Gross	Sales
1 Automated Computer Systems	2361 E Foothill Blvd. Pasadena, CA 91107	213-449-0616	1972	—	\$ —	1
2 Automated Data Systems, Inc	3140 Chaparral Dr SW, Roanoke, VA 24018	703-774-9270	1974	20+	\$ 2M+	2
3 Automated Systems, Inc	345 W Second St, Dayton, OH 45402	513-223-9522	1966	20	\$ 500K+	3
4 Automatic Terminal Info Systems	2140 Wirtcrest, Houston, TX 77064	713-688-4256	1973	5+	\$ 1M+	4
5 Automation Facilities Corp	3916 State St, Santa Barbara, CA 93105	805-687-7040	1982	5+	\$ —	5
6 Ava Instrumentation, Inc	8010 Hwy 9, Ben Lomond, CA 95005	408-336-2281	1974	5	\$ 500K+	6
7 Avant-Garde Creations, Inc	1907 Garden Ave, Eugene, OR 97403	503-345-3043	1978	10+	\$ —	7
8 Avanti Communications Corp	Aquidneck Industrial Park, Newport, RI 02840	401-849-4660	1976	50+	\$ 5M+	8
9 Avas Corp	196 Holt St, Hackensack, NJ 07602	201-487-6291	1969	10+	\$ 1M	9
10 AVM Corp	609 Long Beach Rd, Rockville Center, NY 11570	516-764-1222	1959	500+	\$ 20M+	10
11 Axiom Corp	1014 Griswold Ave, San Fernando, CA 91340	213-365-9521	1973	50+	\$ 5M+	11
12 Axlon Inc	70 Daggett Dr, San Jose, CA 95134	408-945-0500	1980	20+	\$ 5M	12
13 Aydin Computer Systems	401 Commerce Dr, Fort Washington, PA 19034	215-643-0600	1967	100+	\$ 10M	13
14 Aydin Controls	414 Commerce Dr, Fort Washington, PA 19034	215-542-7800	1967	200+	\$ 20M+	14
15 Aztek, Inc	23265 South Point Dr, Laguna Hills, CA 92653	714-770-8406	1979	20	\$ 5M	15
16 Azurdata, Inc	4102 148th Ave NE, Redmond, WA 98052	206-881-5100	1972	100+	\$ 10M	16
17 Backus Data Systems, Inc	1440 Koll Circle, San Jose, CA 95112	408-279-8711	1974	10+	\$ 1M+	17
18 Balcones Computer Corp	3415 Greystone, Austin, TX 78731	512-346-1771	1976	50+	\$ 2M+	18
19 Ball Electronic Systems Div	9300 W 108th Circle, Broomfield, CO 80020	303-457-5260	1970	200+	\$ 20M+	19
20 Bancroft Computer Systems, Inc	Route 10, West Monroe, LA 71291	318-397-1377	1975	5+	\$ 200K+	20
21 Barretto & Associates, Inc	1709 Broadway, Sedalia, MD 65301	816-826-0689	1980	—	\$ —	21
22 Barrington International Corp	738 Airport Blvd, Ann Arbor, MI 48104	313-769-7611	1980	—	\$ —	22
23 BASF Systems Corp	Crosby Dr, Bedford, MA 01730	617-271-4000	1961	1K+	\$ 100M	23
24 Basic Telecommunications Corp	4414 E Harmony Rd, Fort Collins, CO 80525	303-226-4688	1979	—	\$ —	24
25 Basis, Inc	5435 Scotts Valley Dr, Scotts Valley, CA 95066	408-438-5804	1980	—	\$ —	25
26 The Bates Manufacturing Co	Newburgh Rd, Hackettstown, NJ 07840	201-852-9300	1889	200+	\$ 10M+	26
27 B&B Consultants	6001 Lakeside Ave, Richmond, VA 23228	804-262-9696	1976	2+	\$ —	27
28 BBL Industries, Inc	2935 Northeast Pkwy, Atlanta, GA 30360	404-449-7740	1973	100+	\$ 10M+	28
29 BBN Computer Corp	33 Moulton St, Cambridge, MA 02238	617-497-2800	1979	200+	\$ —	29
30 BC Systems, Inc	1016 E 31st St, LaGrange Park, IL 60525	312-579-0672	1981	10	\$ 200K	30
31 BDS Corp	1120 Crane St, Menlo Park, CA 94025	415-326-2115	1975	20+	\$ 5M+	31
32 BDT Products, Inc	17152 Armstrong Ave, Irvine, CA 92714	714-660-1386	1957	200+	\$ 50M	32
33 Beaman Porter, Inc	Pleasant Ridge Rd, Harrison, NY 10528	914-967-3504	1980	2+	\$ —	33
34 Beck Corp	303 Slocum Ave, Neptune, NJ 07753	201-922-3579	1977	—	\$ 1M	34
35 Beehive International	4910 A Earhart Dr, Salt Lake City, UT 84125	801-355-6000	1968	200+	\$ 20M+	35
36 Bell & Howell Co	7100 N McCormick Rd, Chicago, IL 60645	312-673-3300	1937	500	\$ —	36
37 Bellesoft, Inc	2127 Bellevue Way SE, Bellevue, WA 98004	206-451-9788	1981	20	\$ —	37
38 Benson, Inc	2690 Orchard Pkwy, San Jose, CA 95152	408-945-1000	1978	200+	\$ —	38
39 Berman Associates, Inc	101 E Holly Ave, Sterling, VA 22170	703-450-5000	1974	5+	\$ —	39
40 Best Programs	POB 2370, Alexandria, VA 22305	703-549-3663	1982	—	\$ —	40
41 Beta Principles, Inc	203 Beethoven Ave, Waban, MA 02168	617-965-5059	1982	2+	\$ 200K+	41
42 Bevis Custom Tables, Inc	POB 2280, Florence, AL 35360	205-766-6497	1975	50+	\$ 5M	42
43 Big Trees Software Corp	728 Hwy, POB D, Arnold, CA 95223	209-795-5104	1979	2+	\$ —	43
44 Billings Computer Corp	18600 E 37th Terr, Independence, MO 64057	816-373-0000	1976	100	\$ 5M	44
45 Billings McEachern, Inc	402 Lincoln Centre Dr, Foster City, CA 94404	415-570-5355	1980	10	\$ 2M	45
46 Bit Software, Inc	1048 Nicklaus Ave, Milpitas, CA 95035	—	—	\$ —	\$ —	46
47 Bit 3 Computer Corp	8120 Penn Ave S, Minneapolis, MN 55431	612-881-6955	—	—	\$ —	47
48 Bizcomp Corp	POB 7498, Menlo Park, CA 94025	408-745-1616	1978	—	\$ —	48
49 David R. Black & Associates, Inc	20 Parkway View Dr, Pittsburgh, PA 15205	412-787-5100	1975	20	\$ —	49
50 Black Box Catalog	Mayview Rd at Park Dr, Pittsburgh, PA 15241	412-746-2910	1978	50+	\$ 10M+	50



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1	Microcomputer Systems Hard Disks Floppy Disks Printers Terminals/Monitors Communications Equipment Graphics Equipment Memory Expansion Peripheral Controllers	IBM PC Apple	CP/M CP/M-86 MS-DOS	Data Management System & Enhancements Language Processors Utilities Spreadsheets Word Processing Graphics Other	Financial Planning Office Automation	
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	HARDWARE PRODUCTS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disk Drives Printers Terminals/Monitors Graphics Equipment Memory Expansion IBM PC Apple	CP/M MP/M CP/M-86 MS-DOS	Operating System & Enhancements Data Management Language Processors Program Support Utilities Spreadsheets/Financial Planning Word Processing/Office Automation	Hardware Manufacturer Distributor Software Developer	Support Equip
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	HARDWARE PRODUCTS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Drives Floppy Drives Printers Terminals/Monitors Graphics Equipment Memory Expansion Peripheral Controllers IBM PC Apple	CPM CP/M-80 CP/M-86 MS-DOS	Operating System & Enhancements Data Management Language Processors Program Support Utilities Spreadsheets/Financial Planning Word Processors/Office Automation	Hardware Manufacturer Distributor Software Developer	1
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43					Data Comm Support Equip 43
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47					Supplies/Support Equip 47
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)		Gross Sales (K=\$1,000; M=\$1,000,000)
				\$	1M	
1 Christensen Computer Co, Inc	1955 Shermer Rd, Northbrook, IL 60062	312-480-0881	1981	10	\$	1M 1
2 Chromatics, Inc	2558 Mountain Indus Blvd, Tucker, GA 30084	404-493-7000	1976	—	\$	— 2
3 CIE Systems, Inc	2515 McCabe Way, Irvine, CA 92713	714-957-1112	1981	20+	\$	— 3
4 Cipher Data Products	10225 Willow Creek Rd, San Diego, CA 92138	619-578-9100	1968	1K+	\$	50M+ 4
5 Cirdata Corp	31220 La Baya Dr, Westlake Village, CA 91362	213-889-6830	1978	20+	\$	1M+ 5
6 Cirvis, Inc	5375 Industrial Dr, Huntington Beach, CA 92649	714-891-2000	1973	10+	\$	500K+ 6
7 C Itoh Electronics, Inc	5301 Beethoven St, Los Angeles, CA 90066	213-306-6700	1973	100+	\$	50M+ 7
8 Clipper Prods Manufacturing Co	POB 30388, Cincinnati, OH 45230	513-232-1220	—	—	\$	— 8
9 CMA	55722 Santa Fe Trail, Yucca Valley, CA 92284	619-365-9718	—	—	\$	— 9
10 CMC International	11058 Main St, Bellevue, WA 98004	206-453-9777	1978	10+	\$	2M+ 10
11 CMS International, Inc	400 Rt 10, Randolph, NJ 07869	201-328-8780	1959	—	\$	— 11
12 Cobar, Inc	1181 N Fountain Way, Anaheim, CA 92806	714-630-0970	1980	10+	\$	1M+ 12
13 Codata Systems Corp	285 N Wolfe Rd, Sunnyvale, CA 94086	408-735-1744	1978	50	\$	10M+ 13
14 Codex Corp	20 Cabot Blvd, Mansfield, MA 02048	617-364-2000	1962	3K	\$	200M 14
15 The Carter L. Cole Co	8945 Independence Ave, Canoga Park, CA 91304	213-882-5235	—	—	\$	— 15
16 Colonial Data Services Corp	105 Sanford St, Hamden, CT 06514	203-288-2524	1980	10+	\$	1M+ 16
17 Color Terminals International, Inc	799 Stephenson Hwy, Troy, MI 48084	313-528-2787	1980	10	\$	100K 17
18 Colorgraphic Communica Corp	2379 John Glenn Dr, Atlanta, GA 30341	404-455-3921	1981	20+	\$	— 18
19 J Colquitt, CPA	6615 Crown Ridge Dr, San Antonio, TX 78239	512-653-5504	1978	1	\$	10K 19
20 Columbia Data Products, Inc	8990 Route 108, Columbia, MD 21045	301-992-3400	1976	100+	\$	10M 20
21 Com-Pute, Inc	104 Lyman Rd, W Hartford, CT 06117	203-236-6250	1975	5	\$	200K 21
22 Comark Corp	93 West St, Medfield, MA 02052	617-359-8161	1975	50	\$	2M+ 22
23 Commodore Business Machines	1200 Wilson Dr, West Chester, PA 19380	215-431-9100	1976	1K+	\$	100M+ 23
24 Commonwealth Systems	334 E Marion St, Lancaster, PA 17602	717-392-1700	1977	5+	\$	— 24
25 Comtex, Inc	2411 Crofton Lane, Crofton, MD 21114	301-721-3666	1977	20+	\$	1M 25
26 Communication Controls, Inc	6200 Gulf Freeway, Houston, TX 77023	713-644-9094	1978	10+	\$	1M 26
27 Communications Research Corp	1720 130th Ave NE, Bellevue, WA 98005	206-881-2661	1972	100+	\$	— 27
28 Communications Solutions, Inc	992 Saratoga-Sunnyvale Rd, San Jose, CA 95129	408-725-1568	1979	10+	\$	1M+ 28
29 Compac Microelectronics, Inc	3561 Ryder St, Santa Clara, CA 95051	408-773-0444	1980	10+	\$	2M+ 29
30 Compac Systems, Inc	59 E Cunningham Dr, Palatine, IL 60067	800-323-6556	1978	5	\$	— 30
31 Compak Electronics Corp	POB 30385, Indianapolis, IN 46230	317-875-0273	1982	—	\$	— 31
32 Compal Computer Systems	8500 Wilshire Blvd, Beverly Hills, CA 90211	213-652-2263	1976	20+	\$	— 32
33 Compaq Computer Corp	20333 FM 149, Houston, TX 77070	713-370-7040	1982	200+	\$	— 33
34 Compco Computer Specialists	710 Fond du Lac Ave, Milwaukee, WI 53218	414-351-3404	1974	20	\$	1M+ 34
35 Complete Business Services	90 W Center St, Logan, UT 84321	801-752-5713	1976	5+	\$	— 35
36 Comprehensive Software Support	2316 Artesia, Redondo Beach, CA 90278	213-318-2561	1981	—	\$	— 36
37 Compu-Act Co, Inc	201 Oak Trail Way, Port Richey, FL 33568	813-863-2461	1976	5	\$	500K 37
38 Compu-Fix	5264 Sherwood Dr, Pittsburgh, PA 15236	412-881-1090	1980	2+	\$	100K+ 38
39 Compu-Rite Ribbon Corp	6010 Yolanda Ave, Tarzana, CA 91356	213-996-5111	1973	20+	\$	— 39
40 Compu Tech	2642 Post Oak, Abilene, TX 79605	915-692-9141	1977	5+	\$	500K+ 40
41 Compuage Furniture Corp	9850 Chartwell, Dallas, TX 75243	214-340-3718	1983	—	\$	— 41
42 Compucable Corp	1440 S State College, Anaheim, CA 92680	714-635-7330	1978	50+	\$	10M 42
43 Compucorp	2211 Michigan Ave, Santa Monica, CA 90409	213-829-7453	1969	200+	\$	20M 43
44 Compucover	No 1 Andalusia, Mary Esther, FL 32569	904-244-5238	1979	10+	\$	— 44
45 Compumax Associates, Inc	POB 7239, Menlo Park, CA 94043	415-854-6700	1976	10	\$	1M 45
46 Compupro Systems	3506 Breakwater Ct, Hayward, CA 94545	415-786-0909	1974	—	\$	— 46
47 Compuserve, Inc	5000 Arlington Center Blvd, Columbus, OH 43220	614-457-8600	1969	500	\$	20M+ 47
48 Compute Data, Inc	26 Jerry Lane, N Kingston, RI 02852	401-884-6240	1979	2+	\$	50K+ 48
49 Computech Corp	1177 Silas Deane Hwy, Weathersfield, CT 06109	203-721-1096	1978	5+	\$	500K+ 49
50 Computek, Inc	63 Second Ave, Burlington, MA 01803	617-272-8100	1969	—	\$	— 50



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	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Drives Floppy Disks Printers Terminals/Monitors Communications Equipment Graphics Equipment Memory Expansion Peripheral Controllers IBM PC Apple					1
2				•	•	2
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6						Maintainance
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42						Maintenance
43	•					Maintenance
44						Support Equip
45			• •	•		Support Equip
46	•					41
47			•			42
48				•		43
49				•		44
50			•			45



## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)	
					\$	M
1 Computer Accessories Corp	211 New York Ave, Huntingdon, NY 11743	516-421-0929	1964	10	\$	1M 1
2 Computer Automation	1800 Jay E11 Dr, Richardson, TX 75081	214-783-0993	1967	1K	\$	50M+ 2
3 Computer Automation, Inc	18651 Von Karman, Irvine, CA 92713	714-833-8830	1967	500+	\$	50M+ 3
4 Computer Case Co	5650 Indian Mt Court, Columbus, OH 43213	614-868-9464	1978	—	\$	— 4
5 Computer Communications, Inc	2610 Columbia St, Torrance, CA 90503	213-320-9101	1966	100+	\$	10M 5
6 Computer & Commun Tech Corp	495 S Fairview Ave, Santa Barbara, CA 93117	805-964-0771	1969	1K+	\$	50M+ 6
7 Computer Consoles, Inc	97 Humboldt St, Rochester, NY 14609	716-482-5000	1968	1K+	\$	50M+ 7
8 Computer Consults-& Service Ct	2001 Hanley Center, St Louis, MO 63144	314-647-8891	1964	10+	\$	1M 8
9 Computer Control Systems, Inc	298 21st Terr SE, Largo, FL 33541	813-586-1886	1978	—	\$	— 9
10 Computer Coverup, Inc	1302 S Wolf Rd, Wheeling, IL 60090	312-520-3350	1982	2+	\$	— 10
11 Computer Data Systems, Inc	3301 W Hampden Ave, Englewood, CO 80110	303-762-1640	1973	10+	\$	— 11
12 Computer Designed Systems, Inc	10911 Olson Memorial, Minneapolis, MN 55441	612-545-2855	1969	50+	\$	2M+ 12
13 Computer Development, Inc	6700 SW 105th, Beaverton, OR 97005	503-646-1599	1977	20+	\$	2M+ 13
14 Computer Devices, Inc	25 North Ave, Burlington, MA 01803	617-273-1550	1969	200+	\$	20M 14
15 Computer Enhancement Corp	3189 E Airway Ave, Costa Mesa, CA 92626	714-754-0521	1975	10	\$	2M+ 15
16 Computer Enterprises, Inc	6065 Barfield Rd, Atlanta, GA 30328	404-256-9010	1979	10	\$	1M 16
17 Computer Extension Systems, Inc	17511 Camino Real, Houston, TX 77058	713-488-8830	1975	10	\$	1M+ 17
18 Computer Field Service, Inc	561 Windsor St, Somerville, MA 02143	617-628-1177	1982	5	\$	500K 18
19 Computer Furniture & Accessories	515 W 132nd St, Gardena, CA 90248	213-327-7710	1979	10+	\$	1M+ 19
20 Computer Hardware, Inc	4350 Pell Dr, Sacramento, CA 95838	916-929-2020	1969	100	\$	2M+ 20
21 Computer Identicorp	31 Dartmouth St, Westwood, MA 02090	617-821-0830	1968	50+	\$	5M 21
22 Computer Innovations, Inc	10 Mechanic St, Red Bank, NJ 07701	201-530-0995	1979	5+	\$	— 22
23 Computer Maint & Leasing Corp	15350 31st Ave N, Minneapolis, MN 55447	612-559-5636	1976	20+	\$	— 23
24 Computer Maint Technologies	6060 West 91st Ave, Westminster, CO 80030	303-430-0857	1978	5+	\$	500K+ 24
25 Computer Marketing Services, Inc	300 W Marlton Pike, Cherry Hill, NJ 08002	609-795-9480	1981	20	\$	500K+ 25
26 Computer Mart, Inc	1395 Main St, Waltham, MA 02154	617-899-4540	1976	10+	\$	500K+ 26
27 Computer Memories, Inc	9216 Eton Ave, Chatsworth, CA 91311	213-709-6445	1979	100+	\$	10M+ 27
28 Computer Methods	7822 Oakledge Rd, Salt Lake City, UT 84121	801-942-8000	1973	—	\$	— 28
29 Computer Options, Inc	142 Crescent St, Brockton, MA 02402	617-583-5481	1979	10+	\$	200K+ 29
30 Computer Parts & Peripherals, Inc	28441 Highridge, Rolling Hills Ests, CA 90274	213-544-0778	—	—	\$	— 30
31 Computer Power Solutions, Inc	200 N Bradford Ave, Placentia, CA 92670	714-993-2540	—	—	\$	— 31
32 Computer Power Systems Corp	18150 S Figueroa St, Carson, CA 90749	213-515-6566	1976	100+	\$	10M+ 32
33 Computer Printers International	340 E Middlefield Rd, Mountainview, CA 94043	415-969-6161	1978	5+	\$	— 33
34 Computer Products Corp	2405 Annapolis La, Plymouth, MN 55441	612-559-2034	1977	20+	\$	2M+ 34
35 Computer Programming, Inc	35½ S Prospect Ave, Park Ridge, IL 60068	312-692-2256	1978	10+	\$	500K+ 35
36 Computer Programs & Systems, Inc	3280 Dauphin St, Mobile, AL 36606	205-476-0520	1978	10+	\$	500K 36
37 Computer Resources, Inc	4520 West 160th St, Cleveland, OH 44135	216-362-1020	1967	50+	\$	5M+ 37
38 Computer Roomers, Inc	1250 Majesty, Dallas, TX 75247	214-630-0280	1977	50	\$	2M+ 38
39 Computer Security International	718 Pine St, Herndon, VA 22070	703-437-6969	1979	5+	\$	200K+ 39
40 Computer Software Corp	15 S Tracy, POB 1236, Bozeman, MT 59715	406-587-0789	1971	5	\$	200K 40
41 Computer Software Design, Inc	1911 Wright Circle, Anaheim, CA 92806	714-634-9012	1976	20+	\$	1M 41
42 Computer Stations, Inc	11610 Page Service Dr, St Louis, MO 63141	314-432-7019	1978	10+	\$	— 42
43 Computer Stop, Inc	16811 Hawthorne Blvd, Lawndale, CA 90260	213-371-8500	1976	5+	\$	2M+ 43
44 Computer Systems	26401 Harper, St Clair Shores, MI 48081	313-779-8709	1967	—	\$	— 44
45 Computer Systems Consultants	1454 Latta Lane, Conyers, GA 30207	404-483-4570	1977	2	\$	50K 45
46 Computer Systems Support Corp	9112 Gaither Rd, Gaithersburg, MD 20877	301-424-7870	1974	50+	\$	2M+ 46
47 Computer Talk, Inc	2800 S Rooney Rd, Morrison, CO 80465	303-697-5485	1972	20	\$	500K+ 47
48 Computer Task Group, Inc	800 Delaware Ave, Buffalo, NY 14209	716-882-8000	1966	1K	\$	20M+ 48
49 Computer Terminal Systems, Inc	89 Arkay Dr, Hauppauge, NY 11788	516-435-2916	1968	100+	\$	5M+ 49
50 Computer Transceiver Systems, Inc	East 66 Midland Ave, Paramus, NJ 07652	201-261-6800	1969	100	\$	5M+ 50



## Vendor Directory

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems				Supplies	1
2	Floppy Disks					2
3	Printers					3
4	Terminals/Monitors					4
5	Communications Equipment					5
6	Memory Expansion					6
7	Peripherals/Controllers					7
8	IBM PC					8
9	Apple					9
10	CPU				Support Equip	10
11	CP/M					11
12	MP/M					12
13	CP/M-86					13
14	MS-DOS					14
15						15
16				Operating System & Enhancements		16
17				Language Processors		17
18				Utilities Support		18
19				Spreadsheets		19
20				Financial Planning		20
21				Office Automation		21
22						22
23					Maintenance	23
24						24
25						25
26				Word Processing		26
27				Graphics		27
28				Other		28
29						29
30					Support Equip	30
31					Power Equip	31
32					Security Equip	32
33						33
34						34
35						35
36					Disk Media	36
37					Support Equip	37
38						38
39						39
40						40
41						41
42						42
43						43
44						44
45						45
46					Maintenance	46
47						47
48						48
49						49
50						50



## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees		Gross Sales (K=\$1,000; M=\$1,000,000)
				(\$ K=1,000)	(\$ M=\$1,000)	
1 The Computerist	34 Chelmsford St. Chelmsford, MA 01824	617-256-3649	1976	10+	\$	500K + 1
2 Computers International, Inc	3540 Wilshire Blvd, Los Angeles, CA 90010	213-386-3111	1977	50	\$	20M + 2
3 Computerware, Inc	315 S Third St, Stillwater, MN 55082	612-430-2060	1981	10	\$	2M + 3
4 Computone Systems, Inc	1 Dunwoody Park, Atlanta, GA 30338	404-393-3010	1985	100+	\$	10M + 4
5 Compuview Products, Inc	1955 Pauline, Ann Arbor, MI 48103	313-996-1299	1979	10	\$	200K + 5
6 Comrex International, Inc	3701 Skypark Dr, Torrance, CO 90505	213-373-0280	1982	20	\$	5M + 6
7 Comshare, Inc	3001 S State St, Ann Arbor, MI 48106	313-994-4800	1967	200+	\$	50M + 7
8 Comsoft/Datatrac, Inc	3903 Westerville Rd, Columbus, OH 43224	614-475-7494	1976	5	\$	100K + 8
9 Comtek, Inc	4216 McCullough, San Antonio, TX 78212	512-828-0908	1975	10+	\$	1M + 9
10 Concord Data Systems, Inc	303 Bear Hill Rd, Waltham, MA 02154	617-890-1394	1981	50	\$	1M + 10
11 Condor Computer Corp	2051 S State St, Ann Arbor, MI 48104	313-769-3988	1977	50+	\$	2M + 11
12 Conographic Corp	2268 Golden Circle, Newport Beach, CA 92660	714-650-2666	1981	—	\$	— 12
13 Conrac Corp	600 N Rimsdale Ave, Covina, CA 91722	213-966-3511	1947	500+	\$	20M + 13
14 Consolidated Computer, Inc	2421 Lancaster Rd, Ottawa, Ontario, CD K1B4L5	613-731-7080	1968	200+	\$	20M + 14
15 Consolidated Terminal Systs, Inc	18 Hamilton St, Bound Brook, NJ 08805	800-225-0019	1976	20+	\$	5M + 15
16 Consolink Corp	1840 Industrial Circle, Longmont, CO 80501	303-651-2014	1982	—	\$	— 16
17 Construction Data Control, Inc	6140 Northbelt Pkwy, Norcross, GA 30071	404-448-4722	1978	10+	\$	1M + 17
18 Contel Information Systems, Inc	130 Steamboat Rd, Great Neck, NY 11024	516-829-5900	1982	200+	\$	20M + 18
19 Contemporary Control Systems, Inc	4949 Forest Ave, Downers Grove, IL 60515	312-963-7070	1975	10	\$	200K + 19
20 Context Management Systems	23864 Hawthorne Blvd, Torrance, CA 90505	213-378-8277	1980	20+	\$	— 20
21 Continuous Expression Processor	102 Adams St, Mansfield, MA 02052	617-359-7478	1969	10+	\$	500K + 21
22 Contract Services Associates	706 S Euclid, Anaheim, CA 92802	714-635-4055	1964	5+	\$	500K + 22
23 Control Data Corp	8100 34th Ave, Minneapolis, MN 55440	612-853-8100	1957	50K+	\$	2,000M + 23
24 Control Data Engineering Servs	5720 Smetana Dr, Minnetonka, MN 55343	612-931-3131	1961	5K+	\$	— 24
25 Control Logic Products	10 Tech Circle, Natick, MA 01760	617-655-1170	1981	50	\$	5M + 25
26 Control Systems, Inc	2855 Anthony Lane, Minneapolis, MN 55418	612-789-2421	1976	10	\$	1M + 26
27 Convergent Technologies, Inc	2500 Augustine Dr, Santa Clara, CA 95051	408-727-8830	1979	200+	\$	— 27
28 Conversions, Inc	144 Wind Chime Ct, Raleigh, NC 27609	919-848-9801	1977	5	\$	1M + 28
29 Cook Electric Co	6201 Oakton St, Morton Grove, IL 60053	312-967-6600	1897	—	\$	— 29
30 Coosol, Inc	2845 Mesa Verde Dr, Costa Mesa, CA 92626	714-545-2216	1979	20+	\$	2M + 30
31 Cord Ltd	2815 Juanipero Ave, Signal Hill, CA 90806	213-595-4446	1980	10+	\$	500K + 31
32 Corona Data Systems, Inc	31324 Via Colinas, Westlake Village, CA 91361	213-706-1505	1981	50+	\$	10M + 32
33 Cortex	4 Notre-Dame E, Montreal, Quebec, CD H2Y1B8	514-871-9605	1976	5	\$	100K + 33
34 Corvus Systems, Inc	2029 O'Toole Ave, San Jose, CA 95131	408-946-7700	1979	500	\$	— 34
35 Cosmos Systems, Inc	430 Toyama Dr, Sunnyvale, CA 94086	408-744-0721	1979	20+	\$	2M + 35
36 Cover Craft Corp	Columbia Dr, POB 555, Amherst, NH 03031	603-889-6811	1974	20+	\$	1M + 36
37 Cpoints, Inc	1061 Fraternity Circle, Kent, OH 44240	216-678-9015	1978	10+	\$	1M + 37
38 CPT Corp	8100 Mitchell Rd, Minneapolis, MN 55440	612-937-8000	1971	1K+	\$	100M + 38
39 Creative Communications, Inc	1662 West 820 N, Provo, UT 84601	801-373-9843	1982	10+	\$	— 39
40 Creative Micro Systems, Inc	3822 Cerritos Ave, Los Alamitos, CA 90720	213-493-2484	1976	20	\$	2M + 40
41 Creative Software Concepts, Inc	POB 349, Binghampton, NY 13902	607-722-3538	1981	5+	\$	— 41
42 Creative Software, Inc	POB 3493, Madison, WI 53704	608-258-8668	1977	5+	\$	100K + 42
43 Creative Solutions, Inc	4801 Randolph RD, Rockville, MD 20852	301-984-0262	1980	5+	\$	200K + 43
44 Credimation Systems, Inc	1511 Bingle Rd, Houston, TX 77055	713-468-6643	1977	5+	\$	500K + 44
45 Cromemco, Inc	280 Bernardo Ave, Mountainview, CA 94043	415-964-7400	1976	200+	\$	50M + 45
46 Cross Educational Software	1802 N Trenton St, Ruston, LA 71270	318-255-8921	1981	2	\$	100K + 46
47 Cross Information Co	934 Pearl Mall, Boulder, CO 80302	303-499-8888	1980	10	\$	— 47
48 Crow Ridge Associates, Inc	POB 1, New Scotland, NY 12127	518-765-3620	1981	2+	\$	20K + 48
49 CTI Data Corp	5275 North Blvd, Raleigh, NC 27604	919-876-8731	1980	20+	\$	2M + 49
50 CTI Ltd, Inc and Companies	4455 LBJ Fwy, Dallas, TX 75234	214-661-9300	1976	20	\$	1M + 50



# Vendor Directory

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	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disk Drives Printers Terminals/Monitors Communications Equipment Memory Expansion Peripheral Controllers IBM PC Apple	CP/M MP/M CP/M-86 MS-DOS	Operating System Enhancements Data Management Language Processors Utilities Support Spreadsheets Word Processing Graphics Other	Planning Financial Office Automation Hardware Manufacturer Distributor Software Developer		1
2						2
3						3
4						4
5		●	● ● ● ●	●		5
6	● ● ●			●		6
7		●	● ● ● ●	● ●		7
8				●		8
9	● ● ●			●		9
10	●			●		10
11		● ● ● ●	●			11
12		●		●		12
13	●			●		13
14	●			●		14
15						15
16		●		●		16
17				●		17
18	●			●		18
19	●	●		●		19
20		●	● ● ● ●	● ●		20
21	●			●		21
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24						24
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38		●	● ● ● ●	●		38
39	●	●		●		39
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees		(K=\$1,000; M=\$1,000,000)
				(K=1,000)	Gross Sales	
1 Cubic Systems	2372 Ellsworth St. Berkeley, CA 94704	415-540-5733	—	\$	—	1
2 Cullinet Software	400 Blue Hill Dr. Westwood, MA 02090	617-329-7700	1968	500+	\$	50M 2
3 Curtis 1000, Inc	1000 Curtis Dr. Smyrna, GA 30080	404-436-6155	1882	1K+	\$	100M+ 3
4 Custom Computer Services	14 Leonard Rd. Boxboro, MA 01719	617-263-7351	1978	1	\$	— 4
5 Custom Systems, Inc	6850 Shady Oak Rd. Eden Prairie, MN 55344	612-941-9480	1972	50+	\$	5M 5
6 Cutler-Childs & Associates, Inc	17101 Edwards, Southfield, MI 48076	313-569-3129	1982	5	\$	100K+ 6
7 CW Systems, Inc	717 N Courthouse Rd. Richmond, VA 23236	804-794-1672	1979	10	\$	200K+ 7
8 CYB Systems, Inc	6448 Hwy. 290 E. Austin, TX 78723	512-458-3224	1982	50	\$	5M+ 8
9 Cyberchron Corp	Route 9, POB 164, Garrison, NY 10524	914-424-3755	1974	5+	\$	1M 9
10 Cyberia, Inc	2330 Lincoln Way, Ames, IA 50010	515-292-7634	1979	10+	\$	500K+ 10
11 Cybernetics, Inc	8041 Newman Ave, Huntington Beach, CA 92647	714-848-1922	1975	—	\$	1M 11
12 Cybernex Ltd	1257 Algoma Rd. Ottawa, Ontario, CD, K1B 3W7	613-741-1540	1974	100+	\$	10M 12
13 Cybersystems, Inc	7540 S Memorial Pkwy, Huntsville, AL 35802	205-883-4410	1974	20+	\$	3M 13
14 Cybertype Corp	901 W. Monroe, Chicago, IL 60607	312-421-4313	1979	—	\$	200K 14
15 Cydex Corp	5953 Laurel Canyon Blvd, N Hollywood, CA 91607	213-766-3281	1979	5	\$	— 15
16 Cynthia Peripheral Corporation	766 San Aleso Ave, Sunnyvale, CA 94086	408-745-0855	1981	20	\$	10M 16
17 Dahlberg Electronics, Inc	14050-21st Ave N, Minneapolis, MN 55441	612-553-1596	1948	200+	\$	— 17
18 Dahle USA	6 Benson Rd. Oxford, CT 06483	203-264-0505	1976	20+	\$	5M 18
19 Dann McCreary Software	Box 16435, San Diego, CA 92116	619-489-5081	1976	2+	\$	200K+ 19
20 Danyl Corp	1509 Glen Ave, Moorestown, NJ 08057	609-234-8000	1972	50+	\$	2M+ 20
21 Data Access Corp	4221 Ponce DeLeon Blvd, Coral Gables, FL 33146	305-446-0669	1977	5	\$	500K 21
22 Data Access Systems, Inc	Cole Rd & Camden Ave, Blackwood, NJ 08012	609-228-0700	—	—	\$	— 22
23 Data Anilas, Ltd	327 South 5th St, POB 1654, Salina, KS 67401	913-823-6958	1977	5	\$	200K+ 23
24 Data Associates, Inc	POB 1408, Cupertino, CA 95015	408-996-0669	1976	5	\$	10K 24
25 Data Base Research Corp	66 S Van Gordon St, Lakewood, CO 80228	303-987-2588	1981	20+	\$	2M+ 25
26 Data Basic, Inc	102 S Main St, Mt Pleasant, MI 48858	517-772-5055	1980	20+	\$	1M+ 26
27 Data Basics Corp	151 West 40th St, New York, NY 10018	212-354-3870	1974	50	\$	2M+ 27
28 Data Compass	2730 Regal Park Dr, Anaheim, CA 92806	714-630-7450	1975	10	\$	2M 28
29 Data Consulting Group	877 Bounty Dr, N EE203, Foster City, CA 94404	415-349-4001	1983	—	\$	— 29
30 Data Directions (CA)	7700 Edgewater Dr, Oakland, CA 94621	415-632-4303	1973	20+	\$	1M+ 30
31 Data Electronics, Inc	10150 Sorrento Valley Rd, San Diego, CA 92121	619-452-7840	1974	200+	\$	20M+ 31
32 Data Engineering, Inc	2515 N State Rd 7, Margate, FL 33063	305-971-0400	1974	10+	\$	1M+ 32
33 Data General Corp	4400 Computer Dr, Westboro, MA 01581	617-366-8911	1968	10K+	\$	500M+ 33
34 Data Machines International, Inc	Ghent Square, Bath, OH 44210	216-666-6789	1978	10	\$	— 34
35 Data Management Labs, Inc	2148 Bering Dr, San Jose, CA 95131	408-946-9424	1978	20+	\$	— 35
36 Data Node, Inc	1440 Koll Circle, San Jose, CA 95112	408-995-0561	1979	5	\$	1M 36
37 Data Packaging Corp	205 Broadway, Cambridge, MA 02139	617-868-6200	1945	1K	\$	20M+ 37
38 Data Printer Corp	99 Middlesex St, Malden, MA 02148	617-321-2400	1968	200+	\$	20M+ 38
39 Data Processing Consultants	304 S Dunlap St, Paris, TN 38242	901-642-8627	1978	2+	\$	1M 39
40 Data Research Associates, Inc	10 W Forest Ave, Englewood, NJ 07631	210-569-2620	—	—	\$	— 40
41 Data Security Concepts	301 Gascony Way, Warson Woods, MO 63122	314-965-5044	1980	5	\$	— 41
42 Data Services Co	32 E Main St, POB 450, Avon, CT 06001	203-678-1888	1973	5+	\$	200K 42
43 Data Set Cable Co, Inc	722 Danbury Rd, Ridgefield, CT 06877	203-438-9684	1975	50+	\$	2M+ 43
44 Data Solutions, Inc	4365 S 89th St, Omaha, NE 68127	402-339-5340	1980	5	\$	500K 44
45 Data Specialties, Inc	3455 Commercial Ave, Northbrook, IL 60062	312-564-1800	1969	100+	\$	5M+ 45
46 Data Systems Design, Inc	2241 Lundy Ave, San Jose, CA 95131	408-946-5800	1974	200+	\$	20M+ 46
47 Data Systems Northwest	820 Pacific Ave, POB 589, Bremerton, WA 98310	206-377-2266	1979	2	\$	50K+ 47
48 Data Technology Corp	2775 Northwestern Pkwy, Santa Clara, CA 95051	408-496-0434	1979	100+	\$	10M+ 48
49 Data Technology, Inc	530 Atlantic Ave, Boston, MA 02210	617-451-0430	1980	100+	\$	— 49
50 Data Technology Industries	700 Whitney St, San Leandro, CA 94577	415-638-1206	1979	20	\$	2M+ 50



## Vendor Directory

	HARDWARE PRODUCTS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Floppy Disks Printers	CP/M MP/M CP/M-86 MS-DOS	Operating System & Enhancements Language Processing Program Support Spreadsheets/Financial Planning Word Processing/Office Automation	Distributor Hardware Manufacturer	1
2	Hard Disk Systems	IBM PC Apple			2
3	Terminals/Monitors	Peripheral Controllers			3
4	Communications Equipment	Memory Expansion			4
5	Graphics Equipments				5
6					6
7					7
8					8
9					9
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Data Terminals & Communications	590 Division St, Campbell, CA 95008	408-946-5800	1968	50+	\$ 5M + 1
2 Data Transformation, Inc	POB 1541, Cape Girardeau, MO 63701	314-334-3077	1981	2	\$ 50K + 2
3 Data Transforms, Inc	616 Washington St, Denver, CO 80203	303-832-1501	1980	2+	\$ — 3
4 Data Translation, Inc	100 Locke Dr, Marlboro, MA 01752	617-481-3700	1973	100+	\$ 10M + 4
5 Data Wholesale Corp	701-A Whitney St, San Leandro, CA 94577	415-638-1206	1978	50	\$ 10M 5
6 Data-Match Corp	3810 Oakcliff Industrial Ct, Atlanta, GA 30340	404-441-0408	1982	10	\$ 500K 6
7 Data-Mate	PO Box 408, Nashua, NH 03061	603-882-5142	1874	100+	\$ 10M 7
8 Data-Type, Inc	2615 Miller Ave, Mountain View, CA 94040	415-949-1053	1982	10	\$ 1M + 8
9 Datacom Northwest, Inc	11300 25th Ave NE, Seattle, WA 98125	206-363-5805	1981	5+	\$ 2M 9
10 Datacopy Corp	1070 E Meadow Circle, Palo Alto, CA 94303	415-493-3420	1973	20+	\$ 1M 10
11 Dataface, Inc	2372A Walsh Ave, Santa Clara, CA 95050	408-727-6704	1980	10	\$ — 11
12 Dataforce	160 Elgin St, Ottawa, Ontario, CD K1G 3J4	613-239-5895	—	—	\$ — 12
13 Datagram	11 Main St, East Greenwich, RI 02818	401-885-4840	1976	—	\$ — 13
14 Datam Consultants	PO Box 238, DeKalb, IL 60115	815-758-1505	1979	—	\$ — 14
15 Datamac Computer Systems	595 Pastoria Ave, Sunnyvale, CA 94086	408-735-0323	1980	50	\$ — 15
16 Datamagnetics, Inc	338 N Rockwell Ave, Oklahoma City, OK 73127	405-787-6470	1970	10+	\$ — 16
17 Datamarc	1251 Columbia, Richardson, TX 75081	214-783-1891	1977	50+	\$ 50M + 17
18 Datamatics, Inc	2120 L St NW, Suite 102, Washington DC 20037	202-466-7604	1978	5+	\$ 200K + 18
19 Datamaxx USA Corp	1815 S Gadsden St, Tallahassee, FL 32301	904-224-8213	1973	50+	\$ 5M + 19
20 Datamed Research, Inc	1433 Rossmore Rd, Los Angeles, CA 90077	213-472-8825	1978	2	\$ 50K 20
21 Datamedia Corp	7401 Central Hwy, Pennsauken, NJ 08109	609-665-5400	1969	200+	\$ 10M + 21
22 Datamedic Corp	20 Oser Ave, Hauppauge, NY 11788	516-435-8880	1972	50+	\$ 2M + 22
23 Datamemory Corp	6750 Eton Ave, Canoga Park, CA 91303	213-704-9500	1976	—	\$ — 23
24 Datametrics Corp	7630 Gloria Ave, Van Nuys, CA 91406	213-989-3840	1962	100+	\$ 5M + 24
25 Datamost, Inc	8943 Fullbright Ave, Chatsworth, CA 91311	213-709-1202	1981	50+	\$ — 25
26 Dataplex, Inc	2351 Devon Ave, Elk Grove, IL 60007	312-860-5665	1976	10+	\$ 1M + 26
27 Datapoint Corp	9725 Datapoint Dr, San Antonio, TX 78284	512-699-7000	1968	5K+	\$ 200M + 27
28 Dataproducts Corp	6200 Canoga Ave, Woodland Hills, CA 91365	213-887-8000	1962	2K+	\$ 200M + 28
29 Dataram Corp	Princeton Rd, Cranbury, NJ 08512	609-799-0071	1967	200+	\$ 10M + 29
30 Datascan America	4675 N Shallowford Rd, Atlanta, GA 30338	404-455-1348	1978	20+	\$ 1M 30
31 Datasmith, Inc	4721 West 81st St, Shawnee Mission, KS 66208	913-381-9118	1979	—	\$ — 31
32 DataSouth Computer Corp	4216 Stuart Andrew Blvd, Charlotte, NC 28210	704-523-8500	1977	100+	\$ 10M + 32
33 Datastream Communications, Inc	1115 Space Park Dr, Santa Clara, CA 95050	408-727-2980	1978	20+	\$ 5M + 33
34 Datasync Systems Corp	10072 Willow Creek Rd, San Diego, CA 92131	619-566-5500	1976	20+	\$ 2M + 34
35 Datasync Systems, Inc	7301 Topango Canyon Blvd, Canoga Pk, CA 91303	213-887-3300	1981	10+	\$ 5M 35
36 Datech Enterprises, Inc	Union Hill & Clipper, W Conshohocken, PA 19428	215-825-6205	—	—	\$ — 36
37 Datek, Inc	2621 Enterprise Rd, Clearwater, FL 33575	813-797-6464	1981	—	\$ — 37
38 Datatrac Inc	2007 Athanac Pkwy, Metairie, LA 70001	504-835-1686	1972	5	\$ 100K + 38
39 DataVue Corp	1911 22nd Ave S, Seattle, WA 98144	206-322-9330	1972	20+	\$ — 39
40 Datec, Inc	200 Eastowne Dr, Chapel Hill, NC 27514	919-929-2135	1976	50+	\$ 2M + 40
41 Datricon Corp	155 B Ave, Lake Oswego, OR 97034	503-636-7671	1979	50	\$ — 41
42 Datronix	1930 E Marlton Pike Rd, Cherry Hill, NJ 08003	609-424-6622	1976	5+	\$ — 42
43 Datum Resources of Houston, Inc	POB 770038, Houston, TX 77215	713-784-1613	1977	5+	\$ 200K + 43
44 Datum, Inc	1363 S State College Blvd, Anaheim, CA 92806	714-533-6333	1971	200+	\$ 10M 44
45 Davidge Corp	1951 Colony St, Mountainview, CA 94043	415-964-9497	—	—	\$ — 45
46 Davidson Software Systems	2743 Hagadorn Rd, Mason, MI 48854	517-332-5989	1980	2+	\$ 100K 46
47 Davong Systems, Inc	217 Humboldt Court Dr, Sunnyvale, CA 94086	408-734-4900	1981	50	\$ — 47
48 Dayton-Forrester Associates, Inc	8740 Shirley Ave, Northbridge, CA 91324	213-701-0127	1971	20+	\$ 5M + 48
49 DBIS	1 Mayfair Rd, Eastchester, NY 10707	212-933-4170	1966	10+	\$ 500K + 49
50 DE Systems, Ltd	1284 Wellington St, Ottawa, Ont, CD K1Y 3A9	613-729-5164	1969	100	\$ 1M + 50





## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K = 1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Decision Data Computer Corp	100 Witmer Rd, Horsham, PA 19044-2282	215-674-3300	1969	—	\$ 1
2 Decision Resources, Inc	25 Sylvan Rd S, Westport, CT 06880	203-222-1974	1981	10+	\$ 2
3 Decision Support Software	1438 Ironwood Dr, McLean, VA 22101	—	1981	—	\$ 3
4 Definitive Systems, Inc	3156 University Dr NW, Huntsville, AL 35805	205-536-2625	—	—	\$ 4
5 Deg Inc	11999 Katy Fwy, Houston, TX 77079	713-531-6100	1981	5+	\$ 1M 5
6 Delphi Computer Software, Inc	7334 S Alton Way, Englewood, CO 80112	303-770-7201	1978	10+	\$ 100K 6
7 Delphic Systems	443 N New Ballas Rd, St. Louis, MO 63141	314-567-9708	1977	2+	\$ 100K 7
8 Delta Data Systems Corp	2595 Metropolitan Dr, Trevose, PA 19047	215-322-5400	1968	200+	\$ 20M+ 8
9 Delta Products, Inc	15392 Assembly La, Huntington Beach, CA 92649	714-898-1492	1976	20+	\$ 2M+ 9
10 Demichele Systems, Inc	POB 9454, College Station, TX 77840	713-693-3773	1977	5+	\$ 200K+ 10
11 Dennison Kybe Corp	82 Calvary St, Waltham, MA 02254	617-899-0012	1960	200+	\$ 20M 11
12 Dennison Manufacturing Co, Inc	300 Howard St, Framingham, MA 01701	617-879-0511	—	—	\$ 12
13 Dennison National	1 Water St, Holyoke, MA 01040	413-539-9811	1844	—	\$ 100M 13
14 Depot Comserv Ltd	29 Connell Ct, Toronto, Ontario, CD M8Z-5T7	416-252-6605	1981	2+	\$ 200K+ 14
15 Design Systems, Inc (MO)	7811 Carondelet Ave, Clayton, MO 63105	314-391-0450	1975	20+	\$ — 15
16 Design Trends, Ltd	644 Danbury Rd, POB G, Wilton, CT 06897	203-834-1560	1975	5+	\$ 16
17 Desktop Computer Software	303 Potrero St, N 29/303, Santa Cruz, CA 95060	408-458-9095	—	—	\$ 17
18 The Destek Group	830 C E Evelyn Ave, Sunnyvale, CA 94086	408-737-7211	1981	10+	\$ 2M+ 18
19 D.G.M. Corp	7671 Central Ave, NE, Minneapolis, MN 55432	612-784-7499	1981	20	\$ 1M 19
20 Di-An Controls, Inc	944 Dorchester Ave, Boston, MA 02139	617-288-7700	1958	100	\$ 2M+ 20
21 Diablo Systems, Inc	POB 5030, Fremont, CA 94537	415-498-7000	1969	2K	\$ 21
22 Diamond Systems Inc	618 S Wheeling Rd, Wheeling, IL 60090	312-520-1950	1975	5	\$ 500K 22
23 Dickens Data Systems	3050 Holcomb Bridge Rd, Norcross, GA 30071	404-448-6177	1981	5+	\$ 200K+ 23
24 Dicom, Inc	715 N Pastoria Ave, Sunnyvale, CA 94086	408-732-1060	1969	20	\$ 1M 24
25 Digi-Data Corp	8580 Dorsey Run Rd, Jessup, MD 20794	301-498-0200	1962	50+	\$ 10M+ 25
26 Digicomp Research Corp	Terrace Hill, Ithaca, NY 14850	607-273-5900	1975	20+	\$ 1M 26
27 Digilog Business Systems, Inc	1370 Welsh Rd, Montgomeryville, PA 18936	215-628-4810	1981	—	\$ 27
28 Digital Associates Corp	1039 E Main St, Stamford, CT 06902	203-327-9210	1971	20+	\$ 5M+ 28
29 Digital Communication Servs, Inc	53 Main St, Toms River, NJ 08753	201-349-1211	1980	20+	\$ 1M 29
30 Digital Computer Corp	7430 Trade St, San Diego, CA 92121	619-566-8500	1979	10+	\$ 5M+ 30
31 Digital Design and Development	POB 225, Stone St, Ind Pk, Walpole, MA 02081	617-668-1090	1973	5	\$ 200K+ 31
32 Digital Development Corp	8650 Balboa Ave, San Diego, CA 92123	714-278-9920	1959	200+	\$ 20M 32
33 Digital Engineering, Inc	630 Bercut Dr, Sacramento, CA 95814	916-447-7600	1978	50+	\$ — 33
34 Digital Equipment Corp	146 Main St, Maynard, MA 01754	617-897-5111	1957	50K+	\$ 500M+ 34
35 Digital Information Systems Corp	3336 Bradshaw Rd, Sacramento, CA 95827	916-363-7385	1976	10+	\$ 1M 35
36 Digital Interface Systems	2390 Pipestone Rd, Benton Harbor, MI 49022	616-926-2148	1977	20+	\$ 2M 36
37 Digital Marketing Corp	2363 Boulevard Circle, Walnut Creek, CA 94595	415-938-2880	1978	20	\$ 2M+ 37
38 Digital Microsystems, Inc	1755 Embarcadero, Oakland, CA 94606	415-532-3686	1974	100	\$ 10 38
39 Digital Research Comps of Texas	POB 401365, Garland, TX 75040	214-271-2528	—	5+	\$ — 39
40 Digital Research, Inc	160 Central, POB 579, Pacific Grove, CA 93950	408-649-3896	1976	200+	\$ — 40
41 Digital Supply Systems	817 Agathon Dr, Evansville, IN 47712	812-995-3677	1976	2+	\$ 100K 41
42 Digital Systems & Services, Inc	5101-A Backlick Rd, Annandale, VA 22003	703-750-3400	1980	10+	\$ 2M 42
43 Digital Technology International	500 W 1200 South, Orem, UT 84057	801-226-2984	1970	20+	\$ 2M 43
44 Digitan Systems, Inc	5007 16th Ave, Brooklyn, NY 11204	212-436-3777	1975	10+	\$ 5M 44
45 Digitec Corp	918 Woodley Rd, Dayton, OH 45403	513-254-6251	1952	100+	\$ 10M 45
46 Digitex	2044 Armacost, Los Angeles, CA 90025	213-826-4500	1979	20+	\$ 2M+ 46
47 Digitex	4315 Penrod Ave, POB 210737, Dallas, TX 75211	214-330-9276	1975	5+	\$ — 47
48 Digitronics	53 John St, Cumberland, RI 02864	401-724-8500	1976	100	\$ 10M 48
49 Digitus Corp	22 West 25th St, Baltimore, MD 21218	301-467-3223	1978	10+	\$ 500K+ 49
50 Dilithium Press	8285 SW Nimbus, Beaverton, OR 97005	503-646-2713	1977	20+	\$ 2M+ 50





## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Dimension Computer Corp	9948 Hibert, San Diego, CA 92131	619-693-8888	1978	20+	\$ — 1
2 Dimis Micro Systems, Inc	648 S River Dr, Tempe, AZ 85281	602-968-7101	1978	20+	\$ 2M+ 2
3 DIP, Inc	745 Atlantic Ave, Boston, MA 02111	617-482-5266	1978	100+	\$ — 3
4 Direct, Inc	4201 Burton Dr, Santa Clara, CA 95054	408-980-1414	1978	100+	\$ 20M 4
5 Disc Tech One, Inc	849 Ward Dr, Santa Barbara, CA 93111	805-964-3535	1982	20+	\$ 2M+ 5
6 Disco-Tech	600 B St, POB 1659, Santa Rosa, CA 95402	707-523-1600	—	—	\$ — 6
7 Disctron, Inc	1701 McCarthy Blvd, Milpitas, CA 95035	408-946-6692	1980	100+	\$ 20M+ 7
8 Display Data Corp	Executive Plaza IV, Hunt Valley, MD 21031	301-667-9211	1974	500+	\$ — 8
9 Display Solutions, Inc	One Park Ave, New York, NY	212-725-7446	1979	20+	\$ 5M 9
10 Disprix, Inc	79 Hazel St, Glen Cove, NY 11542	516-671-4400	1979	10+	\$ 1M 10
11 Distributed Computer Systems	223 Crescent St, Waltham, MA 02154	617-899-6619	1975	10+	\$ 1M+ 11
12 Distributed Logic Corp	12800-G Garden Gr Blvd, Garden Grove, CA 92643	714-534-8950	1978	50+	\$ 5M+ 12
13 Diversified Programming, Inc	2010 N Lehigh Ave, Glenview, IL 60025	312-998-6240	1975	2	\$ 500K 13
14 Diversified Software Research, Inc	5846 Crampton Court, Rockford, IL 61111	815-877-1343	1981	2	\$ 100K 14
15 Diversified Technology, Inc	POB 465, Ridgeland, MS 39157	601-856-4121	1971	50+	\$ — 15
16 DJ Descandro & Co, Inc	1616 West Loop, Houston, TX 77027	713-871-1465	1976	10+	\$ 500K+ 16
17 DMA Systems Corp	601 Pine Ave, Goleta, CA 93117	805-683-3811	1980	100+	\$ — 17
18 DMC Systems, Inc	2300 Owen St, Santa Clara, CA 95051	408-727-4444	1966	200+	\$ 10M+ 18
19 DNA Systems, Inc	1258 S Washington, Saginaw, MI 48601	517-793-0185	1969	5+	\$ 1M 19
20 Docutel/Olivetti	155 White Plains Rd, Tarrytown, NY 10591	914-631-8100	1955	—	\$ — 20
21 Dosc, Inc	175 I.U. Willets Rd, Albertson, NY 11507	516-621-6640	1978	20+	\$ — 21
22 Douthett Enterprises, Inc	906 N Main, Wichita, KS 67203	316-262-1040	1974	—	\$ — 22
23 Dow Jones & Co, Inc	POB 300, Princeton, NJ 08540	609-452-1511	—	—	\$ — 23
24 DP Equipment Repair	48 Brook Mill, Chesterfield, MO 63017	314-434-6111	1978	5+	\$ 200K+ 24
25 DPTPlus, Inc	731 N Water, Wichita, KS 67203	315-262-2633	1980	2+	\$ 100K 25
26 DPX, Inc	992 Saratoga-Sunnyvale, San Jose, CA 95129	408-973-9292	—	—	\$ — 26
27 Drivetec, Inc	2140 Bering Dr, San Jose, CA 95131	408-942-1515	1981	—	\$ — 27
28 DTI Data Terminals Corp	1860 Washington St, Holliston, MA 01746	617-429-7844	1977	10+	\$ 1M+ 28
29 Dual Systems Corp	2530 San Pablo Ave, Berkeley, CA 94702	415-549-3854	1979	20+	\$ 2M+ 29
30 Dunford Computer Services, Inc	4171 Kirkcaldy Circle, S Jordan, UT 84065	801-255-5529	1979	1	\$ 50K 30
31 Duosoft Corp	1803 Woodfield Dr, Savoy, IL 61874	217-356-3111	1981	20+	\$ 1M 31
32 Durango Systems, Inc	3003 N First St, San Jose, CA 95134	408-946-5000	1977	100+	\$ 20M+ 32
33 Durant Software	2532 Durant Ave, Berkeley, CA 94704	415-540-0912	—	—	\$ — 33
34 Duxbury Systems, Inc	77 Great Rd, Acton, MA 01720	617-263-7761	1975	2+	\$ 100K+ 34
35 DY-4 Systems, Inc	888 Lady Ellen Pl, Ottawa, Ontario, CD K1Z6M1	613-728-3711	1979	50+	\$ 1M+ 35
36 Dylon Corp	9561 Ridgehaven St, San Diego, CA 92123	619-292-5584	1976	20+	\$ 2M+ 36
37 Dymarc Industries, Inc	21 Governor's Court, Baltimore, MD 21207	301-298-9626	1979	10+	\$ 2M+ 37
38 Dynabyte	521 Cottonwood Dr, Milpitas, CA 95035	408-263-1221	1977	50+	\$ 10M 38
39 Dynacomp, Inc	1427 Monroe Ave, Rochester, NY 14618	716-442-8960	1978	—	\$ — 39
40 Dynamic Microprocessor Assoccs	545 Fifth Ave, New York, NY 10017	212-687-7115	1982	20	\$ 2M 40
41 Dynamic Structured Systems	8 Murray Dr, Westbury, NY 11590	516-333-7092	1981	5	\$ 100K 41
42 Dynax	333 S Hill St, Los Angeles, CA 90071	213-626-1123	—	10+	\$ 10M 42
43 Dyscan Corp	5201 Patrick Henry Dr, Santa Clara, CA 95050	408-988-3472	1973	2K+	\$ 100M+ 43
44 Eagle Computer, Inc	983 University Ave, Los Gatos, CA 95030	—	1981	200	\$ 20M+ 44
45 Eagle Enterprises	2375 Bush St, San Francisco, CA 94115	415-346-1249	1977	2+	\$ 100K+ 45
46 Eagle Software Publishing, Inc	993 Old Eagle School Rd, Wayne, PA 19087	215-964-8660	1981	10	\$ 1M 46
47 Eastham & Associates	11246 Post Oak Rd, Houston, TX 77035	713-728-1226	1978	2+	\$ 200K+ 47
48 Eastmark, Inc	10 Kearney Rd, Needham, MA 02194	617-449-0050	1969	—	\$ — 48
49 Eaton Corp	Technical Research Park, Riverton, WY 82501	307-856-4821	1979	—	\$ — 49
50 Economic Insights	416 Center St, Washington Grove, MD 20880	301-258-5235	1979	—	\$ — 50



## Vendor Directory

	HARDWARE PRODUCTS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disks Floppy Disks Printers Terminals/Monitors Communications Equipment Graphics Equipment Memory Expansion Peripheral Controllers IBM PC COMPATIBILITY Apple	CP/M MP/M CP/M-86 MP/M-86 MS-DOS	Operating System & Enhancements Data Management Language Processors Utilities Program Support Spreadsheets/Financial Planning Word Processing/Office Automation Others Graphics	Distributor Manufacturer	1
2					2
3					3
4					4
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6					6
7					7
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9					9
10					Power/Security Eq 10
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32					32
33					33
34					34
35					35
36				Magnetic Tape	36
37				Power/Security Eq	37
38					38
39					39
40					40
41					41
42					42
43					43
44					44
45					45
46					46
47					47
48					48
49					49
50				Maintenance, Supplies	50



## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)		Gross Sales (K=\$1,000; M=\$1,000,000)
				\$	M	
1 ECS Microsystems, Inc	215 Devcon Dr, San Jose, CA 95112	408-268-4200	1979	50+	\$	10M 1
2 Edge Technology, Inc	2735 SE Raymond, Portland, OR 97202	503-231-1057	1978	10+	\$	1M 2
3 EDP Management, Inc	5465 Lake Murray Blvd, La Mesa, CA 92041	619-462-5400	1972	20+	\$	— 3
4 Educational Microcomputer Sys	One Clear Spring, Irvine, CA 92715	714-553-0133	1979	10+	\$	1M+ 4
5 EEC Systems, Inc	3271E Boston Post Rd, Sudbury, MA 01776	617-443-5106	1979	10	\$	— 5
6 EEGO Systems, Inc	1735 Feuerleisen Ave, Ronkonkoma, NY 11779	516-981-3220	1974	10	\$	1M+ 6
7 E&H Electronics	2699 E 28th St, Signal Hill, CA 90806	213-426-3327	1977	10	\$	200K+ 7
8 E. H. International	7303 Edgewater Dr, Oakland, CA 94621	415-638-5656	1960	100+	\$	10M+ 8
9 Eidos Systems Corp	POB 3216, Nashville, TN 37219	615-297-7125	1978	5	\$	200K+ 9
10 E&L Instruments, Inc	61 First St, Derby, CT 06418	203-735-8774	1970	20+	\$	5M 10
11 Eldon Office Products, Inc	1130 E 230 St, Carson, CA 90745	213-518-1600	1967	200	\$	— 11
12 Elector	5128 Calle Del Sol, Santa Clara, CA 95050	408-727-1506	1979	10+	\$	5M+ 12
13 The Electric Abacus	19 Mayfield Rd, Regina, Skn, CD S4V 0B7	306-352-7184	1978	2+	\$	— 13
14 Electric Trading Co	2790 Sardis St, Kennesaw, GA 30144	404-428-1889	1978	1	\$	20K+ 14
15 Electrohome, Ltd	250 Wales Ave, Tonawanda, NY 14150	716-694-3332	1907	2K+	\$	100M+ 15
16 Electronic Associates, Inc	185 Monmouth Pkwy, W Long Branch, NJ 07764	201-229-1100	1946	500+	\$	50M+ 16
17 Electronic Data Systems Corp	7171 Forest Lane, Dallas, TX 75230	214-661-6000	1962	10K+	\$	200M+ 17
18 Electronic Products Services, Inc	6000 Dawson Blvd, Norcross, GA 30093	404-448-0748	1977	5+	\$	200K+ 18
19 Electronic Protections Devices	54 Sun St, POB 673, Waltham, MA 02254	617-891-6602	1977	5+	\$	— 19
20 Electronic Systems, USA, Inc	1014 E Broadway, Louisville, KY 40204	502-589-1000	1979	20+	\$	2M+ 20
21 Electronic Ventures, Inc	104 Greenwood Ave, Wakefield, MA 01880	617-245-8377	1974	5+	\$	200K+ 21
22 Elfin Systems	265 Nogal Dr, Santa Barbara, CA 93110	805-967-5973	1980	2	\$	10K 22
23 Ellis Computing	3917 Noriega St, San Francisco, CA 94122	415-753-0186	1977	5	\$	— 23
24 EMC Corp	385 Elliot St, Newton, MA 02164	617-244-4740	1979	10+	\$	— 24
25 Emerging Tech Consultants, Inc	2031 Broadway, Boulder, CO 80302	303-447-9495	1982	5+	\$	200K+ 25
26 EMM/SESCO	20630 Plummer St, Chatsworth, CA 91311	213-998-9090	1961	1K+	\$	100M+ 26
27 EMS	1851 Reynolds Ave, Irvine, CA 92714	714-556-6111	1975	50	\$	— 27
28 EMS, Inc	5496 Haussner Dr, Concord, CA 94521	415-672-0455	1976	5	\$	— 28
29 Emulex Corp	3545 Harbor Blvd, Costa Mesa, CA 92626	714-662-5600	1979	200+	\$	20M+ 29
30 Enertec, Inc	19 Jenkins Ave, Lansdale, PA 19446	215-362-0966	1977	10+	\$	500K 30
31 Enertronics Research, Inc	150 N Meramec St, St. Louis, MO 63105	314-725-5566	1981	10+	\$	500K+ 31
32 Engineer Science Appls Group	12510 NE 131st Court, Kirkland, WA 98033	206-821-3709	—	—	\$	— 32
33 Engineered Data Products	470 E 76th Ave, Denver, CO 80229	303-289-4676	1968	50	\$	2M+ 33
34 Ensign Software	7337 Northview, Boise, ID 83704	208-378-8086	1981	2+	\$	100K 34
35 Enter Computer, Inc	6867 Nancy Ridge Dr, San Diego, CA 92121	619-450-0601	1981	—	\$	— 35
36 Envision	631 River Oaks Pkwy, San Jose, CA 95134	408-946-9755	1980	50+	\$	10M+ 36
37 Epic Computer Products, Inc	18381 Bandilier, Fountain Valley, CA 92708	714-964-4722	1980	50+	\$	5M+ 37
38 Epicom, Inc	3647 Fairmount Ave, San Diego, CA 92105	619-283-6211	1978	5+	\$	500K+ 38
39 Epson America, Inc	3415 Kashiba St, Torrance, CA 90505	213-539-9140	1975	100+	\$	— 39
40 Equinox Systems	804 Oakwood Dr, Gretna, LA 70053	504-392-3993	1978	2+	\$	— 40
41 Ergotron Inc	5637 Woodlawn Blvd, Minneapolis, MN 55417	612-724-4952	1978	5	\$	5M 41
42 Ericsson Information Systems	7465 Lampson, Garden Grove, CA 92641	714-895-3962	1979	—	\$	— 42
43 Escape Computer Software, Inc	POB 1771, Roswell, GA 30075	404-971-5349	1977	5	\$	20K+ 43
44 Escon Products, Inc	12919 Alcosta Blvd, San Ramon, CA 94583	415-820-1256	1977	20	\$	1M 44
45 ESP Computer Resources, Inc	9 Ash St, Hollis, NH 03049	603-465-7264	1966	10+	\$	500K 45
46 Esprit Systems, Inc	100 Marcus Dr, Melville, NY 11747	516-293-5600	1983	50+	\$	20M+ 46
47 ETI Micro, Inc	6918 Sierra Court, Dublin, CA 94566	415-829-6600	1979	50+	\$	2M+ 47
48 ETR, Inc	1316 N Avalon Blvd, Wilmington, CA 90744	213-835-2421	1971	20+	\$	5M 48
49 Euclid Computer, Inc	2908 Oregon Ct, Bldg. I-7, Torrance, CA 90503	213-618-9642	1982	5+	\$	— 49
50 Evans & Sutherland	580 Arapeen Dr, Salt Lake City, UT 84108	801-582-5847	1968	500+	\$	50M+ 50



## Vendor Directory

	HARDWARE PRODUCTS	Microcomputer Systems Floppy Disks Printers Terminals/Monitors Communications Equipment Memory Expansion Peripherals/Controllers IBM/PC	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	Comments
1	•				•		1
2	•	•			•		2
3					• • •		3
4	•					•	4
5	•				• • •	•	5
6					•		6
7	•		• •		•	•	7
8			•		•	•	8
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10	•					•	10
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18					•		Equip Maintenance 18
19					•		Power/Security Eq 19
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21			•				Equip Maintenance 21
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K = 1,000)	Gross Sales (K = \$1,000; M = \$1,000,000)
1 Evans, Griffiths & Hart, Inc	55 Waltham St, Lexington, MA 02173	617-861-0670	1970	20	\$ 1M+ 1
2 Evco Plastics	100 W North St, Deforest, WI 53532	608-846-4722	1947	100+	\$ — 2
3 Evotek	1220 Page Ave, Fremont, CA 94538	415-490-3100	1981	100+	\$ — 3
4 Excelan, Inc	2180 Fortune Dr, San Jose, CA 95131	408-945-9526	1982	20+	\$ — 4
5 Execucom Systems Corp	POB 9758, Austin, TX 78766	512-346-4980	1974	200	\$ — 5
6 Executec Corp	12200 Park Central Dr, Dallas, TX 75251	214-239-8080	1981	20+	\$ — 6
7 Executive Presentation Systs Corp	5854A Peachtree Corner E, Norcross, GA 30092	404-447-8401	1982	20+	\$ — 7
8 Executive Tech Data Systems	28104 Orchard Lake, Farmington Hills, MI 48018	313-626-0770	1974	—	\$ — 8
9 Execuware	7415 Pineville-Matthews, Charlotte, NC 28211	704-541-1199	1981	10	\$ 20M+ 9
10 Exo Systems Corp	951 Mariners Island, San Mateo, CA 94404	415-349-7000	1979	50	\$ 5M+ 10
11 Expert Systems, Inc	POB 345, Redmond, WA 98052	206-881-8970	1982	—	\$ — 11
12 Exxon Office Systems Co	777 Long Ridge Rd, Stamford, CT 06902	203-329-5000	1980	2K+	\$ — 12
13 Eyring Research Institute, Inc	1455 West 820N, Provo, UT 84601	801-375-2434	1973	200+	\$ 10M+ 13
14 Facit, Inc	235 Main Dunstable Rd, Nashua, NH 03061	603-883-4157	1967	100+	\$ 20M 14
15 Facts Accounting Systems, Inc	302 Bird Rd, Coral Gables, FL 33146	305-444-6225	1977	5+	\$ 1M+ 15
16 Falco Data Products, Inc	1286 Lawrence Station Rd, Sunnyvale, CA 94089	408-745-7123	1980	50+	\$ 10M+ 16
17 Feith Systems and Software, Inc	One Bala Plaza, Bala Cynwyd, PA 19004	215-667-5575	1979	5+	\$ — 17
18 Fellowes Manufacturing Co	1789 Norwood Ave, Itasca, IL 60143	312-893-1600	—	500	\$ 20M 18
19 Ferox Microsystems, Inc	1701 N Ft Meyer Dr, Arlington, VA 22209	703-841-0800	1979	20+	\$ 2M+ 19
20 Fiberbilt Computer Cases	601 West 26th St, New York, NY 10001	212-675-5820	1921	100+	\$ 5M 20
21 Fifth Generation Technologies, Inc	1 FGT Center, POB 516, New Rochelle, NY 10802	800-651-5800	1979	100+	\$ — 21
22 Financial Business Computers, Inc	9 Exchange Pl, Salt Lake City, UT 84111	801-328-2202	1980	10+	\$ — 22
23 Finar Systems, Ltd	6000 E Evans, Denver, CO 80222	303-758-7561	1976	—	\$ — 23
24 Florida Computer Graphics, Inc	1000 Sand Pond Rd, Lake Mary, FL 32746	305-321-3000	1981	100	\$ — 24
25 Florida Data Corp	600D John Rodes Blvd, Melbourne, FL 32935	305-259-4700	1976	100+	\$ 10M 25
26 Florida State University	Tallahassee, FL 32306	904-644-2764	1958	50	\$ — 26
27 Fogle Computing Corp	357 E Blackstock Rd, Spartanburg, SC 29301	803-574-4950	1981	5	\$ 200K 27
28 Formaster Corp	1983 Concourse Dr, San Jose, CA 95131	408-942-1771	1981	50+	\$ 10M+ 28
29 Formula Consultants, Inc	1681 W Broadway, Anaheim, CA 92802	714-778-1738	1978	20+	\$ — 29
30 Forte Technology, Inc	611 Neponset, Canton, MA 02021	617-828-7478	1976	20	\$ 1M+ 30
31 Fortune Systems Corp	1501 Industrial Rd, San Carlos, CA 94070	415-595-8444	1981	50+	\$ — 31
32 Forward Technology, Inc	2175 Martin Ave, Santa Clara, CA 95050	408-988-2378	1980	20+	\$ 5M+ 32
33 Four-Phase Systems, Inc	10700 N DeAnza Blvd, Cupertino, CA 95014	408-255-0900	1969	2K+	\$ — 33
34 Fox & Geller, Inc	604 Market St, Elmwood Park, NJ 07407	201-794-8883	—	—	\$ — 34
35 Foxware Systems Corp	18001-L Sky Park Circle, Irvine, CA 92714	714-957-9332	1977	10+	\$ — 35
36 Franchise Mailing Systems	3420 W Capitol Dr, Milwaukee, WI	414-444-9980	1949	100	\$ 5M+ 36
37 Frankel Manufacturing Co	5125 Race Court, Denver, CO 80216	303-297-9900	1906	200+	\$ 20M+ 37
38 Franklin Computer Corp	2128 Route 38, Cherry Hill, NJ 08002	609-482-5900	—	—	\$ — 38
39 Frederick Electronics Corp	7630 Hayward Rd, Frederick, MD 21701	301-662-5901	—	200+	\$ — 39
40 Friends Software Corp	POB 527, Berkeley, CA 94701	415-540-7282	1980	5+	\$ 100K+ 40
41 Frisch Computer Systems, Inc	1707 Cope Ave E, St. Paul, MN 55109	612-770-5600	1978	5	\$ 200K+ 41
42 Frontier Software	756 Bowling Green, Cortland, NY 13045	607-756-8247	1976	2+	\$ — 42
43 Frontrunner Computer Industries	595 Hunter Lake Dr, Reno, NV 89431	702-825-4300	1981	20+	\$ — 43
44 Frye Copysystems, Inc	7445 University, Des Moines, IA 50311	515-263-3800	1912	500+	\$ — 44
45 Fujitsu America, Inc	2945 Oakmead Village Ct, Santa Clara, CA 95051	408-727-4300	1971	100+	\$ 100M+ 45
46 Fujitsu Microelectronics, Inc	3320 Scott Blvd, Santa Clara, CA 95051	408-980-0755	1935	20K+	\$ 2M+ 46
47 Future Technologies International	151 Madison Ave, Morristown, NJ 07960	201-285-1666	1980	20	\$ 1M+ 47
48 Futuresoft	1718 Kingsley Ave, Orange Pk, FL 32067	904-269-1918	1981	5+	\$ 500K+ 48
49 FX Systems Corp	77 Cornell St, Kingston, NY 12401	914-338-0515	1972	50+	\$ 2M 49
50 FYI, Inc	4202 Spicewood Rd No 204, Austin, TX 78755	512-346-0133	1980	10	\$ — 50



# Vendor Directory

	HARDWARE PRODUCTS	Microcomputers Floppy Disks Printers	Terminals/Monitors Graphics Equipment Memory Expansion Peripheral Controllers	IBM PC COMPATIBILITY Apple	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	Operating System & Enhancements Data Management Language Processing Program Processors Utilities Support Spreadsheets/Financial Planning Word Processing/Office Automation Graphics Other	VENDOR STATUS	COMMENTS	
									Hardware Manufacturer Distributor Software Developer	
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## Vendor Directory

Company	Address		Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Gandalf Data, Inc	1019 S Noel Ave, Wheeling, IL 60090	312-541-6060	1973	200+	\$	50M+ 1
2 Garfield, Grossi & Pustarfi, Inc	1101 Chestnut St, Roselle, NJ 07203	201-925-5856	1979	5+	\$	100K+ 2
3 Gates Acoustinet, Inc	5925 Redwood Dr, Rohnert Park, CA 94928	707-584-7360	1945	100	\$	5M+ 3
4 Gateway Communications, Inc	16782 Redhill Ave, Irvine, CA 92714	714-261-0762	1981	5+	\$	— 4
5 GAW Control Corp	148 New York Ave, Halesite, NY 11743	516-423-3232	1979	10	\$	500K+ 5
6 GEAC Computers Internatl, Inc	350 Steelcase Rd, Markham, Ontario, CD L3R1B3	416-475-7733	1971	500+	\$	20M+ 6
7 Gem Data Processing Co	POB 294, Delmar, DE 19940	302-846-9553	1978	10	\$	200K+ 7
8 Gemini Information Systems, Inc	5500 Syracuse Circle, Englewood, CO 80111	303-773-1805	1976	20+	\$	2M+ 8
9 Gen/Comp, Inc	6 Algonquin Rd, Canton, MA 02021	617-828-2008	1976	—	\$	1M 9
10 General Automation, Inc	1045 S East St, Anaheim, CA 92803	714-778-4800	1967	1K+	\$	100M 10
11 General Communications, Inc	401 E Jefferson St, Rockville, MD 20850	301-251-1313	1979	20	\$	500K 11
12 General Computer Systems	16800 Voss Rd, Addison, TX 75001	214-931-8511	1968	100+	\$	10M+ 12
13 General Data Systems, Ltd	1520 Locust St, Philadelphia, PA 19102	215-985-1780	1970	100+	\$	— 13
14 General Datacomm Industries, Inc	1 Kennedy Ave, Danbury, CT 06810	203-797-0711	1969	1K+	\$	50M+ 14
15 General Digital Corp	700 Burnside Ave, East Hartford, CT 06108	203-528-9041	1973	20+	\$	2M 15
16 General Digital Industries, Inc	7702 Governor's Dr, Huntsville, AL 35805	205-837-8305	1978	20+	\$	2M+ 16
17 General Electric Co	General Electric Dr, Waynesboro, VA 22980	703-949-1188	1969	1K+	\$	100M 17
18 General Kinetics Inc	12300 Parklawn Dr, Rockville, MD 20852	301-881-2044	1957	100	\$	5M+ 18
19 General Optronics Corp	3005 Hadley Rd, S Plainfield, NJ 07080	201-753-6700	1977	50	\$	— 19
20 General Power Systems, Inc	1400 N Baxter St, Anaheim, CA 92806	714-956-9321	1972	200+	\$	20M+ 20
21 General Ribbon Corp	20650 Prairie, Chatsworth, CA 91311	213-709-1234	1945	200+	\$	— 21
22 General Robotics Corp	57 N Main St, Hartford, WI 53027	414-673-6800	1974	50+	\$	5M 22
23 General Semiconductor Industries	2001 W Tenth Place, Tempe, AZ 85281	602-968-3101	1968	200+	\$	— 23
24 Genesee Homes Corp	4368 S Linden, Flint, MI 48507	313-732-5061	1953	10+	\$	500K+ 24
25 Genie Computer Corp	31131 Via Colinas, Westlake Village, CA 91362	213-991-6210	1981	10+	\$	— 25
26 Genisco Computers Corp	3545 Cadillac Ave, Costa Mesa, CA 92626	714-556-4916	1975	100+	\$	5M+ 26
27 Gentient Electronics, Ltd	POB 1240, Stittsville, Ontario, CD K0A3G0	613-836-3987	1977	10	\$	1M 27
28 GEO Based Systems, Inc	725 W Morgan St, Raleigh, NC 27603	919-834-9913	1979	20	\$	500K+ 28
29 George W Hallahan & Co, Inc	1660 Soldiers Field Rd, Boston, MA 02135	617-782-6100	1979	10+	\$	— 29
30 Gerber Systems Technology, Inc	40 Gerber Rd, S Windsor, CT 06074	203-644-2581	1979	200+	\$	20M 30
31 G&G Software, Inc	610 Park Blvd, Austin, TX 78751	512-458-5760	1981	2+	\$	— 31
32 Gibson Laboratories	23192-D Verdugo Dr, Laguna Hills, CA 92653	714-770-5000	1982	10+	\$	— 32
33 Gifford Computer Systems	1922 Republic Ave, San Leandro, CA 94577	415-895-0798	1980	20+	\$	5M+ 33
34 Giltronix, Inc	3780 Fabian Way, Palo Alto, CA 94303	415-493-1300	1978	20	\$	2M 34
35 Gimix, Inc	1337 W 37 Place, Chicago, IL 60609	312-927-5510	1975	10+	\$	2M+ 35
36 GMRI, Inc	1048 E Burgoine St, Carson, CA 90746	213-639-4663	1978	50+	\$	5M 36
37 GMS Systems, Inc	12 West 37th St, New York, NY 10018	212-947-3590	1972	20+	\$	1M+ 37
38 GOCI Software, Inc	7710 Computer Ave, Edina, MN 55435	612-835-4271	1978	10+	\$	— 38
39 Gould, Inc	2727 Kurtz St, San Diego, CA 92110	619-291-4211	1970	200	\$	— 39
40 Gould Sel	6901 W Sunrise Blvd, Fort Lauderdale, FL 33310	305-587-2900	1961	2K+	\$	100M+ 40
41 GP Technologies, Inc	1737 Chestnut St, Philadelphia, PA 19103	215-563-2200	1972	100	\$	— 41
42 GR Electronics	1040 Fifth St, Santa Monica, CA 90401	213-395-4774	1970	2+	\$	1M 42
43 Graham-Dorian Software Systems	5925 Wedgewood Dr, Fort Worth, TX 76133	817-294-5042	—	—	\$	— 43
44 Graham Magnetics, Inc	6625 Industrial Park, Richland Hills, TX 76118	817-281-9450	1966	500+	\$	— 44
45 Granada Data Systems, Inc	31284 San Antonio St, Hayward, CA 94544	415-487-4042	1980	20+	\$	2M+ 45
46 Graphic Communications, Inc	200 Fifth Ave, Waltham, MA 02254	617-890-8778	1980	20	\$	— 46
47 Graphic Software, Inc	1972 Massachusetts Ave, Cambridge, MA 02140	617-491-2434	1982	10+	\$	— 47
48 Graphic Software Systems, Inc	25117 SW Pkwy, Wilsonville, OR 97070	503-682-1606	1981	20	\$	— 48
49 Graphicon Systems	333 Cobalt Way, Sunnyvale, CA 94086	408-980-7180	—	—	\$	— 49
50 Great Divide Software, Inc	7475 West 5th Ave, Lakewood, CO 80226	303-238-5258	1980	10	\$	— 50



## Vendor Directory

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disk Systems Floppy Disks Printers Terminals/Monitors Communications Equipment Graphics Equipment Memory Expansion Peripheral Controllers IBM PC	CP/M MP/M CP/M-86 MS-DOS	Apple	Operating System & Enhancements Data Management Language Processors Program Support Utilities Spreadsheets/Financial Planning Word Processing/Office Automation	Hardware Manufacturer Distributor Retailer Software Developer	1
2					Supplies	2
3				●		3
4	●				●	4
5	●				●	5
6	●					6
7		●				7
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17	●				●	17
18					●	18
19	●				●	19
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21				●	Supplies	21
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23					●	23
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37		●		●		37
38		●		●		38
39					●	39
40	●	●			●	40
41				●	Supplies	41
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43		●	●	●	●	43
44					●	44
45					Magnetic Tape Media Maintenance	45
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**Vendor Directory**

<b>Company</b>	<b>Address</b>	<b>Telephone Number</b>	<b>Year Founded</b>	<b>Number of Employees</b> <i>(K=1,000)</i>	<b>Gross Sales</b> <i>(K=\$1,000; M=\$1,000,000)</i>
1 Great Plains Computer Co, Inc	545 Shoup, POB 916, Idaho Falls, ID 83401	208-529-3210	1978	5+	\$ 100K + 1
2 Great Plains Software	123 North 15th St, Fargo, ND 58102	701-293-8483	1980	20+	\$ — 2
3 Greco Systems, Inc	10020 Prospect Ave, Santee, CA 92071	619-449-5775	1974	10	\$ 1M 3
4 Gregg Corp	100 Fifth Ave, Waltham, MA 02181	617-890-7227	—	—	\$ — 4
5 Grid System Corp	2535 Garcia Ave, Mountainview, CA 94043	415-961-4800	1979	—	\$ — 5
6 Griffin Technology, Inc	6132 Victor Manchester Rd, Victor, NY 14564	716-924-7121	1968	100+	\$ 5M 6
7 Gronert Electronics Corp	4507 Forest Ave, Des Moines, IA 50311	515-274-2015	1953	2+	\$ 200K + 7
8 Groundstar Software	2160 41st Ave, Capitola, CA 95010	408-462-5250	1980	5	\$ 1M 8
9 Gryphon Microproducts	11739 Veirs Mill Rd, Wheaton, MD 20902	301-946-2585	1981	2+	\$ — 9
10 Gryphon Systems	922 Grange Hall, Cardiff by the Sea, CA 92007	619-436-1455	1980	2+	\$ 20K + 10
11 GTCO Corp	1055 First St, Rockville, MD 20850	301-279-9550	1975	—	\$ — 11
12 Guardian Automated Systems, Inc	420 Main St, Buffalo, NY 14202	716-842-6410	1980	5+	\$ 200K + 12
13 Gulton Industries, Inc	Gulton Industrial Pk, E Greenwich, RI 02818	401-884-6800	—	200	\$ — 13
14 G&Z Systems, Inc	187 Main St, Eastchester, NY 10707	914-961-1613	—	—	\$ — 14
15 H&A Computer Systems	30 Hotaling Place, San Francisco, CA 94111	415-434-3517	1976	10+	\$ 1M 15
16 Hagen Systems, Inc	8100 Wayzata Blvd, Minneapolis, MN 55426	612-546-3351	1965	20+	\$ 2M + 16
17 Hahn Enterprises of Grafton, Inc	825 Beech St, Grafton, WI 53024	414-377-9451	1967	10+	\$ 2M + 17
18 Haltronics Corp	9741 Canoga Ave, Chatsworth, CA 91311	213-341-9303	1977	20	\$ 1M 18
19 Hamilton/Avnet	10950 Washington Blvd, Culver City, CA 90230	213-558-2000	1957	2K+	\$ 500M + 19
20 Hamilton Sorter Co, Inc	3158 Production Dr, Fairfield, OH 45014	513-874-9498	1966	50+	\$ — 20
21 Hamlin, Williams & Associates, Inc	1694 Shelby Oaks Dr, Memphis, TN 38134	901-388-6120	1974	10+	\$ 500K + 21
22 Handle Corp	140 Mackinaw Rd, Tahoe City, CA 95730	916-583-7283	1982	10+	\$ — 22
23 Hardy Computer Corp	11430 Denton Dr, Dallas, TX 75229	214-620-8340	1979	10+	\$ 500K + 23
24 Harris Corp	16001 Dallas Pkwy, Dallas, TX 75240	214-386-2000	—	—	\$ — 24
25 Harris Corp	505 John Rodes Blvd, Melbourne, FL 32901	305-242-5000	1982	100+	\$ — 25
26 Harris Technical Systems	624 Peach St, Lincoln, NE 68501	402-476-2811	1981	20+	\$ 1M 26
27 Hartley Courseware, Inc	POB 431, Dimondale, MI 48821	517-646-6458	1980	5+	\$ 500K + 27
28 Hastech, Inc	670 N Commercial St, Manchester, NH 03101	603-623-3330	1979	200+	\$ 10M + 28
29 Hawkeye Grafix	23914 Mobile St, Canoga Park, CA 91311	213-948-7909	1976	5+	\$ 200K 29
30 Hayden Software Co	600 Suffolk St, Lowell, MA 01853	617-937-0200	1982	—	\$ — 30
31 Hayes Microcomputer Products, Inc	5923 Peachtree Indus Blvd, Norcross, GA 30092	404-449-8791	1977	200	\$ — 31
32 H&E Computronics, Inc	50 Pascack Rd, Spring Valley, NY 10977	914-425-1535	1978	20	\$ 2M + 32
33 HEI Corp	455 E Kehoe Blvd, Carol Stream, IL 60187	312-665-5500	1976	5+	\$ 200K + 33
34 Helmsman Systems, Inc	1030 S Winchester Blvd, San Jose, CA 95128	408-246-8300	1981	10+	\$ — 34
35 Hercules Computer Technology	160 Beechnut Dr, Hercules, CA 94547	415-799-9354	—	—	\$ — 35
36 Hetra Computer & Comm	1151 S Eddie Allen Rd, Melbourne, FL 32901	305-723-7731	1968	100	\$ 5M 36
37 Heurikon Corp	3001 Latham Dr, Madison, WI 53713	608-271-8700	1972	20+	\$ 2M 37
38 Hewlett-Packard Co	3000 Hanover St, Palo Alto, CA 94304	415-857-1501	1939	50K+	\$ 2,000M + 38
39 HFK Software	Old Danbury Rd, POB 150, Danbury, NH 03230	617-259-0059	1983	2+	\$ — 39
40 HI-G Printers Corp	101 Locust St, Hartford, CT 06114	203-522-8600	1951	1K+	\$ 50M + 40
41 High Tech Software Products	1611 NW 23rd St, Oklahoma City, OK 73146	405-524-4359	1981	10+	\$ — 41
42 Hitachi America, Ltd	449 Alaska Ave, Torrance, CA 90503	213-533-0888	1979	20+	\$ 5M 42
43 Hitech Software Engineering Corp	5100 Poplar Ave, Memphis, TN 38137	901-761-1761	1982	5+	\$ — 43
44 HMW Enterprises, Inc	604 Salem Rd, Etters, PA 17319	717-938-4691	1965	50	\$ 2M + 44
45 Holland Automation USA, Inc	3400-D MacArthur Blvd, Santa Ana, CA 92704	714-641-2844	1974	100+	\$ 5M + 45
46 Holliday Software	4807 Arlene St, San Diego, CA 92117	619-292-7766	1978	2+	\$ 100K 46
47 Holman Data Processing	2059 West Lincoln, Oroville, CA 95965	916-533-5992	1981	1	\$ 20K + 47
48 The Hon Co	200 Oak St, Muscatine, IA 52761	319-284-7100	—	2K+	\$ 200M 48
49 Hon Computing Systems, Inc	16 Bliss, Pleasant Hill, CA 94523	415-676-2683	1979	5	\$ 200K + 49
50 Honeywell Information Sys., Inc	200 Smith St, Waltham, MA 02154	617-895-6000	1885	50K+	\$ 5,000M + 50



## Vendor Directory

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	Comments
1	Microcomputer Systems Hard Disks Floppy Disks Printers Terminals/Monitors Communications Equipment Graphics Equipment Memory Expansion Peripheral Controllers IBM PC Apple	CP/M MP/M CP/M-86 MP/M-86 MS-DOS	Operating System & Enhancements Data Management Language Translations Program Processors Utilities Support Spreadsheets/Financial Planning Word Processing/Office Automation Graphics Other	Hardware Manufacturer Distributor Software Developer		1
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26		• •		•		26
27		•		•		27
28	•			•		28
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30		• •	•	• • •		30
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38	• • • • •		•	• • • • •		38
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43			•	• • •		43
44	• •	•		•		44
45			•	• • •		45
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Horizon Software Systems, Inc	185 Berry St, San Francisco, CA 94107	415-543-1199	1980	10	\$ — 1
2 Houston Instrument	8500 Cameron Rd, Austin, TX 78753	512-835-0900	1959	— \$ — 2	
3 Howard Software Services	8008 Girard Ave, La Jolla, CA 92037	619-454-0121	1980	10+ \$ — 3	
4 Hoyt Sterns Electronics	4131 E Cannon Dr, Phoenix, AZ 85039	602-996-1717	1977	2 \$ 20K 4	
5 HSP Computer Furniture	2429 26th St N, Birmingham, AL 35234	205-251-0500	—	— \$ — 5	
6 Human Computing Resources	10 St Mary St, Toronto, Ontario, CD M4Y 1P9	416-922-1937	1976	20+ \$ 1M+ 6	
7 Humans Designed Systems, Inc	3440 Market St, Philadelphia, PA 19104	215-382-5000	1977	— \$ 5M+ 7	
8 Humancsoft, Inc	661 Massachusetts Ave, Arlington, MA 02174	617-641-1880	1983	5+ \$ — 8	
9 Hunter & Ready, Inc	445 Sherman Ave, Palo Alto, CA 94306	415-326-2950	1981	20+ \$ 2M+ 9	
10 IBC (Integrated Business Comps)	21592 Marilla St, Chatsworth, CA 91311	213-841-9007	1979	20+ \$ 10M 10	
11 IBM (Intrnat'l Business Machines)	1133 Westchester Ave, White Plains, NY 10601	914-696-1900	1914	200K+ \$ 500M+ 11	
12 ICL, Inc (International Computers)	415 E Airport Freeway, Irving, TX 75062	214-258-8525	1968	— \$ — 12	
13 ICO-Rally Corp	2575 E Bayshore Rd, Palo Alto, CA 94303	415-856-9900	—	— \$ — 13	
14 ICOT Corp	830 Maude Ave, Mountain View, CA 94043	415-964-4635	1968	200+ \$ 20M+ 14	
15 ID Systems Corp	4089 Leap Rd, Hilliard, OH 43026	614-876-1595	1980	20+ \$ — 15	
16 IDD/Micro	S 207 Scott, Spokane, WA 99202	509-535-9865	1976	10+ \$ 1M 16	
17 IDE Associates, Inc	44 Mall Rd, Burlington, MA 01803	617-272-7360	1972	— \$ — 17	
18 Idea Computers, Inc	209 S Fourth St, Richmond, TX 77469	713-342-5846	1975	2+ \$ 100K 18	
19 Ideas, Inc	10759 Tucker St, Beltsville, MD 20705	301-937-3600	1970	100+ \$ 10M+ 19	
20 Identicon	One Kenwood Circle, Franklin, MA 02038	617-528-6500	1969	20+ \$ 2M+ 20	
21 IE Systems, Inc	112 Main St, Box 359, Newmarket, NH 03857	603-659-5891	1979	10+ \$ — 21	
22 IFA Systems, Inc	363 Seventh Ave, New York, NY 10028	212-239-8181	1976	10 \$ 1M+ 22	
23 Ikier Technology, Inc	42 Pleasant St, Watertown, MA 02172	617-924-3113	1981	10+ \$ — 23	
24 Imagen, Inc	2660 Marine Way, Mountain View, CA 94043	415-960-0714	1980	20+ \$ — 24	
25 Imaging Technology, Inc	400 W Cummings Park, Woburn, MA 01801	617-938-8444	1982	10+ \$ 1M+ 25	
26 Immediate Business Systems, Inc	2100 16th Ave S, Birmingham, AL 35205	205-939-0088	1982	— \$ — 26	
27 IMS International	2800 Lockheed Way, Carson City, NV 89701	702-883-7611	1978	100+ \$ 20M+ 27	
28 Inco, Inc	8260 Greensboro Dr, McLean, VA 22102	703-442-7960	1971	200+ \$ 10M 28	
29 Independent Business Systems, Inc	5915 Graham Court, Livermore, CA 94550	415-443-3131	1978	10 \$ 1M 29	
30 Indeserv, Inc	531 King St, Littleton, MA 01460	617-486-3561	1974	10+ \$ 2M+ 30	
31 Industrial Micro Systems, Inc	1717 S State College Blvd, Anaheim, CA 92806	702-883-7611	1975	50 \$ 10M 31	
32 Industrial Modules, Inc	1400 Coleman Ave, Santa Clara, CA 95050	408-988-1911	1978	2+ \$ 1M+ 32	
33 Info-Centre International, Ltd	7575 Trans-Canada Hwy, Quebec, CD, H4T 1V6	514-337-5007	1976	20+ \$ 2M+ 33	
34 Info-Designs, Inc	6905 Telegraph Rd, Birmingham, MI 48010	313-540-4010	1979	20 \$ 1M+ 34	
35 Info-Pros, Inc	2102 Business Center Dr, Irvine, CA 92715	714-851-8975	1981	2+ \$ — 35	
36 Infopro Systems	POB 33, East Hanover, NJ 07936	201-625-2925	1980	— \$ — 36	
37 Inforex, Inc	186 Middlesex Tpke, Burlington, MA 01803	617-272-6470	1968	500+ \$ — 37	
38 Information Access Systems, Inc	POB 835, Sparta, NJ 07871	201-729-7581	1977	5 \$ — 38	
39 Information Automation Corp	2900 Turtle Creek Plaza, Dallas, TX 75219	214-559-2710	1978	5+ \$ 100K+ 39	
40 Information Builders, Inc	1250 Broadway, New York, NY 10001	212-736-4433	1975	100+ \$ 20M 40	
41 Information Mgt Consults & Assocs	3400 A NW, Esplanade Ave, Metairie, LA 70002	504-455-0217	1974	10 \$ 200K+ 41	
42 Information Nexus, Ltd	6272 W North Ave, Chicago, IL 60639	312-637-7995	1980	— \$ — 42	
43 The Information People	443 Hudson Ave, Newark, OH 43055	614-349-8644	1978	5 \$ 200K+ 43	
44 Information Processing Architects	720 Union St, Manchester, NH 03104	603-669-6934	1978	1 \$ 20K+ 44	
45 Information Process Techniques	1096 E Meadow Circle, Palo Alto, CA 94303	415-494-7500	1974	20+ \$ 2M+ 45	
46 Information Resources (NY)	Box W, Manhasset, NY 11030	516-365-7629	1978	2+ \$ 100K+ 46	
47 Information Specialists, Inc	500 Oliver, Troy, MI 48084	313-362-4222	1979	12+ \$ 1M+ 47	
48 Information Sysys of America, Inc	6855 Jimmy Carter Blvd, Norcross, GA 30071	404-441-8800	1970	200+ \$ 10M+ 48	
49 Information Technology	5180 E Main St, Columbus, OH 43227	614-866-9966	—	— \$ — 49	
50 Information Technology, Inc	1345 Old Cheney Rd, Lincoln, NE 68512	402-423-2682	1976	50 \$ 10M 50	



## Vendor Directory

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Floppy Disks Printers Terminals/Monitors Graphics Equipment Memory Expansion Peripheral Controllers	IBM PC Apple	C.P.M. M.P.M. C.P.M.-86 M.M.-86 MS-DOS	Data Management Communications Language Processors Utilities Spreadsheets Word Processing Graphics Other	Distributor Manufacturer Reseller Software Developer	1
2	• •	—	—	• •	—	2
3	—	—	—	—	—	3
4	—	—	—	•	—	4
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17	•	—	—	—	—	17
18	—	—	—	• • —	—	18
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21	—	—	—	• — • •	—	21
22	—	—	—	—	• —	22
23	—	—	—	—	—	23
24	—	—	—	—	—	24
25	—	—	—	—	—	25
26	•	—	—	—	—	26
27	•	—	—	—	—	27
28	—	—	—	• —	—	28
29	•	—	—	—	—	29
30	—	—	—	—	—	30
31	• — •	—	—	—	—	31
32	—	—	—	• —	—	32
33	—	—	—	—	• —	33
34	—	—	—	• —	—	34
35	—	—	• —	—	—	35
36	—	—	—	• —	—	36
37	•	—	—	—	—	37
38	—	—	—	—	—	38
39	—	—	• —	—	—	39
40	—	—	—	• —	—	40
41	—	—	—	• • — • • —	—	41
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Information Unlimited Software	2401 Marinship Way, Sausalito, CA 94965	415-331-6700	1977	50+	\$ — 1
2 Informer, Inc	22936 Mill Creek Rd, Laguna Hills, CA 92653	714-855-3112	1972	100+	\$ 10M 2
3 Infoscribe, Inc	2720 S Croddy Way, Santa Ana, CA 92704	714-641-8595	1980	50+	\$ — 3
4 Infoservices Corp	217 S Hamilton St, Madison, WI 53703	608-256-4633	1980	2+	\$ 200K 4
5 Infoservices, Inc	1728 Montreal Circle, Tucker, GA 30084	404-938-9960	1975	20+	\$ 1M+ 5
6 Infosoft Systems, Inc	80 Washington St, POB 640, Norwalk, CT 06856	203-866-8833	1979	10	\$ 500K+ 6
7 Infotec, Inc	One Perimeter Rd, Manchester, NH 03103	603-624-2700	1976	50+	\$ — 7
8 Peter Zilahy Ingerman	40 Needlepoint Lane, Willingboro, NJ 08046	609-871-7474	1977	1	\$ 50K+ 8
9 INMAC	2465 Augustine Dr, Santa Clara, CA 95051	408-727-1970	1976	200+	\$ — 9
10 Inner Access Corp	517-K Marine View, POB 888, Belmont, CA 94002	415-591-8295	1979	10+	\$ 500K+ 10
11 Innosys, Inc	2150 Shattuck Ave, Berkeley, CA 94704	415-843-8114	1976	10	\$ 500K+ 11
12 Innovative Concepts, Inc	1971 Concovese Dr, San Jose, CA 95131	408-262-6680	1978	100+	\$ — 12
13 Innovative Data Technology	4060 Morena Blvd, San Diego, CA 92117	619-270-3990	1976	50+	\$ 5M+ 13
14 Innovative Electronics, Inc	4714 NW 165th St, Miami, FL 33014	305-624-1644	1976	20+	\$ 2M+ 14
15 Innovative Programming Assoc	One Airport Place, Princeton, NJ 08540	609-924-7272	1980	100+	\$ — 15
16 Insight Enterprises Corp	373 N Western, Los Angeles, CA 90004	213-461-3262	1982	5	\$ 500K+ 16
17 Insoft	10151 SW Barbur Blvd, Portland, OR 97219	503-244-4181	—	—	\$ — 17
18 Instant Software, Inc	Rt 101, Peterborough, NH 03458	603-924-9471	1978	20+	\$ 1M 18
19 Insurance Micro Software, Inc	1611 W Harry, Wichita, KS 67213	316-265-5695	1982	—	\$ — 19
20 Insurance Sales Systems	8015 W 63, Merriam, KS 66202	913-722-0065	1979	10+	\$ — 20
21 Intecolor Corp	225 Technology Park, Norcross, GA 30092	404-449-5961	1973	200+	\$ 20M+ 21
22 Integrated Business Systems, Inc	20575 Center Ridge, Rocky River, OH 44116	216-356-0500	1976	5	\$ 100K+ 22
23 Integrated Systems, Inc	93 Hudson St, Hoboken, NJ 07030	201-659-9182	1976	20+	\$ 500K+ 23
24 Integrex Inc	233 N Juniper St, Philadelphia, PA 19107	215-627-0966	—	—	\$ — 24
25 Intek Manufacturing Co	780 Charcot Ave, San Jose, CA 95131	408-946-9041	1977	20+	\$ 10M+ 25
26 Intel Corp	2402 W Beardsley Rd, Phoenix, AZ 85027	602-869-3805	1976	10K+	\$ 500M+ 26
27 Intel Corp	3065 Bowers Ave, Santa Clara, CA 95051	408-987-8080	1969	10K+	\$ 500M+ 27
28 Intel Systems Corp	12675 Research Blvd, Austin, TX 78759	512-258-5171	1965	200+	\$ — 28
29 Intelligent Technologies Internat'l	151 University Ave, Palo Alto, CA 94301	415-328-2411	1982	—	\$ — 29
30 Intelligent Terminals Corp	2320 Southwest Fwy, Houston, TX 77098	713-529-6696	1978	5+	\$ 200K 30
31 Interactive Microware, Inc	POB 771, State College, PA 16801	814-238-8294	1978	10	\$ — 31
32 Interactive Structures, Inc	146 Montgomery Ave, Bala Cynwyd, PA 19004	215-667-1713	1974	20+	\$ 2M 32
33 Interactive Systems Corp	1212 Seventh St, Santa Monica, CA 90401	213-450-8363	1977	100	\$ 10M 33
34 Interlan, Inc	3 Lyberty Way, Westford, MA 01886	617-256-5888	1981	—	\$ — 34
35 Intermec Corp	4405 Russel Rd, Lynnwood, WA 98036	206-743-7036	1967	200+	\$ 20M+ 35
36 Intermetrics, Inc	733 Concord Ave, Cambridge, MA 02138	617-661-1840	1969	500	\$ 20M+ 36
37 International Anasazi, Inc	2219 E University Dr, Phoenix, AZ 85034	602-275-0302	1979	20+	\$ 10M+ 37
38 International Financial Data Sys	POB 888552, Atlanta, GA 30356	404-256-6447	1979	10+	\$ 2M+ 38
39 International Memories, Inc	10381 Bandley Dr, Cupertino, CA 95014	408-446-9779	1977	200+	\$ 20M+ 39
40 International Micro Systems, Inc	6445 Metcalf, Shawnee Mission, KS 66202	913-677-1137	1977	20+	\$ — 40
41 International Software Marketing	120 E Washington St, Syracuse, NY 13202	315-474-3400	1981	10+	\$ — 41
42 Interphase Corp	2925 Merrel Rd, Dallas, TX 75229	214-350-9000	1975	20+	\$ 5M 42
43 Intersil Systems, Inc	1275 Hammerwood Ave, Sunnyvale, CA 94086	408-743-4300	1968	200+	\$ 20M+ 43
44 Intersil Systems, Inc	1275 Hammerwood Ave, Sunnyvale, CA 94086	408-743-4300	1968	200+	\$ 20M+ 44
45 Interstate Computing & Software	1574 Old York Rd, POB 83, Abington, PA 19001	215-657-7309	1975	5+	\$ — 45
46 Intertec Data Systems	2300 Broad River Rd, Columbia, SC 29210	803-798-9100	1973	200+	\$ 20M+ 46
47 Iomega Corp	4646 S 1500 W, Ogden, UT 84403	801-392-7581	1979	100+	\$ 500K 47
48 IQ Technologies, Inc	11811 NE First St, Bellevue, WA 98005	206-451-0232	1982	5	\$ 2M+ 48
49 Irwin Olivetti, Inc	2000 Green Rd, Ann Arbor, MI 48105	313-663-3600	1979	100	\$ — 49
50 Island Graphics	Box V, Bethel Island, CA 94511	415-684-2664	—	—	\$ — 50



## Vendor Directory

	HARDWARE PRODUCTS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disk Drives Printers	• •	• - • - • - •	-	1
2	Terminals/Monitors Communications Equipment Memory Expansion	-	-	• -	2
3	Peripherals/Controllers IBM PC	-	-	• -	3
4	Apple	-	•	-	4
5	SYSTEM COMPATIBILITY	-	-	• -	5
6	CP/M MP/M MP/M-86 MS-DOS	-	• - • - • -	-	6
7	Operating System Enhancements	-	-	• -	7
8	Communication Programs	-	• -	-	8
9	Spreadsheet/Financial Planning	-	-	• -	9
10	Word Processing/Office Automation	-	-	-	10
11	Distribution	-	• - • -	-	11
12	Hardware Manufacturer	-	-	• -	12
13	Retailer	-	-	• -	13
14	Software Developer	-	• -	-	14
15	-	-	• -	-	15
16	Disk/Mag Tape Media	-	-	-	16
17	Support Eq	-	-	-	17
18	18	-	-	-	18
19	19	-	-	-	19
20	20	-	-	-	20
21	21	-	-	-	21
22	22	-	-	-	22
23	23	-	-	-	23
24	24	-	-	-	24
25	25	-	-	-	25
26	26	-	-	-	26
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30	30	-	-	-	30
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32	32	-	-	-	32
33	33	-	-	-	33
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35	35	-	-	-	35
36	36	-	-	-	36
37	37	-	-	-	37
38	38	-	-	-	38
39	39	-	-	-	39
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41	41	-	-	-	41
42	42	-	-	-	42
43	43	-	-	-	43
44	44	-	-	-	44
45	45	-	-	-	45
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47	47	-	-	-	47
48	48	-	-	-	48
49	49	-	-	-	49
50	50	-	-	-	50



## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Isoreg Corp	410 Great Rd, POB 486, Littleton, MA 01460	617-486-9483	1972	50+	\$ 5M+ 1
2 Issco Integ Software Systems	10505 Sorrento Valley Blvd, San Diego, CA 02121	619-452-0170	1970	100	\$ 10M+ 2
3 Ithaca Intersystems Inc	200 E Buffalo St, Ithaca, NY 14850	607-273-2500	1978	100	\$ 5M+ 3
4 ITT Courier	1515 W 14th St, Tempe, AZ 85281	602-894-7000	1981	2K	\$ — 4
5 IXO, Inc	6041 Bristol Pkwy, Culver City, CA 90230	213-417-8080	1980	50	\$ 2M+ 5
6 Jade Computer Products Inc	4901 W Rosecrans, Hawthorne, CA 90250	213-973-7707	1976	50+	\$ 5M+ 6
7 Janisch Engineering	3020 W 41st Ave, Denver, CO 80211	303-458-8599	1981	2	\$ 20K+ 7
8 Jenavi Systems, Inc	375 Yale Ave, Woodmere, NY 11598	516-569-3832	1981	2	\$ — 8
9 JMO Enterprises	2008 Texas Ave, Texas City, TX 77590	713-537-7992	1973	—	\$ 500K+ 9
10 Johnson Assoc Software	POB 2069, Redding, CA 96049	916-221-0740	1978	5+	\$ 200K+ 10
11 Jones Engineering Assoc, Inc	410 Morehead Rd, Harrisburg, NC 28075	704-455-9616	1980	2+	\$ 100K+ 11
12 Jones Futurex	9700 Fair Oaks Blvd, Fair Oaks, CA 95628	916-966-6836	1981	20+	\$ — 12
13 Jonos, Ltd	920-C E Orangethorpe, Anaheim, CA 92801	714-871-1082	—	—	\$ — 13
14 Juki Industries of America Inc	299 Market St, Saddlebrook, NJ 07662	201-368-3666	—	—	\$ — 14
15 K & A Software	4100 Spring Valley Rd, Dallas, TX 75234	214-960-1566	1973	5+	\$ 1M+ 15
16 Kadak Products, Ltd	206-1847 W Broadway, Vancouver, BC, CD	604-734-2796	1978	5	\$ — 16
17 Karl Gutmann, Inc	POB 1569, Cornwall, Ontario K6H 5V6	613-932-0108	1975	20+	\$ — 17
18 Kaypro Corp	533 Stevens Ave, Solano Beach, CA 92075	619-481-3900	1952	200+	\$ 100M+ 18
19 Kennedy Co	1600 Shamrock Ave, Monrovia, CA 91016	213-357-8831	1964	1K	\$ — 19
20 Kern Publications	190 Duck Hill Rd, POB 1029, Duxbury, MA 02332	617-934-0445	1977	5+	\$ 1M+ 20
21 Key Bits, Inc	15425 S W 88th Ave, Miami, FL 33157	305-238-3820	1978	5	\$ 100K+ 21
22 Key Software, Inc	2350 E Devon Ave, Des Plaines, IL 60018	312-298-3610	—	—	\$ — 22
23 Key Systems, Inc	POB 1319, Marathon, FL 33050	305-743-7400	1979	20+	\$ 1M+ 23
24 Keybrook	2035 National Ave, Hayward, CA 94545	415-887-8999	1979	10	\$ 2M+ 24
25 Kimiron Corp	2225-I Martin Ave, Santa Clara, CA 95050	408-727-1510	1976	10+	\$ 5M+ 25
26 K L H Systems	18101 Carolyn Circle, Villa Park, 92667	714-997-4365	1978	1	\$ 50K+ 26
27 Koehler, Potter & Assoc, Inc	10442 Bluegrass Pkwy, Louisville, KY 40299	502-491-1067	1975	10+	\$ 200K+ 27
28 The Koffer Group	1301 Lachman Lane, Pacific Palisades, CA 90272	213-459-4429	—	—	\$ — 28
29 Konan Corp	1448 N 27 Ave, Phoenix, AZ 85009	602-257-1355	1978	50	\$ 2M+ 29
30 Krell Software Corp	1320 Stonybrook Rd, Stonybrook, NY 11790	516-751-5139	1980	20+	\$ 1M+ 30
31 Kronos, Inc	62 Fourth Ave, Waltham, MA 02154	617-890-3232	—	—	\$ — 31
32 Krown Computing	1282 Conference Dr, Scotts Valley, CA 95066	408-335-3133	1979	5	\$ — 32
33 Laboratory Microsystems, Inc	4147 Beethoven St, Los Angeles, CA 90066	213-306-7412	1979	2+	\$ 200K+ 33
34 Lang Systems, Inc	1010 O'Brien Dr, Menlo Park, CA 94025	415-328-5555	1979	20	\$ 2M+ 34
35 Language Processors, Inc	254 Trapelo Rd, Belmont, MA 02178	617-484-4744	1979	20+	\$ — 35
36 Language Resources, Inc	4885 Riverbend Rd, Boulder, CO 80301	303-449-8087	1978	10+	\$ — 36
37 Lanier Business Products, Inc	1700 Chantilly Dr, NE, Atlanta, GA 30324	404-329-8000	1977	2K+	\$ 2M+ 37
38 LaSalle Computing, Inc	POB 116, Bluebell, PA 19422	215-277-9020	1977	5+	\$ 500+ 38
39 Lavan Systems, Inc	11 Hanover Sq, New York, NY 10005	212-344-0202	1975	20+	\$ — 39
40 Lazor Systems, Inc	1211 Alderwood Ave, Sunnyvale, CA 94086	408-745-0706	1978	20+	\$ — 40
41 Leading Edge Products, Inc	225 Turnpike St, Canton, MA 02021	617-828-8150	1980	200+	\$ — 41
42 Lear Siegler, Inc	714 N Brookhurst St, Anaheim, CA 92803	714-774-1010	1978	20K+	\$ 1,000M+ 42
43 Lee Data Corp	7075 Flying Cloud Dr, Minneapolis, MN 55344	612-828-0300	1979	500+	\$ 50M+ 43
44 Legal Systems Development	460 Main St, Placerville, CA 95667	916-626-3351	1982	—	\$ — 44
45 Legend Industries, Ltd	2220 Scott Lake Rd, Pontiac, MI 48054	313-674-0953	1981	10+	\$ — 45
46 Leroux International, Inc	3090 Acushnet Ave, New Bedford, MA 02745	617-995-8519	1979	2+	\$ 200K+ 46
47 Lexicon Corp	1541 Northwest 65th Ave, Ft. Lauderdale, FL 33313	305-792-4400	1976	20+	\$ 1M+ 47
48 Lexidata Corp	755 Middlesex Tpk, Billerica, MA 01865	617-663-8550	1974	200+	\$ 20M+ 48
49 Lexisoft	706 5th St, Davis, CA 95616	916-758-3630	1976	20	\$ 5M+ 49
50 Lexor Corp	7100 Hayvenhurst Ave, Van Nuys, CA 91406	213-786-1600	1980	50	\$ 2M+ 50



## Vendor Directory

	HARDWARE PRODUCTS	Microcomputer Systems Hard Disks Floppy Disks Printers Terminals/Monitors Graphics Equipment Memory Expansion Peripheral Controllers IBM PC Apple C1M MP/M CP/M-86 MP/M-88 MS-DOS	SYSTEM COMPATIBILITY	C/N IBM PC Apple C1M MP/M CP/M-86 MP/M-88 MS-DOS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	Operating System & Enhancements Data Management Language Processors Program Support Utilities Spreadsheets/Financial Planning Word Processing/Office Automation Graphics Others	VENDOR STATUS	Hardware Manufacturer Distributor Retailer Software Developer	COMMENTS
1										Power/Security Eq
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)		(K=\$1,000, M=\$1,000,000) Gross Sales
				\$	M	
1 Liberty Electronics USA	100 Clement St, San Francisco, CA 94118	415-751-7560	1982	20+	\$	20M+ 1
2 Lifeboat Associates	1651 3rd Ave, New York, NY 10028	212-860-0300	—	—	\$	— 2
3 Lifetree Software, Inc	411 Pacific St, Monterey, CA 93940	408-373-4718	1982	10	\$	1M 3
4 Lightning Elimination Associates	12516 Lakeland, Santa Fe Spgs, CA 90670	213-944-0916	1971	50	\$	2M+ 4
5 Link Systems	1640 19th St, Santa Monica, CA 90404	213-453-1851	1980	10+	\$	— 5
6 Little, Brown and Co	34 Beacon St, Boston, MA 02106	617-227-0730	1837	500	\$	— 6
7 LNW Computers	2620 Walnut, Tustin, CA 92680	714-641-8850	1979	20+	\$	2M+ 7
8 Lobo Systems, Inc	358 S Fairview Ave, Goleta, CA 93117	805-683-1576	1978	20+	\$	2M+ 8
9 Local Data, Inc	2701 Toledo St, Torrance, CA 90503	213-320-7126	1977	20+	\$	2M+ 9
10 Loge/Computer Imaging Systs Co	420 S Fairview Ave, Goleta, CA 93116	805-967-2383	—	20+	\$	— 10
11 Logic Extension Resources	9651 Business Center, Cucamonga, CA 91730	714-980-0046	1981	5+	\$	500K 11
12 Logic Systems	4800 Patrick Henry Dr, Santa Clara, CA 95054	408-988-7722	1968	5+	\$	500K 12
13 Logica, Inc	666 3rd Ave, New York, NY 10017	212-599-0828	1979	100+	\$	10M+ 13
14 Logical Business Machines	1294 Hammerwood Ave, Sunnyvale, CA 94086	408-744-1290	1974	100	\$	10M 14
15 Logical Software, Inc	55 Wheeler St, Cambridge, MA 02138	617-864-0137	1981	—	\$	— 15
16 Logical Systems	POB 2676, La Jolla, CA 92038	619-455-5211	1978	5+	\$	1M 16
17 Logical Systems, Inc	8970 N 55 St, POB 23956, Milwaukee, WI 53223	414-355-5454	1979	20	\$	— 17
18 Logicraft, Inc	3 Graham Dr, Nashua, NH 03060	603-888-4448	1975	10+	\$	1M+ 18
19 Loki Engineering, Inc	55 Wheeler St, Cambridge, MA 02138	617-576-0666	1980	5	\$	200K+ 19
20 Lomas Data Products, Inc	729 Farm Rd, Marlboro, MA 01752	617-481-2822	1980	10	\$	500K+ 20
21 Lotus Development Corp	161 First St, Cambridge, MA 02142	617-492-7171	1982	100+	\$	— 21
22 Ludlow Composites	2100 Commerce Dr, Fremont, OH 43420	419-332-5531	1946	100+	\$	200M+ 22
23 Lupfer & Long, Inc	POB A-57, Hanover, NH 03755	603-643-4503	1972	20+	\$	1M+ 23
24 Luxor Corp	2245 Delany Rd, POB 830, Waukegan, IL 60085	312-244-1800	—	—	\$	— 24
25 Lyn Norstad & Associates, Inc	2470 E Oakton St, Arlington Heights, IL 60005	312-640-6400	1981	2+	\$	1M+ 25
26 Lynn-Arthur Associates	734 Patricia Ave, Ann Arbor, MI 48103	313-668-4081	1980	—	\$	— 26
27 M/A-Com Alanthus Data, Inc	6011 Executive Blvd, Rockville, MD 20852	301-770-1150	1970	200+	\$	50M+ 27
28 Macrotech International Corp	22133 Cohasset St, Canoga Park, CA 91303	213-887-5737	—	—	\$	— 28
29 Mag Computer, Inc	3350 Scott Blvd, Bdg 13, Santa Clara, CA 95051	408-980-0840	1982	—	\$	— 29
30 Mag Software, Inc	21054 Sherman Way, Canoga Park, CA 91303	213-883-3267	1978	10+	\$	— 30
31 Mai/Basic Four Business Products	601 San Pedro NE, Albuquerque, NM 87108	505-266-5811	1978	100+	\$	200M 31
32 Maine Computronics, Inc	380 Harlow St, Bangor, ME 04401	207-947-0738	1978	5+	\$	— 32
33 Management & Computer Servs	Great Valley Corp Ctr, Valley Forge, PA 19482	215-648-0730	1966	50	\$	5M 33
34 Management Control Systems, Inc	2400 Lake Park Dr, POB 723597, Atlanta, GA 30339	404-432-1996	1977	100+	\$	— 34
35 Management Information Systems	35 N Montford Ave, Baltimore, MD 21224	301-732-4437	1977	10+	\$	1M 35
36 Mann Data, Inc	50 Tower Rd, Newton, MA 02164	617-964-3250	—	20+	\$	2M 36
37 Mannesmann Tally	8301 South 180th St, Kent, WA 98032	206-251-5524	1951	1K+	\$	— 37
38 Manufacturing Control Systs, Inc	8701 Buffalo Ave, Niagara Falls, NY 14304	716-283-1814	1980	10+	\$	500K+ 38
39 Manus Services Corp	1700 Westlake Ave N, Seattle, WA 98109	206-285-3260	1969	100+	\$	5M+ 39
40 Marinchip Systems	16 St Jude Rd, Mill Valley, CA 94941	415-383-1545	1977	2	\$	200K 40
41 Mark of the Unicorn	POB 423, Arlington, MA 02174	617-489-1387	1980	5+	\$	— 41
42 Mark Williams Co	1430 W Wrightwood, Chicago, IL 60614	312-472-6659	1977	20+	\$	— 42
43 Martian Technologies	8348 Center Dr, La Mesa, CA 92041	619-464-2924	1980	2+	\$	100K+ 43
44 Marva Data Services, Inc	2190 Pimmit Dr, Falls Church, VA 22043	703-893-1544	—	—	\$	— 44
45 Maryland Computer Services, Inc	2010 Rock Spring Rd, Forest Hill, MD 21050	301-879-3366	1976	20	\$	1M+ 45
46 Massoglia and Associates, Inc	4970 Northwind Dr, East Lansing, MI 48823	517-332-4700	1976	5+	\$	200K+ 46
47 Matrox Electronic Systems Ltd	5800 Andover Ave, TMR Montreal, CD H4T 1H4	514-735-1182	1976	100+	\$	10M+ 47
48 Matsch Financial Systems, Ltd	5570 32nd Ave, Hudsonville, MI 49426	616-669-2170	1978	2+	\$	500K+ 48
49 Matthews International Corp	1910 Cochran Rd, Pittsburgh, PA 15220	412-344-9433	—	—	\$	— 49
50 Mavis Computer Systems	11257 Coloma Rd, A-5, Rancho Cordova, CA 95670	916-635-2467	1974	20	\$	1M+ 50



## Vendor Directory

OPERATING SYSTEM COMPATIBILITY										COMMENTS
HARDWARE PRODUCTS		SYSTEM COMPATIBILITY		SOFTWARE PRODUCTS		VENDOR STATUS				
1	Microcomputer Systems	2	CP/M	3	Operating System & Enhancements	4	Hardware Manufacturer	5		1
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K = 1,000)	Gross Sales (K = \$1,000; M = \$1,000,000)
1 Maxell Corp of America	60 Oxford Dr, Moonachie, NJ 07074	201-440-8020	1969	100+	\$ 100M + 1
2 Maxtek, Inc	2908 Oregon Court, Torrance, CA 90503	213-320-6604	1975	10+	\$ 500K + 2
3 Maxtor Corp	5201 Lafayette St, Santa Clara, CA 95050	408-748-7740	1982	100	\$ 20M + 3
4 MBA-Systems Automation	3477 E Livingston, Columbus, OH 43227	614-231-2130	1979	5+	\$ 200K + 4
5 MCBA, Inc	2441 Honolulu Ave, Montrose, CA 91020	213-957-2900	1974	50+	\$ 5M 5
6 MDB Systems, Inc	1995 N Batavia St, Orange, CA 92665	714-998-6900	1970	200+	\$ — 6
7 MDS Qantel, Inc	4142 Point Eden Way, Hayward, CA 94545	415-887-7777	1968	5K+	\$ 50M + 7
8 MDS Trivex	3180 Redhill Ave, Costa Mesa, CA 92626	714-546-7781	1968	200+	\$ 200M + 8
9 Mead-Hatcher, Inc	752 Military Rd, Buffalo, NY 14216	716-877-1185	1951	50+	\$ — 9
10 Media Cybernetics, Inc	36 Columbia Ave, Takoma Park, MD 20912	301-270-2272	1981	5	\$ 500K 10
11 Media Distributing	4444 Scotts Valley Dr, Scotts Valley, CA 95066	408-438-5454	1981	10+	\$ 10M 11
12 Media Systems Technology, Inc	17991 Fitch Ave, Irvine, CA 92714	714-957-0240	1978	50+	\$ 5M + 12
13 Megadata Corp	35 Orville Dr, Bohemia, NY 11716	516-589-6800	1969	100+	\$ 10M 13
14 Megalogic Corp	9659 National Rd, Brookville, OH 45309	513-833-5222	1976	10+	\$ — 14
15 Megatek Corp	3985 Sorrento Valley Blvd, San Diego, CA 92121	619-455-5590	1972	200+	\$ — 15
16 Megavault (SLI Industries)	6431 Independence, Woodland Hills, CA 91367	213-884-7300	1962	200	\$ 10M 16
17 Megawest Systems, Inc	140 West 2100 S, Salt Lake City, UT 84115	801-487-0788	1979	5+	\$ 500K 17
18 Meilink Safe Co	6245 Industrial Pkwy, White House, OH 43571	419-877-5352	1899	100	\$ 10M 18
19 Memodyne Corp	220 Reservoir St, Needham Heights, MA 02194	617-444-7000	1971	20+	\$ — 19
20 Memorex Corp	1125 Memorex Dr, Santa Clara, CA 95052	408-987-3182	1961	10K+	\$ — 20
21 Memorex Corp	18922 Forge Dr, Cupertino, CA 95014	408-996-9000	1960	500+	\$ — 21
22 Memotec Data, Inc	4940 Fisher, Montreal, Quebec, CD H4T 1J7	514-738-4781	1978	20+	\$ 5M + 22
23 Memtec Corp	Keewaydin Dr, Salem, NH 03079	603-893-1921	1962	100	\$ 10M 23
24 Mendocino Software Co, Inc	POB 1564, Willits, CA 95490	707-459-9130	1980	2+	\$ — 24
25 Mepcom International, Inc	15181 Business Ave, Dallas, TX 75234	214-484-0640	1980	—	\$ — 25
26 Meridian Systems, Ltd	23950 Craftsman Rd, Calabasas, CA 91302	213-999-2217	1979	10+	\$ 2M + 26
27 Merritt Software	1136 S Maxwell, Fayetteville, AR 72701	501-442-0914	1980	2+	\$ — 27
28 Metacomp, Inc	7290 Engineer Rd, San Diego, CA 92111	619-571-1168	1979	10+	\$ 1M + 28
29 Metaresearch, Inc	1100 SE Woodward St, Portland, OR 97202	503-232-1712	1980	2+	\$ — 29
30 Metisoft Corp	711 E Cottonwood, Casa Grande, AZ 85222	602-961-0003	1979	20+	\$ 1M + 30
31 Metrologic Instruments Inc	143 Harding Ave, Bellmawr, NJ 08031	609-933-0100	1968	100+	\$ 10M 31
32 MFJ Enterprises, Inc	921 Louisville Rd, Starkville, MS 39759	601-323-5869	1972	50+	\$ 2M 32
33 Michael Business Machines Corp	145 West 45th St, New York, NY 10036	212-997-1700	1943	50+	\$ — 33
34 Micobus, Inc	6146 N Lincoln Ave, Chicago, IL 60659	312-583-8358	1978	10	\$ 1M 34
35 Micom Systems, Inc	20151 Nordhoff St, Chatsworth, CA 91311	213-998-8844	1973	500+	\$ 50M + 35
36 Micro-AP, Inc	7033 Village Pkwy, Dublin, CA 94566	415-828-6697	1978	5+	\$ 500K 36
37 Micro Architect, Inc	6 Great Pines Ave, Burlington, MA 01803	617-273-5658	1977	2+	\$ — 37
38 Micro-Base Corp	521 Windsor Park Dr, Dayton, OH 45459	513-439-4560	1977	10+	\$ 500K + 38
39 Micro-Baud Systems, Inc	3393 De La Gruz Blvd, Santa Clara, CA 95050	408-727-5275	1981	20+	\$ 10M 39
40 Micro Business Applications, Inc	12281 Nicollet Ave S, Burnsville, MN 55337	612-894-3470	1978	10+	\$ 2M + 40
41 Micro Business Software, Inc	Dover Rd, Chichester, NH 03263	603-798-5700	1980	10+	\$ 2M 41
42 Micro Business Systems	1 Crimson Ave S, Malverne, NY 11565	212-661-5960	1978	5	\$ 200K + 42
43 Micro Business Systems, Inc	7725 Broadway, Merrillville, IN 46410	219-769-3445	1978	10	\$ 500K 43
44 Micro Computer Systems, Inc	4810 Beauregard St, Alexandria, VA 22312	703-941-5076	1979	5	\$ 100K 44
45 Micro Control Systems	143 Tunnel Rd, Vernon, CT 06066	203-877-0602	1982	10+	\$ — 45
46 Micro Control Systems, Inc	143 Tunnel Rd, Vernon, CT 06066	203-872-0602	—	—	\$ — 46
47 Micro Craft, Inc	2001 Whitesburg Dr, Huntsville, AL 35801	205-534-4190	1978	10	\$ 200K + 47
48 Micro D	17406 Mt Cliffwood, Fountain Valley, CA 92708	714-540-4781	—	—	\$ — 48
49 Micro Data Base Systems, Inc	POB 248 Lafayette, IN 47902	317-448-1616	1979	100+	\$ — 49
50 Micro Data Business Forms & Sysys	5707 Lacey Blvd, Olympia, WA 98503	206-459-3300	1977	5+	\$ 500K + 50



## Vendor Directory

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disk Drives Floppy Disks Printers Terminals/Monitors Communications Equipment Graphics Equipment Memory Expansion Peripheral Controllers IBM PC Apple	CPII MP/M CP/M-86 MP/M-88 MS-DOS	Data Management Communications Program Support Spreadsheets Word Processing Graphics Other	System & Enhancements Data Management Communications Program Support Spreadsheets Word Processing Graphics Other	Hardware Manufacturer Distributor Retailer Software Developer	Media
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K = 1,000)	Gross Sales (K = \$1,000; M = \$1,000,000)	
					\$	\$
1 Micro Data Systems	Rt 30 W, Greensburg, PA 15601	412-837-7072	1976	5	\$	200K + 1
2 Micro Decision Systems	130 Foxcroft Rd, Pittsburgh, PA 15220	412-276-2387	1982	1	\$	100K 2
3 Micro Decisionware	4890 Riverbend Rd, Boulder, CO 80301	303-443-2706	1980	—	\$	— 3
4 Micro Digital Associates, Inc	12791 Western Ave, Garden Grove, CA 92641	714-891-2363	1974	10	\$	500K 4
5 Micro Display Systems, Inc	1310 Vermillion St, Hastings, MN 55033	612-437-2233	1981	10+	\$	2M + 5
6 Micro-Ed	31 Marshall Dr, Edison, NJ 08817	201-572-3415	1982	—	\$	— 6
7 Micro-Expander, Inc	527 Madison Ave, New York, NY 10022	212-308-2328	—	—	\$	— 7
8 Micro Five Corp	17791 Sky Park Circle, Irvine, CA 92714	714-957-1517	1977	50+	\$	— 8
9 Micro Focus, Inc	1806 Embarcadero Rd, Palo Alto, CA 94303	415-856-4161	1976	50+	\$	10M 9
10 Micro-Integration, Inc	63 Maple St, Friendsville, MD 21531	301-746-5888	1978	10+	\$	1M 10
11 Micro Lab	2699 Skokie Valley Rd, Highland Park, IL 60035	312-433-7550	1980	20+	\$	— 11
12 Micro Mates	POB 3695, Reading, PA 19605	215-921-0595	1980	2	\$	10K + 12
13 Micro Memory, Inc	9436 Irondale Ave, Chatsworth, CA 91311	213-998-0070	1976	20+	\$	2M + 13
14 Micro Mike's, Inc	POB 1440, Amarillo, TX 79105	806-372-3633	1978	20+	\$	1M 14
15 Micro Motion	12077 Wilshire Blvd, Los Angeles, CA 90025	213-821-4340	1979	—	\$	— 15
16 Micro Peripherals, Inc (MPI)	9754 Deering Ave, Chatsworth, CA 91311	213-709-4202	1977	1K +	\$	50M + 16
17 Micro Products Co	Rt 634 & Acacia Lane, Sterling, VA 22170	703-430-1800	1973	—	\$	— 17
18 Micro-Serve, Inc	250 Cedar Hill Ave, POB 482, Nyack, NY 10960	914-358-1340	1980	1	\$	1M 18
19 Micro Solutions, Inc	8511 Washington Blvd, Culver City, CA 90230	213-559-3940	1980	10+	\$	1M 19
20 Micro-Sparc, Inc	Dept P, Box 325, Lincoln, MA 01773	—	—	—	\$	— 20
21 Micro Technology, Inc	1620 Miraloma Ave, Placentia, CA 92670	714-632-7580	1980	—	\$	— 21
22 Micro Technology Unlimited	2806 Hillsborough St, Raleigh, NC 27605	919-833-1458	1977	10+	\$	— 22
23 Micro-Term, Inc	1314 Hanley Ind, Court, St Louis, MO 63144	314-968-8151	1976	100	\$	— 23
24 The Micro Works, Inc	POB 1110, Del Mar, CA 92014	619-942-2400	1977	—	\$	— 24
25 Micro-Z Co	4 Santa Bella Rd, Rolling Hills, CA 90274	213-377-1640	1967	—	\$	— 25
26 Microart Corp	200 Market Bldg, Portland, OR 97201	503-228-1148	—	—	\$	— 26
27 Microbar Systems, Inc	1121 San Antonio Rd, Palo Alto, CA 94303	415-964-2862	1978	10	\$	1M + 27
28 Microcom, Inc	1400A Providence Hwy, Norwood, MA 02062	617-762-9310	1980	20+	\$	— 28
29 Microcomputer Accessories, Inc	1545 Pontius Ave, Los Angeles, CA 90025	213-477-4216	—	—	\$	— 29
30 Microcomputer Adapt Procedures	3500 De Pauw Blvd, Indianapolis, IN 46268	317-875-7541	—	—	\$	— 30
31 Microcomputer Consultants	POB 1377, Davis, CA 95617	916-756-8104	1977	10	\$	500K 31
32 Microcomputer Technology, Inc	3304 W MacArthur Blvd, Santa Ana, CA 92704	714-979-9923	—	20+	\$	— 32
33 Microdata Corp	POB 19501, Irvine, CA 92713	714-250-1000	1970	2K +	\$	100M + 33
34 Microfinancial Corp	15404 E Valley Blvd, Industry, CA 91746	213-961-0237	—	—	\$	— 34
35 Microfusion	5580 La Jolla Blvd, La Jolla, CA 92037	619-459-4423	—	—	\$	— 35
36 Microlog, Inc	222 Route 59, Suffern, NY 10901	914-368-0353	1982	20+	\$	— 36
37 Micromotion, Inc	1620 Montgomery St, San Francisco, CA 94111	415-398-0289	1977	100	\$	10M + 37
38 Micron, Inc	10045 Waterford Dr, Ellicott City, MD 21043	301-461-2721	1975	2+	\$	100K 38
39 Micropad, Inc	5650 S Brainard Ave, La Grange, IL 60525	312-579-3200	1980	—	\$	20M + 39
40 Micropolis Corp	21123 Nordhoff St, Chatsworth, CA 91311	213-709-3300	1976	200+	\$	— 40
41 Micropro International Corp	33 San Pablo Ave, San Rafael, CA 94903	415-499-1200	1978	200+	\$	— 41
42 Microprocessor Systems, Inc	215 Candace Dr, Maitland, FL 32751	305-834-2393	1976	50+	\$	20M 42
43 Micromir	1750 112th NE St, Bellevue, WA 98009	206-453-6017	1981	10	\$	1M 43
44 Microscience International Corp	575 E Middlefield, Mountainview, CA 94043	415-961-2212	1982	20+	\$	5M + 44
45 Microsoft Corp	10700 Northup Way, Bellevue, WA 98004	206-828-8080	1974	100+	\$	10M + 45
46 Microstuf, Inc	1845 The Exchange, Atlanta, GA 30319	404-952-0267	1978	—	\$	— 46
47 Microsystems	7201 87 Ave SE, Mercer Island, WA 98040	206-232-1513	1976	—	\$	20K + 47
48 Microtek, Inc	505 W Olive Ave, Sunnyvale, CA 94086	408-733-2919	1974	10+	\$	1M + 48
49 Microtech Exports, Inc	467 Hamilton Ave, Palo Alto, CA 94301	415-324-9114	1979	5	\$	200K + 49
50 Microtek, Inc	4750 Viewridge Ave, San Diego, CA 92123	619-569-0900	1979	50+	\$	5M + 50



## Vendor Directory

	HARDWARE PRODUCTS		SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	Comments
1	Microcomputer Systems						1
2	Hard Disk's						2
3	Floppy Disk's						3
4	Printers						4
5	Terminals/Monitors						5
6	Communications Equipment						6
7	Memory Expansion						7
8	Peripherals/Controllers						8
9	IBM PC						9
10	Apple						10
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)	
					\$	M
1 Microtouch Systems, Inc	491 Massachusetts Ave, Arlington, MA 02174	617-646-5151	1982	5+	—	1
2 Microware Distributors, Inc	20415 SW Blanton, Aloha, OR 97007	503-642-7692	—	—	—	2
3 Midwest Computer Center Co	5785 Merle Hay Rd, Johnston, IA 50131	515-276-3387	1977	5	\$	500K 3
4 Midwest Micro-Tek, Inc	5930 Brooklyn Blvd, Bklyn Ctr, MN 55429	612-560-6530	1978	—	\$	100K 4
5 Miklas Computer Services	1106 S Broadway, POB 181, New Ulm, MN 56073	507-354-4720	1980	1	\$	— 5
6 Wm L Miller & Associates, Inc	8380 SW 151 St, Miami, FL 33158	305-233-1216	1976	5+	\$	200K+ 6
7 Miltope Corp	1770 Walt Whitman Rd, Melville, NY 11747	516-420-0200	1975	200+	\$	20M+ 7
8 Milwaukee Computers	16235 W Ryerson, New Berlin, WI 53151	414-784-2312	1982	10+	\$	— 8
9 Mincron SBC Corp	350 Fifth Ave, New York, NY 10118	212-736-7970	1979	20+	\$	2M+ 9
10 Mind Systems Corp	44 Massasoit St, Northampton, MA 01060	413-586-6463	—	—	\$	— 10
11 Mindex Infosystems	POB 5241, Eugene, OR 97405	503-485-5827	1980	—	\$	— 11
12 Mini-Computer Systems, Inc	399 Fairview Park Dr, Elmsford, NY 10523	914-592-8812	1969	200	\$	10M+ 12
13 Mini Computer Technology	696 E Trimble Rd, San Jose, CA 94303	408-942-1616	1973	20+	\$	2M+ 13
14 Minicom Systems	1636 Wilshire Blvd, Los Angeles, CA 90017	213-483-2400	1973	50+	\$	5M+ 14
15 Miniscribe Corp	1871 Lefthand Circle, Longmont, CO 80501	303-651-6000	1980	500+	\$	50M+ 15
16 Minnesota Datasystems, Inc	750 North Arm Dr, Mound, MN 55364	612-472-3033	1974	5	\$	— 16
17 Minnesota Educa Computing Cons	2520 Broadway Dr, St Paul, MN 55113	612-638-0600	1973	—	\$	— 17
18 Mira Electronics, Ltd	Box 2145, Scarborough, Ontario, CD M1N 2E5	416-265-3020	1974	—	\$	— 18
19 Miracle Computing	313 Clayton Court, Lawrence, KS 66044	913-843-5863	1982	—	\$	— 19
20 Misosys	POB 4848, Alexandria, VA 22303-0848	703-960-2998	1979	1	\$	100K+ 20
21 Mitec Computer Business Systems	21250 Califa St, Woodland Hills, CA 91367	213-999-2311	1978	20	\$	2M 21
22 Mitel Corp	350 Legget Dr, Kanata, Ontario, CD K2K 1X3	613-592-2122	1973	5K	\$	200M+ 22
23 Mitsubishi Electronics America, Inc	7200 W Artesia Blvd, Compton, CA 90220	213-979-6055	1976	200	\$	50M+ 23
24 Modern Information Methods	2751 E Chapman, N 205, Fullerton, CA 92631	714-738-6434	1978	5	\$	100K+ 24
25 Modtec	4144 N Via Villas, Tucson, AZ 85719	602-293-5186	1980	2+	\$	— 25
26 Modtek, Inc	12 S Walker St, Lowell, MA 01851	617-454-1620	1978	5	\$	500K+ 26
27 Modular Computer Systems, Inc	1650 N McNab Rd, Ft Lauderdale, FL 33310	305-974-1380	1970	1K+	\$	50M+ 27
28 Modular Integration, Inc	POB 1079, Issaquah, WA 98027	206-392-8085	1977	10+	\$	2M+ 28
29 Mohawk Data Sciences Corp	7 Century Dr, Parsippany, NJ 07054	201-540-9080	1964	5K+	\$	200M+ 29
30 Molecular Computer	251 River Oaks Pkwy, San Jose, CA 95134	408-262-2122	1981	100+	\$	20M 30
31 Momentum Computer Systems Int'l	965 W Maude Ave, Sunnyvale, CA 94086	408-245-4033	1979	50+	\$	5M+ 31
32 Monitor Dynamics, Inc	1121 West 9th St, Upland, CA 91786	714-985-7214	1972	10+	\$	500K+ 32
33 Monolithic Systems Corp	84 Inverness Circle E, Englewood, CO 80112	303-770-7400	1970	100+	\$	10M 33
34 Monroe Systems for Business	The American Rd, Morris Plains, NJ 07950	201-993-2000	1912	500+	\$	2M+ 34
35 Moore Business Forms, Inc	1205 Milwaukee Ave, Glenview, IL 60025	312-480-3000	1882	10K+	\$	500M+ 35
36 Morgan Computing Co, Inc	10400 N Expwy, Dallas, TX 75231	214-739-5895	1982	5	\$	— 36
37 Morgan-Fairfield Graphics	4224-A University Way NE, Seattle, WA 98105	206-632-1374	1980	2+	\$	100K 37
38 Morrow Designs, Inc	600 McCormick St, San Leandro, CA 94577	415-430-1970	1977	50+	\$	— 38
39 Mostek Corp	1215 W Crosby Rd, Carrollton, TX 75006	214-466-6000	1969	5K+	\$	— 39
40 Motorola, Inc	5005 E McDowell Rd, Phoenix, AZ 85008	602-244-6900	1957	20K	\$	500M+ 40
41 Mountain Computer, Inc	300 El Pueblo Rd, Scotts Valley, CA 95066	408-438-6650	1976	100+	\$	5M+ 41
42 Mountain Software Growers, Inc	3815 Montrose, Houston, TX 77006	713-526-5349	1975	20+	\$	1M+ 42
43 MPC Peripherals Corp	9424 Chesapeake Dr, San Diego, CA 92123	619-278-0630	1981	10	\$	2M+ 43
44 MPI (Micro Peripherals, Inc)	4426 S Century Dr, Salt Lake City, UT 84107	801-263-3081	1976	100	\$	10M+ 44
45 M & R Enterprises	910 George St, Santa Clara, CA 95050	408-980-0160	1973	—	\$	— 45
46 MSI Data Corp	340 Fischer Ave, Costa Mesa, CA 92626	714-549-6000	1967	500+	\$	50M+ 46
47 MU Systems, Inc	5430 Prophet's Rock Rd, W Lafayette, IN 47906	317-447-5917	1977	5	\$	200K 47
48 Muller-Mugno Corp	42 Broadway, New York, NY 10004	212-344-0474	1978	10	\$	500K 48
49 Multi Solutions, Inc	660 Whitehead Rd, Lawrenceville, NJ 08648	609-695-1337	1982	10+	\$	— 49
50 Multi-Tech Systems, Inc	82 Second Ave SE, New Brighton, MN 55112	612-631-3550	1970	50	\$	5M+ 50



## Vendor Directory

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Drks Floppy Disks Printers Terminals/Monitors Communications Equipment Graphics Equipment Memory Expansion Peripheral Controllers IBM PC	CPII CP/M CP/M-86 MS-DOS	Apple	Data Management Language Processors Program Support Utilities Spreadsheets/Financial Planning Word Processing/Office Automation Graphics Other	Distributor Software Developer Hardware Manufacturer	Power Eq Access
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=\$1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Multi-Tech Systems, Inc	82 Second Ave. SE, New Brighton, MN 55112	612-631-3550	1970	50+	\$ 5M + 1
2 Multicet Corp	1721 Black River Blvd, Rome, NY 13440	315-337-1000	1978	20+	\$ — 2
3 Multiphase Corp	20475 Yellow Brick Rd, Walnut, CA 91789	714-594-9636	1979	10+	\$ 1M 3
4 Multitech Electronics, Inc	195 W El Camino Real, Sunnyvale, CA 94086	800-538-1542	1976	5+	\$ — 4
5 Muse Software	347 N Charles St, Baltimore, MD 21201	301-659-7212	1978	20+	\$ 2M + 5
6 Musys Corp	1752 B Langley, Irvine, CA 92714	714-662-7387	1980	10+	\$ 2M 6
7 MVT Microcomputer Systems Inc	31225 La Baya Rd, West Lake Village, CA 91362	213-991-8518	1977	5	\$ — 7
8 MyLee Digital Sciences, Inc	155 Weldon Pkwy, Maryland Hgts, MO 63043	314-567-3420	1967	50+	\$ 2M + 8
9 Nabu Manufacturing Corp	1051 Baxter Rd, Ottawa, Ontario, CD	613-596-6700	1981	500+	\$ 20M + 9
10 Nashua Corp	44 Franklin St, Nashua, NH 03060	603-880-1002	1968	5K+	\$ 500M + 10
11 National Comp Syndicate Inc	1300 S Wolf Rd, Wheeling, IL 60090	312-328-6325	—	—	\$ — 11
12 National Information Systems	20370 Town Center Lane #130, Cupertino, CA 95014	408-257-7700	1972	20+	\$ 2M + 12
13 National Instruments	12109 Technology Blvd, Austin, TX 78759	512-250-9119	1977	20+	\$ 2M + 13
14 National Semiconductor Corp	2900 Semiconductor Dr, Santa Clara, CA 95055	408-733-2600	1967	20K+	\$ 1M + 14
15 The National Software Co	Chamber of Commerce Bldg, Baltimore, MD 21202	301-539-0124	1982	2	\$ — 15
16 National Systems Corp	12417 Cedar Rd, Cleveland, OH 44106	216-721-3309	1982	—	\$ — 16
17 National Unlimited Bus Systems	2433 E Tremont Ave, Bronx, NY 10461	212-597-1160	1967	100+	\$ 5M + 17
18 Navtel	8481 Keele St, Concord, Ontario, CD	416-669-9918	1976	20+	\$ 2M + 18
19 NBI	3450 Mitchell Lane, Boulder, CO 80301	303-444-5710	1973	2K	\$ 1M + 19
20 NCR Corp	1700 S Patterson Blvd, Dayton, OH 45479	513-445-5000	1984	50K+	\$ 1M + 20
21 NEC America, Inc	532 Broad Hollow Rd, Melville, NY 11747	516-752-9700	1963	1K+	\$ 2M + 21
22 NEC Home Electronics (USA)	1401 Estes Ave, Elk Grove Village, IL 60007	312-228-5900	1981	50+	\$ — 22
23 NEC Information Systems Inc	5 Militia Dr, Lexington, MA 02173	617-862-3120	1977	200+	\$ 1M + 23
24 Needham Sales Co	1610 E Avalon Ave, Santa Ana, CA 92701	714-543-1222	1975	1	\$ 100K + 24
25 Nelma Data Corp	5170A Timberlea Blvd, Mississauga, Ontario, CD	416-624-0334	1973	50+	\$ 10M 25
26 Nelson Data Resources	900 South 74th Plaza, #118, Omaha, NE 68114	402-397-3030	1980	10	\$ 200K + 26
27 Neoteric Systems, Inc	320 S Main St, Bartlett, IL 60103	312-289-1950	1978	5	\$ 200K + 27
28 Nepenthe Programs	44 Third Ave, Suite F, Chula Vista, CA 92010	619-425-5501	1978	2+	\$ 100K 28
29 Nestar Systems, Inc	2585 E Bayshore Rd, Palo Alto, CA 94303	415-493-2223	1978	100	\$ 10M 29
30 Netron, Inc	99 St Regis Crescent, N, Toronto, Ontario, CD	416-636-8333	1981	20+	\$ — 30
31 New Era Technologies Inc	2025 I St, NW, Suite 922, Washington, DC 20006	202-887-5440	1979	5+	\$ 500K 31
32 New Generation Systems, Inc	2153 Golf Course Dr, Reston, VA 22091	800-368-3359	1981	—	\$ — 32
33 New World Computer Co, Inc	2805 McGaw Ave, Irvine, CA 92714	714-556-9320	1977	20+	\$ — 33
34 Newport Electronics, Inc	630 E Young St, Santa Ana, CA 92705	714-540-4914	1965	200+	\$ 10M + 34
35 N F Systems, Ltd	POB 76363, Atlanta, GA 30358	404-252-3302	1981	2+	\$ 100K 35
36 Nicolet Zeta Corp	2300 Stanwell Dr, POB 4003, Concord, CA 94524	415-671-0600	1969	100+	\$ 10M 36
37 Nissei Sangyo America Ltd	825 Third Ave, New York, NY 10022	212-755-2900	1957	100+	\$ 50M + 37
38 Nisus Corp	1208 Kent Ave, POB 2368, W Lafayette, IN 47906	317-463-9551	1981	10+	\$ 500K 38
39 NNC Electronics	15631 Computer Lane, Huntington Beach, CA 92649	714-895-8000	1978	10+	\$ 1M 39
40 Nohalt Computers	1750 New Highway, Farmingdale, NY 11735	516-420-9740	1982	20	\$ — 40
41 Norman Magnetics, Inc	2431 S Anne St, Santa Ana, CA 92704	714-557-7662	1973	100	\$ 10M + 41
42 North Atlantic Industries	60 Plant Ave, Hauppauge, NY 11788	516-582-6060	1955	200+	\$ 20M + 42
43 N County Computer Services	2235 Meyers Ave, Escondido, CA 92025	619-745-6006	1968	20+	\$ 2M + 43
44 North Star Computers, Inc	14440 Catalina St, San Leandro, CA 94577	415-357-8500	1976	200+	\$ 20M + 44
45 Northern Technologies, Ltd	85 Torbay Rd, Markham, Ontario, CD	416-475-9123	1970	200+	\$ — 45
46 Northern Telecom, Inc	Data Park, POB 1222, Minneapolis, MN 55440	612-932-8000	1978	1K+	\$ 200M + 46
47 Peter Norton Computing	2210 Wilshire Blvd, Santa Monica, CA 90403	213-399-3948	1982	2+	\$ 500K + 47
48 Nortronics Co, Inc	8101 Tenth Ave, N Minneapolis, MN 55427	612-545-0401	1953	500+	\$ 20M + 48
49 Norwesco, Inc	7850 Metro Pkwy, Minneapolis, MN 55420	612-854-1120	1939	200+	\$ 20M 49
50 Novation, Inc	20409 Prairie St, Chatsworth, CA 91311	213-996-5060	1967	100+	\$ 10M 50



## Vendor Directory

	HARDWARE PRODUCTS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Floppy Disks Printers Terminals/Monitors Graphics Equipment Memory Expansion Peripheral Controllers IBM PC	CP/M MP/M CP/M-86 MS-DOS	Operating System & Enhancements Communications Language Processors Program Support Utilities Word Processing/Financial Planning Spreadsheets Graphics Other	Hardware Manufacturer Distributor Retailer Software Developer	1
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Novell Data Systems, Inc	1170 N Industrial Park Dr. Orem, UT 84057	801-226-8202	1980	100+	\$ — 1
2 Nu Data Corp	32 Fairview Ave, Little Silver, NJ 07738	201-842-5757	1971	20+	\$ 2M 2
3 Nyplan, Inc	135 S Lake St, Kirkland, WA 98033	206-822-6074	1980	5+	\$ 1M+ 3
4 Oasys, Inc	60 Aberdeen Ave, Cambridge, MA 02138	617-491-4180	1982	10+	\$ 500K 4
5 Occupational Computing Co, Inc	22311 Ventura Blvd, Woodland Hills, CA 91364	213-999-1919	1978	10+	\$ 1M 5
6 Ohio Scientific, Inc	6515 Main St, Trumbull, CT 06611	203-268-3116	1975	50+	\$ 20M 6
7 Okidata Corp	532 Fellowship Rd, Mt Laurel, NJ 08054	609-235-2600	1972	200+	\$ 50M+ 7
8 Oliver Advanced Engineering, Inc	676 W Wilson Ave, Glendale, CA 91203	213-240-0080	1973	20+	\$ 1M+ 8
9 Olympia USA, Inc	Rt 22, Box 22, Somerville, NJ 08876	201-722-7000	1968	200	\$ — 9
10 Olympic Computers	418 S Lincoln St, Port Angeles, WA 98362	206-457-3315	1975	2+	\$ 50K+ 10
11 Omega Microware, Inc	222 S Riverside Plaza, Chicago, IL 60606	312-648-4844	1981	10+	\$ — 11
12 Omegisoft	5787 Brandywine Ct Box 842, Camarillo, CA 93010	805-987-6426	1980	1	\$ 100K+ 12
13 Omnex	2483 Old Middlefield Rd, Mount View, CA 94043	415-966-8400	1976	5+	\$ 200K+ 13
14 Omni Computer Systems, Inc	POB 162, Chestnut Hill, MA 02167	617-825-6700	—	—	\$ — 14
15 Omni International, Inc	Twelfth St, Vernon, AL 35592	800-695-9173	1957	—	\$ — 15
16 Omni Resources	4 Oak Pond Ave, Millbury, MA 01527	617-799-0197	—	—	\$ — 16
17 Omnidyne Corp	245 W Roosevelt Rd, West Chicago, IL 60185	312-231-6880	1976	20+	\$ 2M+ 17
18 Omnidata	5717 Corsa Ave, Westlake Village, CA 91362	213-991-5810	1978	100	\$ — 18
19 Omnitec Data	2405 South 20th St, Phoenix, AZ 85034	602-258-8244	1964	20+	\$ — 19
20 Omti	557 Salmar Ave, Campbell, CA 95008	408-370-3555	—	—	\$ — 20
21 On-Line Instrument Systems, Inc	Rt 2, Box 239A, Jefferson, GA 30549	404-367-9191	1974	2+	\$ 200K+ 21
22 Ontel Corp	250 Crossway Park Dr, Woodbury, NY 11797	516-364-2121	1974	500	\$ 100M+ 22
23 Onyx Systems, Inc	25 E Trimble Rd, San Jose, CA 95131	408-946-6330	1979	200+	\$ 20M+ 23
24 OPC, Inc	21018 Osborne St, Canoga Park, CA 91304	213-998-6454	1981	20+	\$ 5M+ 24
25 Open End System	POB 2926, Newport Beach, CA 92663	714-631-3021	1976	5+	\$ 1M 25
26 Open Systems, Inc	430 Oak Grove, Minneapolis, MN 55403	612-870-3515	1974	50+	\$ — 26
27 Optical Coating Laboratory, Inc	2789 Northpoint Pkwy, Santa Rosa, CA 95401	707-545-6440	1948	1K+	\$ 50M+ 27
28 Optimized Systems Software, Inc	1173-D Saratoga-Sunnyvale, San Jose, CA 95129	408-446-3099	—	—	\$ — 28
29 Optimum Systems, Inc	11600 SW Barnes Rd, Portland, OR 97225	503-641-0100	1976	10+	\$ 500K+ 29
30 Optimum Tested Products, Inc	30 Jefrynn Blvd, W, Deer Park, NY 11729	516-586-8300	1974	50+	\$ 5M+ 30
31 Option/I Systems	Box 5010, Woodland Hills, CA 91365	213-999-6250	1977	5+	\$ 200K+ 31
32 Optronics International, Inc	7 Stuart Rd, Chelmsford, MA 01824	617-256-4511	1968	100+	\$ 5M+ 32
33 Oracle Corp	3000 Sand Hill Rd, Menlo Park, CA 94025	415-854-7350	1977	20+	\$ 5M+ 33
34 Orange Computer Corp	POB 8005, Orlando, FL 32856	305-896-1865	1981	5+	\$ 200K 34
35 Orange County Computer Sys	1420 E Edinger, N 115, Santa Ana, CA 92705	714-836-3569	1983	5+	\$ — 35
36 Orchid Technology, Inc	487 Sinclair Frontage Rd, Milpitas, CA 95035	408-942-8660	1982	10+	\$ — 36
37 Oregon Professional Microsystems	4110 Northeast Alameda, Portland, OR 97212	503-282-5835	1979	2	\$ — 37
38 Oregon Software, Inc	2340 SW Canyon Rd, Portland, OR 97201	503-226-7760	1977	20+	\$ 2M+ 38
39 Orion Software, Inc	400-2 Totten Pond Rd, 200, Waltham, MA 01254	617-890-2223	1982	—	\$ — 39
40 The Orthocode Corp	1435 22nd Ave, San Francisco, CA 94122	415-753-3222	1979	5	\$ — 40
41 Osborne Computer Corp	26538 Dante Court, Hayward, CA 94545	415-887-8080	1981	200+	\$ — 41
42 OSM Computer Corp	665 Clyde Ave, Mountain View, CA 94043	415-961-8680	1980	50+	\$ 5M+ 42
43 O'Sullivan Industries, Inc	19th & Gulf Sts, Lamar, MO 64759	417-682-3322	—	—	\$ — 43
44 Otron Corp	4755 Walnut St, Boulder, CO 80301	303-444-8100	1977	—	\$ — 44
45 P-Cubed Data Design	1551 Monroe Ave, Rochester, NY 14618	716-275-9630	1976	20+	\$ 1M+ 45
46 Pacific Microcomputers, Inc	119 Aberdeen Dr, Cardiff, CA 92007	619-436-8649	1981	—	\$ — 46
47 Pacific Software Manufacturing Co	10th & Parker St, Berkeley, CA 94710	415-540-5000	1980	20+	\$ — 47
48 Panasonic Consumer Products	One Panasonic Way, Secaucus, NJ 07094	201-348-7000	1972	1K	\$ — 48
49 Panasonic Industrial Co	One Panasonic Way, Secaucus, NJ 07094	201-348-5337	1959	1K	\$ — 49
50 Panatec, Inc	11450 Markon Dr, Garden Grove, CA 92641	714-895-3855	1971	20+	\$ 1M+ 50



## Vendor Directory

	HARDWARE PRODUCTS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Drives Floppy Disks Printers Terminals/Monitors Communications Equipment Memory Expansion Peripheral Controllers IBM/PC	CP/M MP/M CP/M-86 MS-DOS	Operating System & Enhancements Data Management Language Processors Program Support Utilities Spreadsheets/Financial Planning Word Processing/Office Automation	Hardware Manufacturer Distributor Retailer Software Developer	1
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Para Dynamics Corp	7895 E Acoma Dr. Scottsdale, AZ 85260	602-991-1600	1978	20+	\$ 2M+ 1
2 Para Research, Inc	85 Eastern Ave, Gloucester, MA 01930	617-283-3438	1972	50+	\$ 2M+ 2
3 Parallel Computers	Box 1187, 1201 Shaffer Rd, Santa Cruz, CA 95060	408-429-1338	1980	20+	\$ — 3
4 Parsons Manufacturing Corp	1055 O'Brien Dr, Menlo Park, CA 94025	415-324-4726	1967	50+	\$ — 4
5 PC 2	510 Lawrence Exp. POB 678, Sunnyvale, CA 94086	408-749-9313	1982	1	\$ — 5
6 PCE Systems	4219 S Market Court, Sacramento, CA 95834	916-921-5454	1977	10	\$ 1M+ 6
7 PC/M Bubble-Tec	6800 Sierra Court, Dublin, CA 94568	415-829-8700	1978	10+	\$ — 7
8 Peachtree Software, Inc	3445 Peachtree Rd, NE, 8 Fr, Atlanta, GA 30326	404-239-3000	1976	100+	\$ 10M 8
9 Pearlsoft	3700 River Rd, N POB 13850, Salem, OR 97303	503-390-6880	1980	20+	\$ 2M+ 9
10 Peerless Engineering Service	5819 Soquel Dr, Soquel, CA 95073	408-462-0330	1980	2+	\$ — 10
11 Pegasus Data Systems	Lackland Dr S, Middlesex, NJ 08846	201-356-9200	1965	20+	\$ 2M+ 11
12 Pelikan, Inc	200 Beasley Dr, Franklin, TN 37064-3998	615-790-6171	1978	200+	\$ — 12
13 Pexcept, Inc	39 Green St, Waltham, MA 02154	617-893-6390	1980	—	\$ — 13
14 Penguin Software, Inc	830 4th Ave, Geneva, IL 60134	312-232-1984	1981	5+	\$ 1M+ 14
15 Penril Corp	3204 Monroe St, Rockville, MD 20852-4297	301-984-8225	1968	200+	\$ 10M+ 15
16 Percom Data Corp	11220 Pagemill Rd, Dallas, TX 75243	214-340-7081	1976	—	\$ — 16
17 Perex, Inc	1798 Technology Dr, San Jose, CA 95110	408-280-7566	1980	2+	\$ 500K 17
18 Perfect Software	1400 Shattuck Ave, Berkeley, CA 94709	415-644-3001	—	—	\$ — 18
19 Pericom Corp	14 Huron Dr, Natick, MA 01760	617-237-4052	1971	20+	\$ 1M+ 19
20 Peripheral Technology, Inc	14784 Northeast 95th, Redmond, WA 98052	206-881-6691	1980	20+	\$ 1M+ 20
21 Perkin-Elmer Corp	2 Crescent Place, Oceanport, NJ 07757	201-870-4712	1939	10K+	\$ 1M+ 21
22 Persci, Inc	12624 Daphne Ave, Hawthorne, CA 90250	213-777-7536	1975	50	\$ 5M 22
23 Persoft, Inc	2740 Ski Lane, Madison, WI 53713	608-233-1000	1982	10	\$ 200K+ 23
24 Personal Micro Computers, Inc	475 Ellis St, Mountain View, CA 94043	415-962-0220	1969	—	\$ — 24
25 Personal Software Co	1380 E Merritt Circle, Salt Lake City, UT 84117	801-277-3174	1982	5	\$ — 25
26 Personal Systems Technology	15801 Rockfield Blvd, Suite A, Irvine, CA 92714	714-859-8871	—	—	\$ — 26
27 Pertec Computer Corp	17112 Armstrong Ave, Irvine, CA 92713-9602	714-660-0488	1970	2K+	\$ — 27
28 Pertec Computer Corp, S/W Div	17112 Armstrong Ave, Irvine, CA 92714	714-660-0488	1979	500+	\$ 20M+ 28
29 Petran Business Systems, Inc	910 15th St, Suite 640, Denver, CO 80202	303-893-5442	1982	1	\$ 50K 29
30 Phaze One Systems, Inc	7700 Edgewater Dr, Oakland, CA 94621	415-562-8085	1977	20+	\$ 2M+ 30
31 Phaze Information Machines	7650 E Redfield Rd, Scottsdale, AZ 85260	602-991-6855	1982	—	\$ — 31
32 Philips Group, Inc	6116 England, Houston, TX 77021	713-747-4733	1964	20+	\$ 2M 32
33 Philips Information Systems	4040 McEwen, Dallas, TX 75234	214-386-5580	1976	500+	\$ 50M+ 33
34 Phoenix Software, Inc	64 Lake Zurich Dr, Lake Zurich, IL 60047	312-438-4850	1981	—	\$ — 34
35 Phone 1, Inc	461 N Mulford Rd, Rockford, IL 61107	815-397-8110	1976	10+	\$ 1M+ 35
36 Pickles & Trout	7334 Hollister Ave, POB 1206, Goleta, CA 93116	805-685-4641	1976	10+	\$ — 36
37 Piecon, Inc	2045 Lundy, San Jose, CA 95131	408-946-8030	1977	20+	\$ 2M+ 37
38 Pioneer Research	1745 Berkeley St, Santa Monica, CA 90404	213-829-6751	—	—	\$ — 38
39 Plantronics/Santa Cruz	345 Encinal St, Santa Cruz, CA 95060	408-426-5858	1961	200+	\$ — 39
40 Plessey Microsystems	451 Hungerford Dr, Rockville, MD 20858	301-279-2892	1975	—	\$ — 40
41 Plessey Peripheral Systems	17466 Daimler, POB 19616, Irvine, CA 92714	714-540-9945	1969	—	\$ — 41
42 Plessey Peripheral Systems	17466 Daimler, POB 19616, Irvine, CA 92714	714-540-9945	1969	—	\$ — 42
43 Plexus Computers, Inc	2230 Martin Ave, Santa Clara, CA 95050	408-988-1755	1980	100	\$ — 43
44 P & O Falco, Inc	3018 Old Minden Rd, Bossier City, LA 71111	318-746-7441	1949	200+	\$ 2M+ 44
45 Point 4 Data Corp	2569 McCabe Way, Irvine, CA 92714	714-863-1111	1969	100+	\$ 10M+ 45
46 Polaroid Corp	1 Upland Rd, Cir Pol Ctr, Norwood, MA 02062	617-762-1990	—	—	\$ — 46
47 Polycomputers, Inc	18003-L Sky Park, S Irvine, CA 92714	714-850-0540	—	—	\$ — 47
48 Polygon Associates, Inc	9 American Indust Dr, St Louis, MO 63043	314-576-7709	1978	5+	\$ — 48
49 Polymorphic Systems	5730 Thornwood Dr, Santa Barbara, CA 93117	805-967-0468	1975	20+	\$ 5M+ 49
50 Practical Peripherals, Inc	31245 La Boya Dr, Westlake Vill, CA 91362	213-991-8200	1981	100	\$ — 50



## Vendor Directory

	HARDWARE PRODUCTS	IBM PC COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems					
2	Floppy Disks					
3	Printers					
4	Terminals/Monitors					
5	Communications Equipment					
6	Graphics Equipment					
7	Memory Expansion					
8	Peripherals/Controllers					
9	Apple					
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Prasek Computer Systems, Inc	POB 2427, Santa Clara, CA 95055	408-554-0420	1981	2	\$ — 1
2 PRC of America	475 Boulevard, Elmwood Park, NJ 07407	201-796-6600	1958	200+	\$ 10M + 2
3 Precision Methods, Inc	8825 Telegraph Rd, POB 228, Lorton, VA 22079	703-339-7050	1970	100+	\$ 500K 3
4 Prentice Corp	266 Caspian Dr, POB 3581, Sunnyvale, CA 94086	408-734-9810	1969	200	\$ 10M + 4
5 Priam Corp	20 W Montague Exp, San Jose, CA 95134	408-946-4600	1978	500+	\$ 50M + 5
6 Primages Inc	620 Johnson Ave, Bohemia, NY 11716	516-567-8200	1981	20+	\$ — 6
7 Primesoft Corp	POB 40, Cabin John, MD 20818	301-229-4229	—	—	\$ — 7
8 Princeton Electronic Prod	POB 101, N Brunswick, NJ 08902	201-297-4448	1968	—	\$ — 8
9 Princeton Graphic Systems	1101-I State Rd, Princeton, NJ 08540	609-683-1660	1982	—	\$ — 9
10 Printacolor Corp	5965 Peachtree Corners E, Norcross, GA 30071	404-448-2675	1980	20+	\$ 2M + 10
11 Printek, Inc	1517 Townline Rd, Benton Harbor, MI 49022	616-925-3200	1980	50+	\$ — 11
12 Printronix, Inc	17500 Cartwright Rd, POB 19559, Irvine, CA 92713	714-549-7700	1974	1K	\$ 50M + 12
13 Prism Computer Systems	175 West St, POB 926, Friday Harbor, WA 98250	206-378-2929	1978	10	\$ 2M 13
14 Pro-Ware	953 Mountain View Dr, Lafayette, CA 94549	415-283-7620	1978	10	\$ 200K + 14
15 Prodata, Inc	663 S Capitol Blvd, Boise, ID 83702	208-342-6878	1981	20+	\$ — 15
16 Prodata, Inc	509 Spruce St, SE, Albuquerque, NM 87106	505-243-5639	1976	5+	\$ 500K + 16
17 Prodigy Systems, Inc	497 Lincoln Hwy, Iselin, NJ 08830	201-283-2000	1976	50+	\$ 5M + 17
18 Prof Bus Comp Systems, Inc	10215 N Scottsdale Rd, Scottsdale, AZ 85253	602-948-5772	1974	10	\$ — 18
19 Prof Comp Systems	POB 409, Morgantown, GA 30560	404-374-6045	1979	2+	\$ 50K + 19
20 Professional Integration	2701 Saturn St, Brea, CA 92621	714-524-2470	1980	10+	\$ 1M + 20
21 Professional Software, Inc	51 Fremont St, Needham, MA 02194	617-444-5224	1979	20+	\$ — 21
22 Prometheus Products, Inc	45277 Fremont Blvd, Fremont, CA 94538	415-490-2370	1980	10+	\$ 2M 22
23 Promptdoc, Inc	833 W Colorado Ave, Colorado Springs, CO 80905	303-471-9875	1975	5	\$ 1M 23
24 Pronto Computers, Inc	3170 Kashiwa St, Torrance, CA 90505	213-539-6400	1982	—	\$ — 24
25 Protocol Computers, Inc	6150 Canoga Ave, #100, Woodland Hills, CA 91367	213-716-5500	1980	50+	\$ — 25
26 Psitech	2842-C Walnut Ave, Tustin, CA 92680	714-730-0981	1980	20	\$ — 26
27 Pulsecom	5714 Columbia Pike, Falls Church, VA 22041	703-998-4300	1963	200+	\$ — 27
28 Pyramid Technology Corp	1295 Charleston Rd, Mountain View, CA 94043	415-494-2700	1981	100	\$ — 28
29 Quadram Corp	4357 Park Dr, Norcross, GA 30093	404-923-6666	1981	200	\$ 20M + 29
30 Quadstar Corp	14951 Dallas Pkwy, Suite 360, Dallas, TX 75240	214-980-9601	1976	50	\$ 5M 30
31 Quality Micro Systems, inc	57 S Schillinger Rd, Mobile, AL 36608	205-633-4300	1977	100+	\$ 10M 31
32 Quality Software	6660 Reseda Blvd, Suite 105, Reseda, CA 91335	213-344-6599	1978	10	\$ 1M 32
33 Quantekna Corp	6902 220th, SW, Mountlake Terrace, WA 98043	206-364-6940	1980	5+	\$ — 33
34 Quantum Information Systems	145 NW 85th St, Suite 103, Seattle, WA 98117	206-789-2888	1981	2	\$ 100K + 34
35 Quark	2525 W Evans, Suite 220, Denver, CO 80219	303-934-2211	1980	—	\$ — 35
36 Quasar Company	9401 W Grand Ave, Franklin Park, IL 60131	312-451-1200	1975	200+	\$ 500K 36
37 Quasar Data Products	10330 Brecksville Rd, Cleveland, OH 44141	216-526-0838	1978	—	\$ 1M + 37
38 Quay Corp	527 Indust Way W, POB 783, Eatontown, NJ 07724	—	1975	10+	\$ 5M + 38
39 Que Corp	7960 Castleway Dr, Indianapolis, IN 46250	317-842-7162	1980	10+	\$ 2M + 39
40 Quentin Research, Inc	9207 Eton Ave, Chatsworth, CA 91311	213-709-6500	1977	10	\$ 1M 40
41 Queue Associates, Inc	3200 Sunset Ave, Ocean, NJ 07712	201-988-8383	1977	20	\$ 1M 41
42 Quic-N-Easi Products, Inc	136 Granite Hill Ct, Langhorne, PA 19047	215-968-5966	1979	5	\$ — 42
43 Quick Brown Fox	548 Broadway, Suite 4F, New York, NY 10012	212-925-8290	1979	10+	\$ — 43
44 Qume Corp	2350 Qume Dr, San Jose, CA 95131	408-942-4000	1973	3K	\$ — 44
45 Qwint Systems, Inc	3693 Commercial Ave, Northbrook, IL 60062	312-498-5060	1974	50+	\$ 5M 45
46 Q 1 Corp	125 Ricefield Lane, Hauppauge, NY 11787	516-543-7800	1969	20	\$ 2M 46
47 R Systems Inc	11450 Pagemill Rd, Dallas, TX 75243	214-343-9188	1977	10	\$ 1M + 47
48 Racal-Milgo	8600 NW 41st St, Miami, FL 33166	305-592-8600	1955	3K	\$ 200M + 48
49 Racal-Telisystems, Inc	410 N Michigan Ave, Chicago, IL 60611	312-329-0700	1974	20+	\$ 2M + 49
50 Racal-Vadic	222 Caspian Dr, Sunnyvale, CA 94086	408-946-2227	1969	500+	\$ 50M + 50



## Vendor Directory

	HARDWARE PRODUCTS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS	
1	Microcomputer Systems Hard Drives Floppy Disks Printers Terminals/Monitors Communications Equipment Memory Expansion Peripheral Controllers IBM PC Apple	CP/M CP/M-80 CP/M-86 MS-DOS	Data Management Language Processing Program Support Spreadsheets/Financial Planning Word Processing/Office Automation Other	Hardware Manufacturer Distributor Retailer Software Developer	Support Eq Maintenance	1
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000, M=\$1,000,000)
1 Racet Computes, Ltd	1330 N Glassell, Orange, CA 92667	714-637-5016	1978	10	\$ — 1
2 Radio Shack	1800 One Tandy Center, Fort Worth, TX 76102	817-390-3011	1921	20K	\$ 500M + 2
3 Radix II, Inc	4586 Beech Rd, Temple Hills, MD 20748	310-894-9300	1972	20+	\$ 2M 3
4 Rainbow Computing, Inc	9719 Reseda Blvd, Northridge, CA 91324	213-349-0300	1976	20	\$ 2M + 4
5 Rafr Microcomputer Corp	4101 Burton Dr, Santa Clara, CA 95050	408-988-1790	1974	50+	\$ 10M + 5
6 Ramtek Corp	2211 Lawson Lane, Santa Clara, CA 95050	408-988-2211	1971	500+	\$ — 6
7 Rana Systems	20620 S Leapwood Ave, Carson, CA 90746	213-538-2353	—	—	\$ — 7
8 Raymond Engineering Inc	217 Smith St, Middletown, CT 06457	203-632-1000	1938	500+	\$ 20M + 8
9 Raytheon Data Systems	1415 Boston-Providence Tpke, Norwood, MA 02062	617-762-6700	1971	2K+	\$ — 9
10 RCA Microcomputer Products	New Holland Ave, Lancaster, PA 17604	717-397-7661	1978	—	\$ — 10
11 Reactive Systems, Inc	40 N VanBrunt St, Englewood, NJ 07631	201-568-0481	1982	—	\$ — 11
12 Readiware Systems, Inc	18 Quail Dr, Ridgefield, CT 06877	203-431-3521	1983	2	\$ 100K 12
13 Realistic Computing of Georgia	202 13th St, Augusta, GA 30901	404-722-0831	1977	5+	\$ 50K 13
14 Recognition Equipment, Inc	POB 222307, Dallas, TX 75222	214-579-6000	1961	2K	\$ 100M + 14
15 Rediform Office Products	W-53 Century Rd, Box 587, Paramus, NJ 07652	201-265-5515	—	—	\$ — 15
16 Relational Technology Inc	2855 Telegraph Ave, Berkeley, CA 94705	415-845-1700	1980	50	\$ 2M + 16
17 Rem Associates	POB 527, New York, NY 10014	212-243-2416	1973	5	\$ 200K + 17
18 Remco Plan Computer Systems	1029 W Capitol Ave, W Sacramento, CA 95691	916-371-1445	1978	5	\$ 500K + 18
19 Remex/Ex-Cell-O	1733 Alton St, POB C19533, Irvine, CA 92713	714-957-0039	1959	200+	\$ — 19
20 Renaissance Technology Corp	1070 Shary Circle, Concord, CA 94518	415-676-5757	—	—	\$ — 20
21 Resource Dynamics, Inc	150 East 58th St, New York, NY 10155	212-486-9150	1981	20+	\$ 2M + 21
22 Resource Systems Group	1049 Camino Del Mar, CA 92014-2685	619-755-1626	1980	2+	\$ 100K + 22
23 Rexon Business Machines Corp	5800 Uplander Way, Culver City, 90230	213-641-7110	1978	100+	\$ 10M + 23
24 Reynolds & Reynolds Co	POB 1005, Dayton, OH 45401	513-443-2000	1866	2K+	\$ 200M + 24
25 R H Electronics, Inc	566 Ireland Dr, Buellton, CA 93427	805-688-2047	—	—	\$ — 25
26 Rhintek, Inc	POB 220, Columbia, MD 21045	301-730-2575	1977	5+	\$ 500K 26
27 Ricanda Electronics Ltd	2535 Via Palma, Anaheim, CA 92801	714-995-6552	1976	20+	\$ 2M + 27
28 Ridge Computers	586 Weddell Dr, Sunnyvale, CA 94086	408-745-0400	1980	20+	\$ 2M + 28
29 Ring King Visibles, Inc	2210 Second Ave, Muscatine, IA 52761	319-263-8144	1971	100+	\$ — 29
30 Rixon, Inc	2120 Industrial Pkwy, Silver Spring, MD 20904	301-622-2121	1953	500+	\$ 50M + 30
31 RKS Industries, Inc	4865 Scotts Valley Dr, Scotts Valley, CA 95066	408-438-5760	1979	10+	\$ 1M + 31
32 Rockwell International Corp	POB C, 4311 Jamboree Rd, Newport Bch, CA 92660	714-833-4700	1968	2K	\$ — 32
33 Rocky Mountain Software Sysys	1280C Newell Ave, Walnut Creek, CA 94596	415-680-8378	1980	5+	\$ 100K + 33
34 Rodime PLC	25801 Obrero, Mission Viejo, CA 92691	714-770-3085	1980	100+	\$ 5M + 34
35 Alan R. Rosen, Inc	374 Delaware Ave, Buffalo, NY 14202	716-855-0055	1979	10+	\$ — 35
36 Rosscomp Corp	16643 Valley View Ave, Cerritos, CA 90701	213-926-5533	1981	—	\$ — 36
37 Royal Business Machines, Inc	500 Day Hill Rd, Windsor, CT 06095	203-683-2222	1904	2K+	\$ — 37
38 Royal International Software Sysys	1905 E 17th St, N 316, Santa Ana, CA 92701	714-667-6916	1978	2+	\$ 200K + 38
39 Royal Seating Corp	1110 Industrial Blvd, Cameron, TX 76520	817-697-6421	1968	100+	\$ 5M + 39
40 RSI (Repair Service, Inc)	4001 N Ravenswood Ave, Chicago, IL 60613	312-935-3080	1981	—	\$ — 40
41 Andrew Rubel & Associates, Inc	215 First St, Cambridge, MA 02142	617-876-7933	1979	5+	\$ — 41
42 Rutishauser of America, Inc	9677 Wendell Rd, Dallas, TX 75243	214-343-9154	1980	10	\$ — 42
43 Ryan-McFarland Corp	609 Deep Valley, Rolling Hills Ests, CA 90274	213-541-4828	1970	50+	\$ 5M + 43
44 Saft America Inc	931 Vandalia St, St Paul, MN 55114	612-645-8531	1959	200+	\$ 20M + 44
45 Sage Computer Technology	4905 Energy Way, Reno, NV 89502	702-322-6868	1981	20+	\$ 5M 45
46 Sage Systems, Inc	5161 River Rd, Bethesda, MD 20816	301-986-1333	1973	100+	\$ — 46
47 Samnc Corp	2700 NE Expwy, Atlanta, GA 30345	404-321-5006	1983	—	\$ — 47
48 Howard W Sams Co, Inc	4300 West 62nd St, Indianapolis, IN 46206	317-298-5400	1946	500	\$ — 48
49 Samsonite Corp	11200 East 45th Ave, Denver, CO 80239	303-373-6134	1951	2K+	\$ 200M + 49
50 San Luis Software, Inc	1042 Pacific St, San Luis Obispo, CA 93401	805-541-2270	1977	5+	\$ 200K + 50



## Vendor Directory

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Drives Floppy Disks Printers Terminals/Monitors Communications Equipment Memory Expansion Graphics Equipment Peripheral Controllers IBM PC Apple	CPU CP/M MP/M MP/M-86 MS-DOS	Operating System & Enhancements Data Management Communications Languages Processors Program Support Utilities Spreadsheets/Financial Planning Word Processing/Office Automation	Operating System & Enhancements Data Management Communications Languages Processors Program Support Utilities Spreadsheets/Financial Planning Word Processing/Office Automation	Hardware Manufacturer Distributor Retailer Software Developer	1
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24	•	---	---	•	Supplies	24
25	---	•	---	•	Power/Security Eq	25
26	---	---	---	• •		26
27	---	• •	---	•		27
28	•	---	---	•	Support Eq	28
29	---	---	---	•		29
30	---	•	---	•		30
31	---	---	---	•	Security Eq	31
32	---	•	---	•		32
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36	---	• •	---	•		36
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38	---	---	---	•		38
39	---	---	---	•	Systems Furniture	39
40	---	---	---	•	Maintenance	40
41	---	---	---	• •	Sheet Feeder	41
42	---	---	---	• •		42
43	---	•	---	• •	Security Eq	43
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Santa Clara Systems, Inc	1860 Hartog Dr, San Jose, CA 95131	408-287-4640	1980	—	\$ — 1
2 Santa Cruz Software Services	1711 Quail Hollow Rd, Ben Lomond, CA 95005	408-438-2360	1976	—	\$ — 2
3 Santec Corp	9 Columbia Dr, Amherst, NH 03031	603-882-1000	1982	50+	\$ — 3
4 Sanyo Bus Systems Corp	51 Joseph St, Moonachie, NJ 07074	201-440-9300	1978	100+	\$ 50M 4
5 Sapana Micro Software	1305 S Rouse, Pittsburgh, KS 66762	316-231-5023	1981	2	\$ — 5
6 Satellite Software Intl	288 W Center, Orem, UT 84057	801-224-8554	1978	20+	\$ 1M 6
7 Saturn Systems, Inc	3990 Varsity Dr, Ann Arbor, MI 48104	313-973-8422	1981	10+	\$ — 7
8 Scauer Computer Systems Inc	1750 S Brentwood Blvd, St Louis, MO 63144	314-962-0382	1975	20+	\$ 1M+ 8
9 Savant Software, Inc	14814 Perthshire, Suite 278, Houston, TX 77079	713-556-8363	1982	—	\$ — 9
10 Scheibe, Clark & Taulman Inc	10503 Forest Lane, Suite 150, Dallas, TX 75243	214-644-5777	1980	5+	\$ 500K+ 10
11 Schwab Safe Co, Inc	3000 Main St, POB 5088, Lafayette, IN 47903	800-428-7678	1972	200+	\$ 10M+ 11
12 SCI Systems Inc	POB 1000, Huntsville, AL 35807	205-882-4800	1961	2K+	\$ 100M+ 12
13 Sci-Com Computer Systems	981 Rte 22, POB 6050, Bridgewater, NJ 08807	201-685-0070	1982	100	\$ — 13
14 Science Management Corp	1011 Rt 22, POB 6800, Bridgewater, NJ 08807	201-685-9000	1946	500+	\$ 50M 14
15 Scientific Data Systems Inc	344 Main St, Venice, CA 90291	213-390-8673	1977	50+	\$ 5M+ 15
16 Scientific Micro Systems Inc	777 E Middlefield Rd, Mountain View, CA 94043	415-964-5700	1970	100+	\$ 20M 16
17 Scientific Micropograms	213 Merwin Rd, Raleigh, NC 27606	919-851-8111	1979	2+	\$ 50K+ 17
18 Scion Corp	12310 Pinecrest Rd, Reston, VA 22091	703-476-6100	—	—	\$ — 18
19 SCM Allied Paper Inc	POB 125 W C Branch, Dayton, OH 45449	513-866-7421	1893	500+	\$ 100M 19
20 Screen Data Corp	240 Cedar Knolls Rd, Cedar Knolls, NJ 07927	201-285-1212	1980	20+	\$ 1M 20
21 Scriptomatic, Inc	2030 Upland Way, Philadelphia, PA 19131	215-878-9600	—	—	\$ — 21
22 SD Systems Inc	10111 Miller Rd, Dallas, TX 75238	214-340-0303	1977	100+	\$ 5M 22
23 Seagate Technology	920 Disc Dr, Scotts Valley, CA 95066	408-438-6550	1979	1K+	\$ 1M+ 23
24 Seattle Computer	1114 Industry Dr, Seattle, WA 98188	206-575-1830	1977	20+	\$ 5M+ 24
25 Sector Systems Co	416 Ocean Ave, Marblehead, MA 01945	617-631-2878	1981	10+	\$ 200K 25
26 Seequa Computer Corp	257 West St, Annapolis, MD 21401	301-268-6650	—	—	\$ — 26
27 Seiko Instruments USA, Inc	2620 Augustine Dr, Santa Clara, CA 95051	408-727-0768	—	—	\$ — 27
28 Selanar Corp	437-A Aldo Ave, Santa Clara, CA 95050	408-727-2811	1972	20+	\$ 10M 28
29 Select Information Systems	919 Sir Francis Drake Blvd, Kentfield, CA 94904	414-459-4003	1980	20+	\$ 2M+ 29
30 Selva Systems, Inc	167 Worcester St, Wellesley, MA 02181	617-431-7576	1980	2+	\$ — 30
31 Sensible Software, Inc	6619 Perham Dr, West Bloomfield, MI 48033	313-399-8877	1979	5+	\$ 500K+ 31
32 Sensor-Based Systems, Inc	Olmstead Federal Bldg, Chatfield, MN 55923	507-867-4440	1979	50+	\$ 2M+ 32
33 Sentinel Computer Corp	9902 Carver Rd, Cincinnati, OH 45242	513-984-6622	1978	20+	\$ — 33
34 Sercomp Corp	20721 Superior St, Chatsworth, CA 91311	213-341-1680	1978	50+	\$ 5M+ 34
35 Serendipity Systems, Inc	419 W Seneca St, Ithaca, NY 14850	607-277-4889	1977	20	\$ 1M+ 35
36 Services Unique, Inc	2441 Rolling View Dr, Dayton, OH 45431	513-429-0696	1977	5+	\$ 200K 36
37 SGL Waber Electric	300 Harvard Ave, Westville, NJ 08093	609-456-5400	1959	100	\$ 50M+ 37
38 Shape Magnetronics, Inc	901 N Du Page Ave, Lombard, IL 60148	312-620-8394	1966	100+	\$ 5M+ 38
39 Shared Systems Technologies	Rt 7, S Box 163, Bennington, VT 05201	802-442-8008	1979	10	\$ — 39
40 Sharp Electronics Corp	10 Keystone Place, Paramus, NJ 07652	201-265-5600	1962	—	\$ — 40
41 Sheppard Software Co	4750 Clough Creek Rd, Redding, CA 96002	916-222-1553	1977	1	\$ — 41
42 Shugart Corp	475 Oakmead Pkwy, Sunnyvale, CA 94086	408-733-0100	1973	2K+	\$ 200M+ 42
43 Sidereal Corp	9600 SW Barnes Rd, Portland, OR 97225	503-297-5531	1971	200+	\$ — 43
44 Siemens Communications Sys	186 Wood Ave, S, Iselin, NJ 08830	201-321-3400	—	—	\$ — 44
45 Sierra Data Sciences	21162 Lorain Ave, Fairview Park, OH 44126	216-331-8500	1980	20+	\$ 1M+ 45
46 Sierra On-Line, Inc	Sierra On-Line Bldg, Coarsegold, CA 93614	209-683-6858	1980	100	\$ 10M 46
47 Sigma Data Computing Corp	5515 Security Lane, Rockville, MD 20852	301-984-3636	1968	200+	\$ — 47
48 Silicon Valley Systems, Inc	1625 El Camino Real, #4, Belmont, CA 94002	415-593-4344	1981	20+	\$ 5M+ 48
49 Silver-Reed America, Inc	8665 Hayden Place, Culver City, CA 90230	213-837-6104	1977	100	\$ 10M+ 49
50 Simsoft, Inc	POB 7095, Port Huron, MI 48301	313-984-1570	1981	2+	\$ — 50



## Vendor Directory

	HARDWARE PRODUCTS	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disk Floppy Disks Printers Terminals/Monitors Graphics Equipment Memory Expansion Peripherals IBM PC Apple	CPM MP/M CP/M-86 MS-DOS	Operating System & Enhancements Data Management Language Processors Program Support Utilities Spreadsheets/Financial Planning Word Processing/Office Automation Graphics Other	Hardware Manufacturer Distributor Retailer Software Developer	1
2					2
3					3
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11				Security Eq	11
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19				Supplies	19
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21				Support Eq	21
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31					31
32					32
33				Supplies	33
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35					35
36				Security Eq	36
37				Security Eq	37
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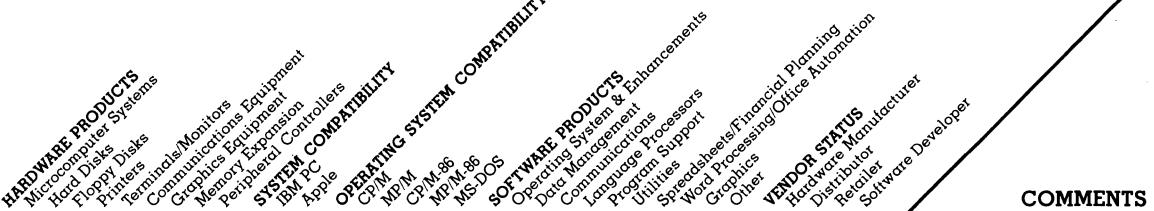
## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 SKS Computers, Inc	4091 Leap Rd. Hilliard, OH 43026	614-876-8868	1982	— \$	— 1
2 Skyline Software	3705 S Geo Mason Dr. Falls Church, VA 22041	703-578-3940	1982	2+ \$	— 2
3 Small Business Comp Systs. Inc	4140 Greenwood, Lincoln, NE 68504	402-467-3591	1978	— \$	200K 3
4 Small Business Systems Group, Inc	6 Carlisle Rd. Westford, MA 01886	617-692-3800	1977	10+ \$	— 4
5 Small Business Systems, Inc	1016 E 31st St. LaGrange Park, IL 60525	312-579-3311	1980	5+ \$	200K+ 5
6 The Small Computer Company, Inc	40 W Ridgewood Ave, Ridgewood, NJ 07450	201-445-5643	1976	10+ \$	— 6
7 Small System Design	225 Lowell Rd. Hudson, NH 03051	603-880-1322	1977	5 \$	— 7
8 Smart Systems Inc	499 Sulky Lane, Frederick, MD 21701	301-694-8307	1981	2 \$	100K 8
9 Smart Ware	2281 Cobble Stone Ct. Dayton, OH 45431	513-426-3479	—	— \$	— 9
10 Smith Corona	65 Locust Ave, New Canaan, CT 06840	203-372-1471	—	— \$	— 10
11 Smith System Manufacturing Co	1405 Silver Lake Rd. New Brighton, MN 55112	612-636-3560	1905	200+ \$	10M+ 11
12 Smoke Signal Broadcasting	31336 Via Colinas, Westlake Village, CA 91362	213-889-9340	1977	20+ \$	— 12
13 Sof/Sys, Inc	4306 Upton Ave, Minneapolis, MN 55410	612-929-7104	1981	5 \$	— 13
14 Sofstar, Inc	13935 US 1, Juno Sq. Juno Beach, FL 33408	305-627-5511	1981	5+ \$	200K+ 14
15 Soft Lab, Inc	11529 Nicklaus Rd. Sandy, UT 84092	801-572-3700	1979	2 \$	100K+ 15
16 Sofcorp International, Inc	229 Huber Village Blvd. Westerville, OH 43081	614-890-2820	1982	5+ \$	— 16
17 Softech, Inc	460 Totten Pond Rd. Waltham, MA 02154	617-890-6900	1969	500+ \$	20M+ 17
18 Softech Microsystems, Inc	16885 W Bernardo Dr. San Diego, CA 92127	619-451-1230	1979	100+ \$	5M+ 18
19 Softel, Inc	POB 257, Stoddard, NH 03464	212-677-6599	1980	10+ \$	100K+ 19
20 Softest Inc	555 Goffle Rd. Ridgewood, NJ 07450	201-447-3901	1981	5+ \$	200K+ 20
21 Softool Corp	340 S Kellogg, Goleta, CA 93117	805-964-0560	1977	20 \$	— 21
22 Softrend, Inc	87 Indian Rock Rd. Windham, NH 03087	603-898-1777	1982	10+ \$	— 22
23 Softronics, Inc	6626 Prince Edward Pl. Memphis, TN 38119	901-683-6850	1982	5+ \$	500K 23
24 Software Arts, Inc	27 Mica Lane, Wellesley, MA 02181	617-237-4000	1979	100 \$	— 24
25 Software Clearing House	771 Neeb Rd. Cincinnati, OH 45238	513-451-6742	1979	50+ \$	2M+ 25
26 The Software Company	1694 Shelby Oaks Dr. N. Memphis, TN 38134	901-388-6120	1974	10+ \$	500K+ 26
27 Software Connections, Inc	1800 Wyatt Dr. Santa Clara, CA 95054	408-988-3704	1981	5+ \$	— 27
28 Software Consulting Services	Franklin Tech Ctr. Lehigh, Bethlehem, PA 18015	215-861-7920	1975	5+ \$	— 28
29 Software Development Co	1000 FM 1960 W. Houston, TX 77090	713-440-6029	1971	10+ \$	1M+ 29
30 Software Development Corp	270 Amity Rd. Woodbridge, CT 06525	203-397-0500	1976	5+ \$	— 30
31 Software Dimensions, Inc	POB 1100, Folsom, CA 95630	916-722-8000	1981	20+ \$	2M+ 31
32 Software Dynamics (CA)	2111 W Crescent, Anaheim, CA 92801	714-635-4760	1977	2+ \$	100K 32
33 Software Engineering Assoc. Inc	23864 Hawthorne Blvd. Torrance, CA 90505	213-373-8901	1977	10+ \$	500K+ 33
34 The Software Group	10471 Brookhurst, Anaheim, CA 92804	714-535-5274	1981	5 \$	100K 34
35 The Software Group, Inc	POB 3082, Englewood, CO 80155-3082	303-773-2826	1979	2+ \$	500K+ 35
36 Software Ireland	100 Wall St. New York, NY 10005	212-509-0363	1979	20+ \$	2M 36
37 Software Laboratories, Inc	6924 Riverside Dr. Dublin, OH 43017	614-889-5083	1982	5 \$	100K 37
38 Software Libraries, Inc	POB 844, Pasadena, CA 91102	213-793-1700	1981	10+ \$	— 38
39 Software Management Systs. Inc	84 Inverness Circle E. Englewood, CO 80112	303-741-3179	1976	20+ \$	2M+ 39
40 Software Options, Inc	19 Rector St, New York, NY 10006	212-785-8285	1981	— \$	— 40
41 Software Products International	10343 Roselle St-A, San Diego, CA 92121	619-450-1526	—	— \$	— 41
42 Software Publishing Corp	1901 Landings Dr. Mountain View, CA 94043	415-962-8910	1980	50 \$	2M+ 42
43 Software Resources	660 Dover Center Rd. Bay Village, OH 44140	216-871-3135	1977	2 \$	100K 43
44 Software Sorcery, Inc	7927 Jones Branch Dr. McLean, VA 22102	703-471-0572	1981	2 \$	100K 44
45 The Software Store	706 Chippewa Square, Marquette, MI 49855	906-228-7622	1977	5 \$	200K+ 45
46 Software Systems Co	5826 Uplander Way, Culver City, CA 90230	213-776-4726	1975	10+ \$	— 46
47 Software Systems, Inc (MO)	1907 William Jefferson City, MO 65102	314-635-5852	1980	2+ \$	— 47
48 Software Systems International	208 Godwin Ave. Wyckoff, NJ 07481	201-891-0458	1982	10 \$	2M 48
49 Software Technology, Inc (NE)	620 North 48th St. Lincoln, NE 68504	402-466-7871	1979	5+ \$	200K+ 49
50 The Software Toolworks	14478 Glorietta Dr. Sherman Oaks, CA 91423	213-906-0414	1980	5+ \$	— 50



## Vendor Directory

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										COMMENTS
HARDWARE PRODUCTS		SYSTEM COMPATIBILITY		OPERATING SYSTEM COMPATIBILITY		SOFTWARE PRODUCTS		VENDOR STATUS		
		Microcomputer Systems	Floppy Disks	IBM PC	Apple	CP/M	MS-DOS	Operating System & Enhancements	Word Processing/Office Automation	
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**Vendor Directory**

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Solarcom Technology, Inc	POB 4715, Hayward, CA 94544	415-489-3141	1980	5+	\$ — 1
2 Solid Software, Inc	5500 Interstate N Pkwy, Atlanta, GA 30328	404-952-7709	1978	10+	\$ 1M+ 2
3 Solidus International Corp	1060 Roosevelt Cres, N Vancouver, BC, CD	604-987-0477	1980	10+	\$ — 3
4 Solution Assocs, Inc	331 Fulton, Suite 1024, Peoria, IL 61602	309-674-5290	1977	10+	\$ 500K 4
5 Solution Bus Software, Inc	1597 Merritt Blvd, Baltimore, MD 21222	301-285-0600	1983	20	\$ 1M 5
6 Solutionware Corp	1283 Mountainview-Alviso Rd, Sunnyvale, CA 94086	408-745-7818	1980	10+	\$ — 6
7 Solvation, Inc	150 Flanders Rd, Westboro, MA 01581	617-366-6621	1980	100	\$ — 7
8 Sony Corp of America	1 Sony Dr, Park Ridge, NJ 07656	201-930-1000	—	—	\$ — 8
9 Sony Corp of America	9 W 57th St, New York, NY 10019	212-371-5800	—	—	\$ — 9
10 Sorbus Service	50 E Swedesford Rd, Frazer, PA 19355	215-296-6000	1955	1K+	\$ 50M+ 10
11 Sorcim Corp	2310 Lundy Ave, San Jose, CA 95133	408-727-7634	—	—	\$ — 11
12 Soroc Technology, Inc	165 Freedom Ave, Anaheim, CA 92801	714-992-2860	1975	100+	\$ — 12
13 Source Data Systems, Inc	208 2nd Ave, SE, Cedar Rapids, IA 52406	319-366-7361	1978	10+	\$ 1M+ 13
14 South Bay Word Processing	1558 Oro Vista Rd, San Diego, CA 93940	619-575-8381	1982	2+	\$ — 14
15 Southern Case, Inc	2315 Laurelbrook St, Raleigh, NC 27611	919-821-0877	1975	200+	\$ 10M 15
16 Southern Computer Systems	2304 12th Ave, N, Birmingham, AL 35234	205-933-1659	1979	5+	\$ 200K 16
17 Southern Systems, Inc	2841 Cypress Creek Rd, Ft Lauderdale, FL 33309	305-979-1000	1975	20+	\$ 10M 17
18 Southwest Tech Products Corp	219 W Rhapsody, San Antonio, TX 78216	512-344-0241	1965	50+	\$ 10M 18
19 Southwestern Data System	10761 Woodside Ave, Santee, CA 92071	619-562-3670	1978	10+	\$ 1M 19
20 Spartacus Computer, Inc	5 Oak Park Dr, Bedford, MA 01730	617-275-4220	1981	20+	\$ 1M 20
21 Spectra Logic Corp	1227 Innsbruck Dr, Sunnyvale, CA 94086	408-744-0930	1979	20+	\$ 2M+ 21
22 Spectron	344 New Albany Rd, POB 620, Moorestown, NJ 08057	609-234-5700	1969	500	\$ — 22
23 Sperry	POB 500, Mail Stat B203M, Blue Bell, PA 19424	215-542-4011	1962	20K+	\$ 1M+ 23
24 Spokane Microcomputer	N13210 Mill Rd, POB 18832, Spokane, WA 99218	509-466-2621	1968	2	\$ 100K 24
25 SRW Computer Components Co	18385 Bandelier Circle, Fountain Val, CA 92708	714-963-5500	1977	10	\$ 1M 25
26 SSM Microcomputer Prods	2190 Paragon Dr, San Jose, CA 95131	408-946-7400	1974	50+	\$ — 26
27 SSR Corp	1600 Lyell Ave, Rochester, NY 14606	716-254-3200	1969	10+	\$ — 27
28 Standard Data Corp	1500 NW 62nd St, Ft Lauderdale, FL 33309	305-776-7177	1979	10+	\$ 2M+ 28
29 Stansfield & Associates	5901 W Third St, Los Angeles, CA 90036	213-933-4496	1977	—	\$ — 29
30 Star Micronics, Inc	200 Park Ave, Pan Am Bldg, NY, NY 10166	212-986-6770	1976	50+	\$ — 30
31 Star Software Systems, Inc	20600 Gramercy Pl, Suite 103, Torrance, CA 90501	213-538-2511	1980	10+	\$ 500K+ 31
32 Starr Computer Systems Inc	4365 S 89th St, Omaha, NE 68127	402-571-1722	1976	5	\$ 500K 32
33 Starware	2000 K St, NW, Washington, DC 20006	202-466-7351	1982	10+	\$ 2M 33
34 State of the Art, Inc	3183-A Airway Ave, Costa Mesa, CA 92626	714-850-0111	1981	50+	\$ — 34
35 STC Systems, Inc	4 North St, Waldwick, NJ 07463	201-445-5050	1969	100+	\$ 10M 35
36 Sterrett Consulting, Inc	176 Broadway, New York, NY 10038	212-619-3346	1976	5	\$ 200K+ 36
37 STM Electronics Corp	525 Middlefield Rd, Menlo Park, CA 94025	415-326-6226	1982	20	\$ — 37
38 The Stockroom	POB 800, Middleton, MA 02346	617-947-4262	—	—	\$ — 38
39 Benson C. Stone & Assocs	POB 28658, San Diego, CA 92127	619-485-7779	1980	5	\$ — 39
40 Stoneware, Inc	50 Belvedere St, San Rafael, CA 94901	415-454-6500	1980	20+	\$ 2M+ 40
41 Strategic Technologies, Inc	6649 Peachtree Indust Blvd, Norcross, GA 30092	404-446-0521	1983	—	\$ — 41
42 Strobe, Inc	897-5A Independence Ave, Mountain View, CA 94043	415-969-5130	1979	20+	\$ 2M 42
43 Structured Systems Group Inc	5204 Claremont Ave, Oakland, CA 94618	415-547-1567	1975	20+	\$ 2M+ 43
44 STSC, Inc	2115 E Jefferson St, Rockville, MD 20852	301-984-5000	1969	—	\$ — 44
45 Success Systems	1526 Eureka Canyon Rd, Watsonville, CA 95076	408-722-1042	1975	2	\$ 200K 45
46 Sulcus Computer Corp	Bank & Trust Bldg, Greensburg, PA 15601	412-836-2000	1978	50+	\$ 5M+ 46
47 Sumicom, Inc	17862 E 17th St, Tustin, CA 92680	714-730-6061	—	—	\$ — 47
48 Summagraphics Corp	35 Brentwood Ave, Fairfield, CT 06430	203-384-1344	1972	200+	\$ 20M+ 48
49 Sun-Flex Co, Inc	20 Pimentel Ct, Novato, CA 94937	415-883-1221	1978	100+	\$ 10M+ 49
50 Sunset Microsystems, Inc	3555 Lomita Blvd, Torrance, CA 90505	213-534-4830	—	—	\$ — 50



## Vendor Directory

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disk Systems Floppy Disks Printers Terminals/Monitors Communications Equipment Graphics Equipment Memory Expansion Peripheral Controllers IBM PC	CP/M MP/M CP/M-86 MS-DOS	Apple	Operating System & Enhancements Data Management Language Processors Program Support Utilities Spreadsheets/Financial Planning Word Processing/Office Automation Graphics Other	Hardware Manufacturer Distributor Recycler Software Developer	1
2						2
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10					Maintenance	10
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Supersoft, Inc	1713 S Neil St. POB 1628, Champaign, IL 61820	217-359-2112	1977	20+	\$ 2M 1
2 Support Systems Internat'l Corp	150 South Second St, Richmond, CA 94901	415-234-9090	1976	50+	\$ 2M+ 2
3 Sydney Development Corp	600-1385 W 8th Ave, Vancouver, BC, CD V6H 3V9	604-734-8822	1978	100+	\$ 10M 3
4 Symbol Technologies, Inc	90 Plant Ave, Hauppauge, NY 11787	516-231-5252	1973	50+	\$ 2M+ 4
5 Syncrom	1000 Syncrom Dr, POB 130, Mitchell, SD 57301	800-843-9862	1979	200	\$ — 5
6 Synergistic Software, Inc	830 N Riverside Dr, Renton, WA 98055	206-226-3216	1979	10	\$ 1M 6
7 Synergy Accounting, Inc	19401 S Vermont, I 104, Torrance, CA 90502	213-532-2331	1979	5+	\$ 500K+ 7
8 Syntactics Corp	3333 Bowers Ave, Santa Clara, CA 95051	408-727-6400	1980	10+	\$ — 8
9 Syquest Technology	47923 Warm Springs Blvd, Fremont, CA 94538	415-490-7511	1982	100+	\$ — 9
10 Systar Corp	1762 Technology Dr, San Jose, CA 95110	408-280-7066	1977	20	\$ — 10
11 Systech Corp	7630 Miramar Rd, San Diego, CA 92126	619-695-3420	1980	10+	\$ 2M 11
12 Systel Computers, Inc	399 W Trimble Rd, San Jose, CA 95131	408-262-3999	1980	100+	\$ — 12
13 System Solutions, Inc	2650 Nicollet Ave, S, Minneapolis, MN 55408	612-871-5713	1981	—	\$ — 13
14 Systemation, Inc	23200 Chagrin Blvd, Cleveland, OH 44122	216-464-8616	1966	100+	\$ 5M+ 14
15 Systemics, Inc	3050 Spring St, West Bloomfield, MI 48033	313-851-2504	1982	—	\$ — 15
16 Systems Application Engineering	3655 Westcenter Dr, Houston, TX 77042	713-783-6020	1971	50+	\$ 2M+ 16
17 Systems Furniture Co	2727 Maricopa St, Torrance, CA 90503	213-533-1212	1971	20	\$ 10M 17
18 Systems Group	1601 Orangewood Ave, Orange, CA 92668	714-633-4460	1978	20+	\$ 2M+ 18
19 Systems Management, Inc (SMI)	6300 N River Rd, Rosemont, IL 60018	312-698-4000	1969	100	\$ 10M+ 19
20 Systems Plus, Inc	1120 San Antonio Rd, Palo Alto, CA 94303	415-969-7047	1980	20+	\$ 10M 20
21 Systems & Software, Inc	1319 Butterfield Rd, Downers Grove, IL 60515	312-960-1181	1977	20	\$ 1M 21
22 Sytek, Inc	1225 Charleston Rd, Mountain View, CA 94043	415-966-7300	1979	200+	\$ 10M+ 22
23 Syzygy Computer Systems	482 W Arrow Hwy, San Dimas, CA 91773	213-332-3320	1979	10	\$ — 23
24 T/Maker	1742 Willow Rd, NR 206, Palo Alto, CA 94304	415-326-6103	1980	2+	\$ 500K 24
25 Tab Products Co	1451 California Ave, Palo Alto, CA 94304	415-858-2500	1949	1K	\$ 50M+ 25
26 Tabor Corp	Lyberty Way, Westford, MA 01886	617-692-2535	1982	50	\$ — 26
27 Tailored Data, Inc	4940 Viking Dr, Edina, MN 55435	612-831-1260	1978	10	\$ — 27
28 Tallgrass Technologies Corp	11667 W 90th St, Overland Park, KS 66214	913-492-6002	1981	20+	\$ 10M+ 28
29 Tang Data Corp	90 Eames St, Framingham, MA 01701	617-875-3555	1980	—	\$ — 29
30 Taranto & Associates, Inc	121 Paul Dr, POB 6216, San Rafael, CA 94903	415-472-2670	1967	10	\$ — 30
31 Tarbell Electronics	950 Dovlen Place, Carson, CA 90746	213-538-4251	1976	10	\$ 1M 31
32 Taurus Software	3685 Mt Diablo Blvd, Lafayette, CA 94549	415-283-7222	1981	10+	\$ 2M 32
33 TCS Software, Inc	3209 Fondren Rd, Houston, TX 77063	713-977-7505	1975	20+	\$ 2M+ 33
34 TDK Electronics Corp	12 Harbor Park Dr, Port Washington, NY 11050	516-625-0100	1951	200+	\$ 200M 34
35 TE Inc	POB 140, Campton, NH 03223	603-536-3300	1971	10+	\$ 500K+ 35
36 TEAC Corp of America (TCA)	7733 Telegraph Rd, Montebello, CA 90640	213-726-0303	1963	1K+	\$ 200M+ 36
37 Tec, Inc	2727 N Fairview Ave, Tucson, AZ 85703	602-792-2230	1958	500	\$ 20M+ 37
38 Tech Spray	88 N Hughes, Amarillo, TX 79106	806-372-8523	1966	20+	\$ — 38
39 Techland Systems, Inc	25 Waterside Plaza, New York, NY 10010	212-684-7788	1982	10	\$ 5M 39
40 Techne Software Corp	3685 Mt Diablo Blvd, Lafayette, CA 94549	415-283-6824	—	—	\$ — 40
41 Technical Analysis Corp	120 W Wieuca Rd NE, Atlanta, GA 30042	404-252-1045	1965	50+	\$ 5M 41
42 Technico, Inc	2901 Druid Park Dr, Baltimore, MD 21215	301-669-4100	1975	20+	\$ 2M+ 42
43 Technology Group, Inc	860 E Walnut St, Carson, CA 90746	213-323-2600	1981	20+	\$ — 43
44 Tecmar, Inc	6225 Cochrane Rd, Solon, OH 44139	216-349-0600	1974	50+	\$ — 44
45 Tecstor, Inc	16161 Gothard Ave, Huntington Beach, CA 92647	714-842-0077	1981	50+	\$ 2M+ 45
46 Tek-Com, Inc	2142 Paragon Dr, San Jose, CA 95131	408-263-7400	1977	20+	\$ 2M+ 46
47 Tektronix, Inc	POB 500, Station Y3-314, Beaverton, OR 97077	800-547-1512	1946	20K+	\$ 1,000M 47
48 Telcon Industries, Inc	1401 NW 69th St, Ft Lauderdale, FL 33309	305-971-2250	—	—	\$ — 48
49 Telecom Terminal Systems	3877 Grandview Blvd, Los Angeles, CA 90066	213-390-9494	1968	20	\$ 1M+ 49
50 Telecompute Integrated Systems	251 Spadina Ave, Toronto, Ontario, CD M5T 2E2	416-596-6956	1976	10+	\$ 1M 50



# Vendor Directory

	HARDWARE PRODUCTS		OPERATING SYSTEM COMPATIBILITY		SOFTWARE PRODUCTS		VENDOR STATUS		COMMENTS
	Microcomputer Systems	Floppy Disks	IBM PC	CP/M	MS-DOS	Operating System & Enhancements	Utilities	Word Processing/Office Automation	
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)		Gross Sales (K=\$1,000; M=\$1,000,000)
				20	50+	
1 Telephone Software Connection	POB 6548, Torrance, CA 90504	213-516-9430	1979	—	\$ —	1
2 Teleram Communications Corp	2 Corporate Park Dr, White Plains, NY 10604	914-694-9270	1973	50+	\$ —	2
3 Teleray	6425 Flying Cloud Dr, Eden Prairie, MN 55344	612-941-3300	1952	200+	\$ 20M+	3
4 Telesoft	10639 Roselle St, San Diego, CA 92121	619-457-2700	1980	20+	\$ 2M	4
5 Teletek Enterprises, Inc	9767F Business Park Dr, Sacramento, CA 95827	916-361-1777	1968	20	\$ 5M+	5
6 Teletex Communication Corp	3420 E Third Ave, Foster City, CA 94404	415-341-1300	1982	10+	\$ 5M	6
7 Teletype Corp	5555 Touhy Ave, Skokie, IL 60077	312-982-2000	1907	5K	\$ 200M+	7
8 Televideo Systems, Inc	1170 Morse Ave, Sunnyvale, CA 94086	408-745-7760	1975	500+	\$ 100M+	8
9 Tellabs, Inc	4951 Indiana Ave, Lisle, IL 60532	312-969-8800	1975	1K	\$ 50M+	9
10 Telpar, Inc	4132 Billy Mitchell Dr, Addison, TX 75001	214-233-6631	1969	20+	\$ 10M	10
11 Telxon Corp	3330 W Market St, Akron, OH 44313	800-321-2424	1967	200+	\$ 20M+	11
12 Terak Corp	14151 N 76th St, Scottsdale, AZ 85260	602-998-4800	1975	50+	\$ —	12
13 Terminals Unlimited, Inc	350 S Washington, Falls Church, VA 22046	703-237-8666	1976	10+	\$ 5M+	13
14 Texas Instruments, Inc	POB 225012, Station 57, Dallas, TX 75265	214-995-2011	1930	50K+	\$ 500M+	14
15 Texasoft, Inc	3415 Westminster, Dallas, TX 75205	214-369-0795	1982	5+	\$ —	15
16 Theta Business Systems	1110 Sonora Ave, Glendale, CA 91201	213-242-7981	1979	5+	\$ 200K	16
17 Thought Works, Inc	3532 W Thomas Rd, Phoenix, AZ 85019	602-269-6841	1977	10+	\$ 1M	17
18 Thoughtware Publishing	POB 669, Grants Pass, OR 97526	503-476-1468	1982	10+	\$ —	18
19 Three Phoenix Co.	21639 North 14th Ave, Phoenix, AZ 85027	602-242-6300	1973	100+	\$ 10M	19
20 Three Rivers Computer Corp	720 Gross St, Pittsburgh, PA 15224	412-621-6250	1974	100+	\$ —	20
21 Ticom Systems, Inc	6090 Sepulveda Blvd, Culver City, CA 90230	213-827-7118	1978	5+	\$ 500K	21
22 Tiffany Stand & Furniture Co	9666 Olive Blvd, St Louis, MO 63132	314-991-1700	1946	200	\$ 10M+	22
23 Tiger Software	3857 Birch St, Newport Beach, CA 92660	714-552-8650	—	—	\$ —	23
24 Timberline Systems, Inc	7180 SW Fir Loop, Portland, OR 97223	503-684-3660	1971	50+	\$ 10M+	24
25 Timeware	530 Lytton Ave, Palo Alto, CA 94301	415-326-7780	1970	20	\$ 1M+	25
26 Timex Computer Corp	1579 Straits Tpke, Middleburg, CT 06762	203-574-3331	1982	—	\$ —	26
27 Tiny C Associates	POB 269, Holmdel, NJ 07733	201-671-2296	1978	2+	\$ 50K+	27
28 Tiny Systems, Inc	660 N Glenville Dr, Richardson, TX 75081	214-699-0262	1977	5	\$ 200K+	28
29 TNW Corp	3444 Hancock St, San Diego, CA 92110	619-296-2115	1977	5+	\$ 200K+	29
30 Tom Software	127 Southwest 156th St, Seattle, WA 98166	206-246-7022	1974	50	\$ —	30
31 Tominy, Inc	4221 Malsbury Rd, Cincinnati, OH 45242	513-984-6605	1978	50+	\$ 2M+	31
32 Topacz	9192 Topaz Way, San Diego, CA 92123	619-279-0831	1957	200+	\$ 20M+	32
33 Torch Computers, Ltd	61 Commerce Way, Woburn, MA 01801	617-935-2575	1981	50+	\$ —	33
34 Toshiba America, Inc	2441 Michelle Dr, Tustin, CA 92680	714-730-5000	1981	50+	\$ 10M+	34
35 Totec, USA	19151 Parthenia St, Northridge, CA 91324	213-993-9413	1975	50+	\$ 10M+	35
36 Touchstone Software Corp	909 Electric Ave, Seal Beach, CA 90740	213-594-9266	—	—	\$ —	36
37 Trac Line Software, Inc	51 Alpha Plaza, Hicksville, NY 11801	516-935-7500	1980	20+	\$ —	37
38 Trak Microcomputer Corp	1511 Ogden Ave, Downers Grove, IL 60515	312-968-1716	1981	—	\$ —	38
39 Transparent Data Systems, Inc	15066 Los Gatos-Almaden, Los Gatos, CA 95030	408-559-0288	1980	10	\$ —	39
40 Transstar	Box C-96975, Bellevue, WA 98009	206-454-9250	1981	5+	\$ —	40
41 Trantor Systems, Ltd	4432 Enterprise St, Unit I, Fremont, CA 94538	415-490-3441	1982	2+	\$ 1M	41
42 Trax	8948 West 24th St, Los Angeles, CA 90034	213-670-9699	1981	5	\$ 100K	42
43 Trendcom, Inc	480 Oakmead Pkwy, Sunnyvale, CA 94086	408-737-0747	1978	—	\$ —	43
44 Tri-Data, Inc	505 E Middlefield Rd, Mountain View, CA 94043	415-969-3700	1967	100	\$ 5M+	44
45 Tridata Corp	3057 College Hgts Blvd, Allentown, PA 18104	215-820-9577	1976	10	\$ 1M	45
46 Triformation Systems, Inc	3132 SE Jay St, Stuart, FL 33494	305-283-4817	1973	50+	\$ 2M	46
47 Trilog, Inc	17391 Murphy Ave, Irvine, CA 92714	714-549-4079	1978	50+	\$ 10M	47
48 Trimm Industries	11939 Sherman Rd, N Hollywood, CA 91605	213-875-2830	1928	100+	\$ 5M+	48
49 Trinity Forms	#1 Forms Dr, Carrollton, TX 75006	214-242-2123	1958	100+	\$ 5M+	49
50 Tronware, Inc	3809 West 95th St, Overland Park, KS 66205	913-381-7176	1982	20+	\$ —	50



## Vendor Directory

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDED STATUS	COMMENTS
1	Microcomputer Systems Hard Disks Printers Terminals/Monitors Graphic Equipment Memory Expansion Peripheral Controllers IBM PC Apple II					1
2						2
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 True Data Corp	17092 Pullman St, Irvine, CA 92714	714-979-4842	1970	20+	\$ 2M+ 1
2 TRW	70 New Dutch Lane, Fairfield, NJ 07006	201-575-7110	1901	50K+	\$ 500M+ 2
3 TSK Electronics Corp	18005 Cortney Ct, City of Industry, CA 91748	213-810-1291	1981	10+	\$ 10M 3
4 Tuck Electronics, Inc	330 Second St, New Cumberland, PA 17070	717-774-0282	1966	—	\$ — 4
5 Twenty-First Century Corp	POB 1148, Mesilla Park, NM 88047	505-524-2154	1979	5+	\$ 500K 5
6 Tyden Consultants	Rt 2, Box 2173, Prosser, WA 99350	509-973-2580	1978	1	\$ 20K+ 6
7 Tylog Systems, Inc	9805 SW 152 Terrace, Miami, FL 33157	305-253-5942	1977	2	\$ 200K 7
8 Tymshare, Inc	20705 Valley Green Dr, Cupertino, CA 95014	408-446-6000	1966	2K+	\$ 200M+ 8
9 U-Microcomputers, Inc	300 Broad St, Stamford, CT 06901	203-359-4236	—	—	\$ — 9
10 Unicorn Systems Co	3807 Wilshire Blvd, Los Angeles, CA 90010	213-380-6974	1969	20+	\$ 1M+ 10
11 Unidata Systems, Inc	Newington Industrial Pk, Portsmouth, NH 03801	603-436-1100	1978	50	\$ — 11
12 Unify Corp	9570 SW Barbor Blvd, Portland, OR 97219	503-245-6585	1980	10+	\$ 2M+ 12
13 Unique Automation Products, Inc	15401 Redhill, Tustin, CA 92680	714-730-1012	1976	2+	\$ 100K+ 13
14 United Software Associates	38 A West Oakland Ave, Oakland, NJ 07436	201-337-2002	1982	10+	\$ 2M 14
15 United Software of America	750 Third Ave, New York, NY 10017	212-682-0347	1978	5+	\$ 2M 15
16 United Softwarehouse Corp	117 A, Rt 1, Rantoul, IL 61866	800-637-7670	1979	10+	\$ 2M+ 16
17 United States Software Corp	5470 NW Innisbrook Pl, Portland, OR 97229	503-645-5043	—	—	\$ — 17
18 Univair, Inc	9024 St Charles Rock Rd, St Louis, MO 63114	314-426-1099	1972	20+	\$ — 18
19 Universal Data Research, Inc	2457 Wehrle Dr, Buffalo, NY 14221	716-631-3011	1973	20	\$ 5M 19
20 Universal Data Systems, Inc	5000 Bradford Dr, Huntsville, AL 35805	205-837-8100	1970	500	\$ 20M+ 20
21 Universal Research	150 N Hill Dr, Brisbane, CA 94005	415-468-4900	—	—	\$ — 21
22 Universal Systems for Education	14901 E Hampden Ave, Aurora, CO 80014	303-699-0438	1981	2+	\$ 100K+ 22
23 Univex International, Ltd	POB 2000, Monument, CO 80132	303-488-2360	1957	200+	\$ — 23
24 U. S. Digital Corp	5699-D SE Int'l Way, Milwaukie, OR 97222	503-654-0668	1983	5	\$ — 24
25 US Plus, Inc	POB 86, North Haven, CT 06473	203-234-0444	1982	10+	\$ 2M+ 25
26 US Robotics, Inc	1123 W Washington, Chicago, IL 60607	312-733-0497	1976	20+	\$ — 26
27 User-Friendly Software	3204 National Parks Hwy, Carlsbad, NM 88220	505-885-1278	1981	2	\$ — 27
28 USI International	71 Park Lane, Brisbane, CA 94005	415-468-4900	1971	200+	\$ 50M 28
29 Uveon Computer Systems, Inc	899 Logan St, Denver, CO 80203	303-831-7000	1979	10	\$ 500K+ 29
30 Valley Computerized Bookkeeping	16130 Ventura Blvd, Encino, CA 91436	213-986-8707	1975	2+	\$ 50K+ 30
31 Van San Corp	16735 E Johnson, City of Industry, CA 91745	213-961-7211	—	10+	\$ — 31
32 Vanarsdale Associates, Inc	POB 12841, Raleigh, NC 27605	919-851-6917	1981	5+	\$ 100K+ 32
33 Vandata	17544 Midvale Ave N, Seattle, WA 98133	206-542-7611	1979	5	\$ 500K 33
34 Vanguard Systems Corp	6901 Blanco, San Antonio, TX 78216	512-340-1978	1976	—	\$ — 34
35 Vanier Graphics Corp	12600 Robin Lane, Brookfield, WI 53005	414-781-7300	—	—	\$ — 35
36 Vector Graphic, Inc	500 N Ventu Pk Rd, Thousand Oaks, CA 91320	805-499-5831	1976	200+	\$ 20M+ 36
37 Ven-Tel, Inc	2342 Walsh Ave, Santa Clara, CA 95051	408-727-5721	1975	100	\$ 10M+ 37
38 Venturcom, Inc	215 First St, Cambridge, MA 02142	617-661-1230	1980	20+	\$ 1M 38
39 Verbatim Corp	323 Soquel Way, Sunnyvale, CA 94086	408-245-4400	1969	2K	\$ 50M+ 39
40 Vermont Research	Precision Park, N Springfield, VT 05150	802-886-2256	1960	200+	\$ 10M+ 40
41 Versa Tec Corp	201 N Rome Ave, Tampa, FL 33606	813-251-2431	—	—	\$ — 41
42 Versatec, Inc	2710 Walsh Ave, San Jose, CA 95051	408-988-2800	1968	1K	\$ 50M+ 42
43 Versaterm Systems Ltd	971 Richmond, Ottawa, Ontario, CD K2B 6R1	613-728-4641	1977	10	\$ 500K 43
44 The Vertex Corp	6001 Montrose Rd, Rockville, MD 20852	301-984-1565	—	—	\$ — 44
45 Vertex Peripherals	2150 Bering Dr, San Jose, CA 95131	408-942-0606	1982	50	\$ 10M 45
46 Vertical Software Group	3530 Elm Ave, Long Beach, CA 90807	213-427-7225	1980	5+	\$ 200K+ 46
47 Very Small Business Computers	29260 Vandyke, Warren, MI 48093	313-573-7260	1981	2+	\$ 100K 47
48 Via West, Inc	534 N Stone Ave, Tucson, AZ 85705	602-623-5716	1972	10+	\$ 1M+ 48
49 Victor Technologies, Inc	380 El Pueblo Rd, Scotts Valley, CA 95066	408-438-6680	1980	1K+	\$ — 49
50 Victory Computer, Inc	2055 Gateway Place, San Jose, CA 95110	408-295-4600	—	—	\$ — 50



## Vendor Directory

	HARDWARE PRODUCTS	Floppy Disks	Terminals/Monitors	Communications Equipment	Peripherals/Expansion	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	Operating System & Enhancements	Language Processors	Utilities Support	Spreadsheets/Financial Planning	Word Processing/Office Automation	VENDOR STATUS	Hardware Manufacturer	Retailer	Software Developer	COMMENTS
1	Microcomputer Systems																	Card Reader
2	Hard Disk Systems																	Maintenance
3	Floppy Disks																	1
4	Printers																	2
5	Monitors																	3
6	Equipment																	4
7	Memory Expansion																	5
8	Peripherals																	
9	Controllers																	
10	IBM PC																	
11	Apple																	
12	MPM																	
13	CP/M																	
14	CP/M-86																	
15	MS-DOS																	
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Videx, Inc	897 NW Grant Ave, Corvallis, OR 97330	503-758-0521	—	—	\$ — 1
2 Viking Software Services	2815 E Skelly Dr, Tulsa, OK 74105	918-745-6550	1980	5+	\$ 1M 2
3 J. Vilkaitis, Consultants	POB 26, Thomaston, CT 06787	203-283-4232	1933	—	\$ — 3
4 Virco Manufacturing Corp	POB 44846, Los Angeles, CA 90044	213-532-3570	—	3K	\$ 100M+ 4
5 Virtual Systems, Inc	1500 Newell Ave, N 406, Walnut Creek, CA 94596	415-935-4944	1970	5+	\$ 200K+ 5
6 Visicorp	2895 Zanker Rd, San Jose, CA 95134	408-946-9000	1978	100+	\$ — 6
7 Vista Computer Co, Inc	1317 E Edinger St, Santa Ana, CA 92705	714-953-0523	1977	50+	\$ 5M+ 7
8 Visual Technology, Inc	540 Main St, Tewksbury, MA 01876	617-851-5000	1978	200+	\$ 20M+ 8
9 VM Personal Computing, Inc	60 East 42nd St, New York, NY 10165	212-697-4747	1982	5	\$ — 9
10 Vogel-Peterson	Rt 83 & Madison St, Elmhurst, IL 60126	312-279-7123	1924	100+	\$ — 10
11 Voice Machine Communications	1000 S Grand Ave, Santa Ana, CA 92705	714-639-6150	1982	5+	\$ — 11
12 Volition Systems	1130 Camino Del Mar, Del Mar, CA 92014	619-481-2286	1981	5+	\$ 500K 12
13 Votan	4487 Technology Dr, Fremont, CA 94538	415-490-7600	1979	20+	\$ 2M 13
14 VR Data Corp	77 Henderson Blvd, 5-7, Folcroft, PA 19032	215-461-5300	1972	20+	\$ 2M+ 14
15 Wabash Datatech, Inc	1701 Golf Rd, Rolling Meadows, IL 60008	312-593-6363	1969	200+	\$ 50M+ 15
16 Walin & Walin Business Svsts, Inc	7308 Trent Rd, Downers Grove, IL 60516	312-852-0422	1980	—	\$ — 16
17 Wallace Computer Services, Inc	4600 W Roosevelt Rd, Hillside, IL 60162	312-449-8600	1908	1K+	\$ 200M 17
18 Wang Laboratories, Inc	1 Industrial Ave, Lowell, MA 01851	617-459-5000	1951	10K+	\$ 500M+ 18
19 Wangtek, Inc	5845 Uplander Way, Culver City, CA 90230	213-410-1444	1982	10+	\$ — 19
20 Warner-Eddison Associates, Inc	186 Alewife Brook Pkwy, Cambridge, MA 02138	617-661-8124	1973	20+	\$ — 20
21 WB Systems	137 Main St, Westerly, RI 02891	401-596-1811	—	2+	\$ 20K+ 21
22 Western Digital Corp	2445 McCabe Way, Irvine, CA 92714	714-557-3550	1970	500+	\$ 20M+ 22
23 Western Dynex Corp	3536 W Osborn Rd, Phoenix, AZ 85019	602-269-6401	1971	200+	\$ 20M 23
24 Western Telematic, Inc	2435 S Anne, Santa Ana, CA 92704-5397	800-854-7226	1964	20+	\$ — 24
25 Western Union Telegraph Co	1 Lake St, Upper Saddle River, NJ 07458	201-825-5906	1851	—	\$ — 25
26 Westinghouse Credit Corp	One Oxford Centre, Pittsburgh, PA 15219	412-255-4116	—	—	\$ — 26
27 Westminster Software, Inc	3000 Sand Hill Rd, Menlo Park, CA 94025	415-854-1400	1983	10	\$ — 27
28 Westmoreland Systems, Inc	228 Park Ave N, Winter Park, FL 32790	305-645-0040	1981	10+	\$ 1M+ 28
29 Westrend Business Systems	67 Boronda Rd, Carmel Valley, CA 93924	408-659-4828	1962	10+	\$ — 29
30 Westware, Inc	2455 Southwest 4th Ave, Ontario, OR 97914	503-881-1477	1980	5+	\$ 500K 30
31 Whitesmiths, Ltd	97 Lowell, Millbrook Tarry, Concord, MA 01742	617-369-8499	1978	10+	\$ 2M 31
32 Wicat Systems, Inc	1875 S State St, POB 539, Orem, UT 84057	801-224-6400	1977	200+	\$ 20M+ 32
33 Wichita Software Corp	505 S Broadway, Wichita, KS 67202	316-263-3311	1978	5+	\$ 200K+ 33
34 Wilcox Enterprises	Mulholland & Wilcox St, Nauvoo, IL 62354	217-453-2345	1975	5+	\$ 100K+ 34
35 Wild Hare Computer Systems, Inc	POB 3581, Boulder, CO 80301	303-442-0324	1971	10	\$ 500K+ 35
36 Wilker, Inc	6500 Dublin Blvd, C, Dublin, CA 94566	415-828-6802	1979	2+	\$ 500K+ 36
37 Wilmark, Inc	30800 Telegraph, Birmingham, MI 48010	313-540-2290	1974	10	\$ 1M 37
38 Wilson Jones Co	6150 Touhy Ave, Chicago, IL 60648	312-774-7700	1893	1K+	\$ 100M 38
39 Wilson Laboratories, Inc	2237 N Batavia St, Orange, CA 92665	714-998-1980	1973	20+	\$ 2M+ 39
40 Wintek Corp	1801 South St, Lafayette, IN 47904	317-742-8428	1973	5+	\$ 500K+ 40
41 Winterhalter & Associates, Inc	3853 Research Park Dr, Ann Arbor, MI 48104	313-662-2002	1977	20	\$ 1M+ 41
42 Wizard of OSZ	POB 964, Chatsworth, CA 91311	213-709-6969	1982	5	\$ — 42
43 Word/Comm, Inc	POB 16-12 Middle St, Amherst, NH 03031	603-673-6552	1971	5+	\$ 200K+ 43
44 World Storage Technology, Inc	14251 Franklin Ave, Tustin, CA 92680	714-838-1491	1983	100+	\$ 20M+ 44
45 World-Wide Computer Resources	15 Trafalgar Square, Wrentham, MA 02093	617-384-8681	1973	2+	\$ 500K 45
46 Wright Line, Inc	160 Gold Star Blvd, Worcester, MA 01606	617-852-4300	1934	2K	\$ 50M+ 46
47 Wyse Technology	3040 N First St, San Jose, CA 95131	408-946-3075	1980	100+	\$ 5M+ 47
48 XCOMP, Inc	7566 Trade St, San Diego, CA 92121	619-271-8730	1975	20+	\$ 2M+ 48
49 XEBEC Systems, Inc	2985 Kitter Rd, Santa Clara, CA 95051	408-988-2550	1969	20+	\$ 2M+ 49
50 John J. Xenakis Co	66 Dinsmore Ave, Framingham, MA 01701	617-875-4266	1979	—	\$ — 50



## **Vendor Directory**

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disks Floppy Disks Printers	Terminals/Monitors Communications Equipment Graphics Equipment Memory Expansion Peripheral Controllers	IBM PC Apple	Operating System & Enhancements Data Communications Language Processors Program Support Spreadsheets/Financial Planning Word Processing/Office Automation	Hardware Manufacturer Distributor Software Developer	
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## Vendor Directory

Company	Address	Telephone Number	Year Founded	Number of Employees (K=1,000)	Gross Sales (K=\$1,000; M=\$1,000,000)
1 Xerox Corp	POB 1600, Stamford, CT 06904	203-329-8700	1969	100K+	\$ 500M+ 1
2 Xerox Corp	880 Apollo St, El Segundo, CA 90245	213-536-7000	1961	—	\$ — 2
3 Xico, Inc	120 Ocean Way, Santa Monica, CA 90402	213-454-0302	1979	10	\$ — 3
4 Xicom Technologies Corp	700 Larkspur Landing Circle, Larkspur, CA 94939	415-924-1650	—	—	\$ — 4
5 Xidak, Inc	530 Oak Grove Ave, Menlo Park, CA 94025	415-324-8745	1980	5+	\$ 500K 5
6 Xiphias	13470 Washington, Marina Del Rey, CA 90291	213-821-0074	1978	5	\$ 500K 6
7 XPS, Inc	323 York Rd, Carlisle, PA 17013	717-243-5373	1980	2	\$ 100K+ 7
8 Xylogics, Inc	144 Middlesex Tpke, Burlington, MA 01803	617-272-8140	1975	100+	\$ 10M 8
9 Xyplex, Inc	Oak Hill Rd, Harvard, MA 01451	617-456-8399	1981	—	\$ — 9
10 XYZTEK Corp	8000 E. Prentice Ave, Englewood, CO 80111	303-850-9400	1982	5+	\$ 1M 10
11 Yokogawa Corp of America	2 Dart Rd, Shenandoah, GA 30265	404-253-7000	—	100	\$ — 11
12 Zellerbach Office Products	55 Hawthorne St, San Francisco, CA 94120	415-951-6634	—	—	\$ 100M 12
13 Zendex Corp	6644 Sierra Lane, Dublin, CA 94568	415-828-3000	1979	20+	\$ 2M+ 13
14 Zenith Data Systems	1000 Milwaukee Ave, Glenview, IL 60025	312-391-7000	1979	500+	\$ 100M 14
15 Zentec Corp	2400 Walsh Ave, Santa Clara, CA 95050	408-727-7662	1973	200+	\$ 20M+ 15
16 Zilog, Inc	1315 Dell Ave, Campbell, CA 95008	408-370-8000	1974	1K+	\$ — 16
17 Zipco, Inc	400 Quivira St, Denver, CO 80204	303-534-2097	1962	50+	\$ 1M+ 17
18 Ziyad Inc	100 Ford Rd, Denville, NJ 07834	201-627-7600	—	100+	\$ 10M+ 18
19 Zobex	7343 Ronson Rd, San Diego, CA 92111	619-517-6971	1979	—	\$ — 19
20 Zytron	2200 Sand Hill Rd, Menlo Park, CA 94025	415-854-2306	—	—	\$ — 20
21 3M	3M Center Bldg, 223-5N-02, St Paul, MN 55144	800-328-1300	1902	50K+	\$ 500M+ 21
22 3R Computers	18 Lyman St, Westboro, MA 01581	617-366-5300	1981	50+	\$ 5M+ 22



## Vendor Directory

	HARDWARE PRODUCTS	SYSTEM COMPATIBILITY	OPERATING SYSTEM COMPATIBILITY	SOFTWARE PRODUCTS	VENDOR STATUS	COMMENTS
1	Microcomputer Systems Hard Disks Floppy Disks					1
2						2
3	Printers Terminals/Monitors					3
4	Communications Equipment Graphics Equipment					4
5	Memory Expansion Peripheral Controllers					5
6	IBM PC Apple					6
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10	CP/M MP/M MS/DOS					10
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