

ProLiant Essentials Performance Management Pack return-on-investment calculator



performance resolution costs without PMP

number of servers to analyze	<input type="text" value="25"/>	totals/yr
average number of performance issues experienced per month per server	<input type="text" value="1"/>	<input type="text" value="300"/>
average hours spent analyzing each performance issue	<input type="text" value="2"/>	<input type="text" value="600"/>
average hourly rates (loaded costs):		
internal personnel	<input type="text" value="\$85"/>	
outside consultants	<input type="text" value="\$180"/>	
%age of hours by outside consultants	<input type="text" value="30%"/>	<input type="text" value="\$68,100"/>

performance resolution costs with PMP

number of servers to analyze	<input type="text" value="25"/>	totals/yr
average number of performance issues experienced per month per server	<input type="text" value="1"/>	<input type="text" value="300"/>
average hours spent analyzing each performance issue	<input type="text" value="0.5"/>	<input type="text" value="150"/>
average hourly rates (loaded costs):		
internal personnel	<input type="text" value="\$85"/>	
outside consultants	<input type="text" value="\$180"/>	
%age of hours by outside consultants	<input type="text" value="15%"/>	<input type="text" value="\$14,888"/>

acquisition and deployment costs of PMP

cost per PMP license	<input type="text" value="\$99"/>	<input type="text" value="\$2,475"/>
only if Insight Manager not yet deployed:		
Insight Manager consoles to install	<input type="text" value="1"/>	
deployment time per console (hours)	<input type="text" value="1"/>	<input type="text" value="\$85"/>
console server hardware	<input type="text" value="\$5,000"/>	<input type="text" value="\$5,000"/>
management agent installation/upgrade time per server (hours)	<input type="text" value="1/2"/>	<input type="text" value="\$1,063"/>
total acquisition & deployment costs		<input type="text" value="\$8,623"/>

total savings with PMP

performance resolution costs per year:		
<u>without</u> PMP	<input type="text" value="\$68,100"/>	
<u>with</u> PMP	<input type="text" value="\$14,888"/>	-/-
cost of deployment of PMP	<input type="text" value="\$8,623"/>	-/-
total first-year net savings	<input type="text" value="\$44,590"/>	
net first-year savings per server	<input type="text" value="\$1,784"/>	
time to roi (months)	<input type="text" value="1.9"/>	