

February 2003

2003 xSeries Product Customization Services Detailed Plan

Subcategory	Part Number	Description			List Price
Product Customization Services					
HW Integration	58P8663	HW INTEGRATION - SERVER - up to 3 Options			\$75
HW Integration	06P7497	HW INTEGRATION - INTELLISTATION			\$30
HW Integration	58P8665	HW INTEGRATION - SERVER - 4 or more Options			\$110
Linux Cluster 1350					
Validation and Test	58P8608	CLUSTER SYSTEM - First Rack			\$2,700
Validation and Test	58P8609	CLUSTER SYSTEM - Subsequent Rack			\$1,350
HW Integration Blades	58P8676	HW INTEGRATION - BladeCenter			\$250
Asset Tag	31P4360	SIMPLE ASSET TAG - INTELLISTATION			\$10
Asset Tag	31P4361	SIMPLE ASSET TAG - SERVER			\$10
Asset Tag	31P4362	COMPLEX ASSET TAG - INTELLISTATION			\$20
Asset Tag	31P4363	COMPLEX ASSET TAG - SERVER			\$20
Custom Settings	31P4364	FIRMWARE/HARDWARE SETTINGS - STANDARD - INTELLISTATION			\$10
Custom Settings	31P4365	FIRMWARE/HARDWARE SETTINGS - ENHANCED - INTELLISTATION			\$20
Custom Settings	31P4366	FIRMWARE/HARDWARE SETTINGS - STANDARD - SERVER			\$10
Custom Settings	31P4367	FIRMWARE/HARDWARE SETTINGS - ENHANCED - SERVER			\$20
Recovery CD	31P4374	RECOVERY CD - INTELLISTATION			\$1
SW Integration	31P4369	SOFTWARE INTEGRATION - INTELLISTATION			\$15
Custom Images					
Image Load	06P7505	LOAD NON-IMAGE ULTRA CUSTOM IMAGE - SERVER			\$35
Image Load	06P7509	LOAD NON-IMAGE ULTRA CUSTOM IMAGE - INTELLISTATION			\$25
Image Creation	06P7500	MODIFY CUST S/W IMAGE			\$5,000
Image Creation	06P7501	CERTIFY CUST S/W IMAGE			\$4,000
Image Creation	06P7502	CREATE CUSTOM S/W IMAGE			\$6,000
Image Creation	06P7503	CREATE CUSTOM S/W IMAGE ADDITIONAL LANGUAGES			\$4,500
Image Creation	06P7504	CREATE CUSTOM S/W IMAGE DBCS			\$7,000
Image Creation	06P7507	CUSTOMER SUPPLIED IMAGE <2000			\$4
Image Creation	06P7508	IBM SUPPLIED IMAGE <2000			\$2
Image Creation	06P7511	CUSTOMER SUPPLIED IMAGE >10K			\$6
Image Creation	06P7512	IBM SUPPLIED IMAGE >10K			\$4
Image Creation	58P8650	CUSTOM IMAGE - IMAGE PREP FOR MANUFACTURING			\$750
Image Creation	58P8651	CUSTOM IMAGE - ADDITIONAL DEVICE DRIVERS			\$1,000
Rack & NOS					
Installation	06P7514	xSeries ENTERPRISE RACK SETUP			\$400
Installation	06P7515	xSeries ENTERPRISE RACK CONFIG			\$160
Installation	06P7516	xSeries RAID CONFIGURATION - SIMPLE			\$150
Installation	06P7517	xSeries NOS CUSTOMIZATION			\$150
Installation	24P0238	xSeries RAID CONFIGURATION (COMPLEX)			\$250
Installation	31P4310	CONFIG AND INSTALL x Series SERVER 1U			\$85
Product Distribution					
Labelling	58P8709	IBM CUSTOM SHIPPING LABEL - INTELLISTATION			\$5
Labelling	58P8710	IBM CUSTOM SHIPPING LABEL - SERVER			\$5
Overpack	58P8606	OVERPACK INTELLISTATION STANDARD (1-2 ITEMS)			\$20
Overpack	58P8607	OVERPACK INTELLISTATION ENHANCED (3-6 ITEMS)			\$25
Palletization	58P8711	IBM CUSTOM PALLETIZATION - INTELLISTATION			\$3
Palletization	58P8712	IBM CUSTOM PALLETIZATION - SERVER			\$3
SMB Specific					
Asset Tag	58P8655	ODYSSEY ASSET TAG - INTELLISTATION			\$12
Asset Tag	58P8656	ODYSSEY ASSET TAG - SERVER			\$12
HW Integration	58P8662	CUSTOMER CHOICE XSERIES INTEGRATION FEE			\$110
Installation	58P8664	SERVER HARDWARE CONFIG + 1-3 OPTIONS			\$75
Installation	58P8666	SERVER HARDWARE CONFIG + 4 or more OPTIONS			\$110